MARBLE MOUNTAIN DEVELOPMENT CORPORATION FINANCIAL STATEMENTS FOR THE YEAR ENDED

APRIL 30, 2020



STATEMENT OF RESPONSIBILITY

The accompanying Financial Statements are the responsibility of the management of Marble Mountain Development Corporation and have been prepared in compliance with legislation, and in accordance with generally accepted accounting principles established by the Public Sector Accounting Board of the Association of Chartered Professional Accountants of Canada.

In carrying out its responsibilities, management maintains appropriate systems of internal and administrative controls designed to provide reasonable assurance that transactions are executed in accordance with proper authorization, that assets are properly accounted for and safeguarded, and that financial information produced is relevant and reliable.

The Board of Directors met with management and its external auditors to review a draft of the financial statements and to discuss any significant financial reporting or internal control matters prior to their approval of the finalized financial statements.

Bonnell Cole Janes, as the organization's appointed external auditors, have audited the financial statements. The Auditor's Report is addressed to the Board of Directors and appears on the following page. Their opinion is based upon an examination conducted in accordance with Canadian generally accepted auditing standards, performing such tests and other procedures as they consider necessary to obtain reasonable assurance that the financial statements are free of material misstatement and present fairly the financial position and results of the organization in accordance with Canadian generally accepted accounting principles.

Carmela Murphy

Chair





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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors

Marble Mountain Development Corporation

Opinion

We have audited the financial statements of Marble Mountain Development Corporation (the Corporation), which comprise the statement of financial position as at April 30, 2020 and the statement of operations, changes in net financial assets (debt) and cash flows for the year ended April 30, 2020, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements of the Corporation are prepared, in all material respects, in accordance with the standards established by the Public Sector Accounting Board of the Chartered Professional Accountants of Canada.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities* for the *Audit of the Financial Statements* section of our report. We are independent of the Corporation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation of the financial statements in accordance with the standards established by the Public Sector Accounting Board of the Chartered Professional Accountants of Canada, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, Management is responsible for assessing the Corporation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Corporation either intends to cease operations or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Corporation's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian Auditing Standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control.

Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.

Conclude on the appropriateness of Management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Corporation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Corporation to cease to continue as a going concern.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Corner Brook Newfoundland and Labrador July 15, 2020

CHARTERED PROFESSIONAL ACCOUNTANTS

Bonnell Cole James



MARBLE MOUNTAIN DEVELOPMENT CORPORATION FINANCIAL STATEMENTS FOR THE YEAR ENDED APRIL 30, 2020

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MARBLE MOUNTAIN DEVELOPMENT CORPORATION STATEMENT OF FINANCIAL POSITION AS AT APRIL 30, 2020

	2020	<u>2019</u>
FINANCIAL ASSETS		
Cash (Note: 2)	\$ 5,209	\$ 4,459
Accounts receivable (Note: 3)	<u>367,712</u>	<u>78,364</u>
	372,921	82,823
LIABILITIES		
Bank indebtedness (Note: 8)	2,022,265	1,238,384
Accounts payable and accrued liabilities (Note: 5)	132,101	194,647
Deferred revenue (Note: 7)	30,779	43,005
Obligations under capital lease (Note: 6)	<u>56,583</u>	166,772
	2,241,728	1,642,808
NET FINANCIAL ASSETS (NET DEBT)	(1,868,807)	<u>(1,559,985)</u>
NON-FINANCIAL ASSETS		
Tangible capital assets (Schedule 1)	10,624,010	11,829,967
Inventories held for use (Note: 2)	45,649	31,147
Prepaid expenses (Note: 4)	82,164	86,322
	10.751,823	11,947,436
ACCUMULATED SURPLUS	\$ <u>8.883,016</u>	\$ <u>10,387,451</u>

APPROVED ON BEHALF OF BOARD:



