

CHARITABLE GAMING STATISTICS

| YEAR (April - March) | LICENSES ISSUED | % CHANGE | GROSS PROCEEDS | % CHANGE | EXPENSES AND PRIZES PAYOUTS | % CHANGE | NET PROCEEDS | % CHANGE | NET AS A % OF GROSS |
|-------------------------|--------------------|-------------|-------------------|-------------|--------------------------------------|-------------|-----------------|-------------|------------------------------|
| 2013 - 2014 (1) | 3,015 | (1.8%) | \$55,252,081 | 5.7% | \$42,327,402 | 8.1% | \$12,924,679 | (1.5%) | 23.4% |
| 2014 - 2015 (1) | 3,144 | 4.3% | \$57,887,118 | 4.8% | \$41,542,178 | (1.9%) | \$16,344,940 | 26.5% | 28.2% |
| 2015 - 2016 (1) | 3,205 | 1.9% | \$59,139,615 | 2.2% | \$42,678,812 | 2.7% | \$16,460,803 | 0.7% | 27.8% |
| 2016 - 2017 (1) | 3,262 | 1.8% | \$69,175,553 | 17.0% | \$47,359,802 | 11.0% | \$21,815,751 | 32.5% | 31.5% |
| 2017 - 2018 (1) | 3,397 | 4.1% | \$83,370,705 | 20.5% | \$55,336,833 | 16.8% | \$28,033,872 | 28.5% | 33.6% |

APRIL 2017 - MARCH 2018

| SCHEME | LICENCES ISSUED | GROSS PROCEEDS | PRIZE PAYOUT | PRIZE AS A % OF GROSS | EXPENSES | EXP. AS A % OF GROSS | NET PROCEEDS | PROFIT AS A % OF GROSS |
|---------------------------------------|--------------------|-------------------|-----------------|-----------------------------|-------------|----------------------------|-----------------|------------------------------|
| Bingo - Single Event (2) | 30 | \$119,795 | \$35,977 | 30.0% | \$6,279 | 5.0% | \$77,539 | 65.0% |
| Bingo - Series | 118 | \$3,592,629 | \$2,364,960 | 66.0% | \$452,253 | 13.0% | \$775,417 | 22.0% |
| Bingo - Media (3) | 42 | \$4,963,201 | \$2,273,078 | 46.0% | \$1,023,229 | 21.0% | \$1,666,894 | 34.0% |
| Total Bingo | 190 | \$8,675,625 | \$4,674,014 | 54.0% | \$1,481,761 | 17.0% | \$2,519,851 | 29.0% |
| Breakopen - Single Event | 22 | \$38,138 | \$27,383 | 72.0% | \$2,089 | 5.0% | \$8,667 | 23.0% |
| Breakopen - Series | 28 | \$185,931 | \$130,628 | 70.0% | \$15,780 | 8.0% | \$39,522 | 21.0% |
| Total Breakopen | 50 | \$224,069 | \$158,011 | 71.0% | \$17,869 | 8.0% | \$48,189 | 22.0% |
| Bingo/Breakopen - Single | 10 | \$56,326 | \$30,059 | 53.0% | \$5,839 | 10.0% | \$20,428 | 36.0% |
| Bingo/Breakopen - Series | 130 | \$16,880,415 | \$11,153,512 | 66.0% | \$1,985,163 | 12.0% | \$3,741,740 | 22.0% |
| Bingo/Breakopen - Media (3) | 7 | \$1,218,618 | \$861,534 | 71.0% | \$181,452 | 15.0% | \$175,632 | 14.0% |
| Bingo/Breakopen - Umbrella (4) | 3 | \$8,202,752 | \$6,118,566 | 75.0% | \$1,538,326 | 19.0% | \$545,860 | 7.0% |
| Total Bingo/Breakopen | 150 | \$26,358,112 | \$18,163,670 | 69.0% | \$3,710,780 | 14.0% | \$4,483,661 | 17.0% |
| Ticket - Single Event Prizes < \$501 | 1143 | (5) | (5) | (5) | (5) | (5) | (5) | (5) |
| Ticket - Single Event Prizes > \$500 | 894 | \$18,892,895 | \$8,480,223 | 45.0% | \$2,899,861 | 15.0% | \$7,512,810 | 40.0% |
| Ticket - Series | 442 | \$9,385,817 | \$4,074,602 | 43.0% | \$431,188 | 5.0% | \$4,880,027 | 52.0% |
| Total Ticket | 2479 | \$28,278,711 | \$12,554,825 | 44.0% | \$3,331,049 | 12.0% | \$12,392,837 | 44.0% |
| Games of Chance - Single Event (2)(6) | 112 | \$593,570 | \$257,476 | 43.0% | \$40,554 | 7.0% | \$295,541 | 50.0% |
| Games of Chance - Series(6) | 159 | \$822,669 | \$403,936 | 49.0% | \$82,764 | 10.0% | \$335,969 | 41.0% |
| Total Games of Chance | 271 | \$1,416,240 | \$661,412 | 47.0% | \$123,318 | 9.0% | \$631,511 | 45.0% |
| Monte Carlo (6) | 6 | \$77,257 | \$14,641 | 19.0% | \$34,669 | 45.0% | \$27,947 | 36.0% |
| Sports (7) | 27 | \$228,663 | \$115,113 | 50.0% | \$57,097 | 25.0% | \$56,452 | 25.0% |
| Chase the Ace | 226 | \$18,112,027 | \$9,151,507 | 51.0% | \$1,087,096 | 6.0% | \$7,873,425 | 43.0% |

(1) Financial data represents financial reports submitted to date.

(2) Not all licences require financial reporting.

(3) Includes radio and television.

(4) An association made up of two or more organizations sharing profits and expenses.

(5) No financial reporting required.

(6) Some of the prize payouts are deducted before reporting gross proceeds.

(7) Includes player point pools, time tickets and prediction pools.

(8) Increase in numbers attributable to inclusion of smaller lotteries.

Reporting Date: 18/11/2019