STATEMENT OF OPERATIONS FOR THE YEAR ENDED APRIL 30, 2020

		<u>Budget</u>	<u>20</u>	20		2019
REVENUE Lift operations (Schedule 2) Rental and repair shop (Schedule 3) Food and beverage (Schedule 4) Ski school (Schedule 5) Marketing (Schedule 6) Marble Villa (Schedule 7)	\$	(594,591) 91,304 68,296 1,775 (150,000) 74,416	6 1 (9	9,485) 8,464 9,374 9,465) 4,978) 2,505	\$	(591,494) 87,965 66,721 211 (94,512) 74,340
	_	(508,800)	(82	<u>3.585</u>)	_	<u>(456,769</u>)
EXPENDITURES						
Labour		164,975		4,337		164,976
Interest on short-term debt		63,800		4,105		63,800
Administration Professional Fees		41,010		8,909		43,255
Communications		21,325 13,697		9,432		21,325
Interest on capital lease obligations		13,097		1,318 4,078		13,697
Miscellaneous		6,172		4,076 3,922		2,979 5,237
Interest and bank charges		9,538		2,776		9,538
Travel and conference fees		2,113	•	547		2,238
Donations Bad debts	_				_	
		322,630	25	9.424		327,045
EXCESS OF EXPENDITURES OVER REVENUE BEFORE CAPITAL GRANT, AMORTIZATION & OTHER		(831,430)	(1,08		_	(783,814)
OTHER OPERATING:						
Gov. transfers-operating grant (Note:9)		306,400	CE	6 400		CEC 400
Gov. transfers-marketing partnership (Note:9)	Λ	150,000		6,400 0,000		656,400 150,000
Flooding repairs	')	130,000	13	0,000		(88,330)
riodaling repairs	_				_	(00.330)
	_	<u>456,400</u>	80	<u>6,400</u>	_	718,070
EXCESS OF EXPENDITURES OVER						
REVENUE BEFORE CAPITAL GRANT, AMORTIZATION & OTHER	_	(375,030)	(27	<u>6,609</u>)	_	(65,744)
CAPITAL GRANT, AMORTIZATION & OTHER:						
Gov. transfers - capital grant (Note:9)		400,000				400,000
Amortization of tangible capital assets			(1,22	9,435)	(1,430,712)
Gain on disposal of tangible capital assets	_			1,609	_	11,797
		400,000	(1,22	<u>7,826</u>)	_(<u>1,018,915</u>)
ANNUAL SURPLUS (DEFICIT)	\$_	24,970	(1,50	4,435)	(1,084,659)
ACCUMULATED SURPLUS, beginning of						
the year			10,38	7.451	1	1,472,110
ACCUMULATED SURPLUS, end of the year			\$ 8,88			0,387,451
			Ψ_0.00	5,5 ,0	Ψ <u></u>	<u> </u>



MARBLE MOUNTAIN DEVELOPMENT CORPORATION STATEMENT OF CHANGE IN NET FINANCIAL ASSETS (NET DEBT) FOR THE YEAR ENDED APRIL 30, 2020

	Budget	2020	2019
ANNUAL SURPLUS (DEFICIT)	\$ 24.970	\$ <u>(1,504,435)</u>	\$ <u>(1,084,659</u>)
Acquisition of tangible capital assets Amortization of tangible capital assets Loss (gain) on disposal of tangible capital ass Proceeds on sale of tangible capital assets (Increase) decrease in prepaid expenses (Increase) decrease in inventories	(400,000) ets	(23,478) 1,229,435 (1,609) 1,609 4,158 (14,502)	(118,368) 1,430,712 (11,797) 22,120 49 641
CHANGE IN NET FINANCIAL ASSETS	(400,000) \$ <u>(375,030)</u>	<u>1,195,613</u> (308,822)	<u>1,323,357</u> 238,698
NET DEBT, BEGINNING OF THE YEAR NET DEBT, END OF THE YEAR		<u>(1.559,985)</u> \$ <u>(1.868,807)</u>	(1,798,683) \$ (1,559,985)

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED APRIL 30, 2020

	2020	2019
OPERATING ACTIVITIES Annual surplus (deficit)	\$ (1,504,435)	\$ (1,084,659)
Changes in non-cash items: Accounts receivable Inventories Prepaids Accounts payable and accrued liabilities Deferred revenue Loss (gain) on disposal of tangible capital assets Amortization	(289,348) (14,502) 4,158 (62,545) (12,227) (1,609) 1,229,435	3,706 641 49 (158,784) 2,734 (11,797)
Cash provided (used) in operating activities	<u>(651,073</u>)	182,602
CAPITAL ACTIVITIES Proceeds on sale of tangible capital assets Cash used to acquire tangible capital assets Cash provided (used) in capital activities FINANCING ACTIVITIES Repayment of obligations and capital leases	1,609 (23,478) (21,869) (110,189)	22,120 (118,368) (96,248) (69,105)
Cash provided (used) in financing activities	<u>(110,189</u>)	<u>(69,105)</u>
(DECREASE) INCREASE IN CASH AND TEMPORARY INVESTMENTS CASH DEFICIENCY, beginning of the year CASH DEFICIENCY, end of the year	(783,131) <u>(1,233,925)</u> \$ <u>(2,017,056)</u>	17,249 <u>(1,251,174)</u> \$ <u>(1,233,925</u>)
CASH CONSISTS OF:		
Cash on hand Bank indebtedness	\$ 5,209 (2,022,265) \$ (2,017,056)	\$ 4,459 (1,238,384) \$_(1,233,925)
	A-15-011-000)	Ψ <u>(1,233,323</u>)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED APRIL 30, 2020

1. Status of the Marble Mountain Development Corporation

Marble Mountain Development Corporation is an "Other Government Organization" (OGO) and operates under the provisions of the Corporations Act of the Province of Newfoundland and Labrador. The organization is a not-for-profit under the Income Tax Act and accordingly is exempt from income taxes, provided certain requirements of the Income Tax Act are met.

The principal activity of the organization is managing and controlling the development of the Marble Mountain area.

2. Significant Accounting Policies

These financial statements have been prepared in accordance with Public Sector Accounting Standards as recommended by the Public Sector Accounting Board (PSAB) of the Chartered Professional Accountants of Canada and reflect the following significant accounting policies:

(a) Basis of Accounting

The financial statements are prepared using the accrual basis of accounting. The accrual basis of accounting records revenue as it is earned and measurable. Expenses are recognized as they are incurred and measurable based upon the receipt of goods and services or the creation of an obligation to pay.

(b) Financial Assets

Cash quoted in an active market are measured at fair value. Accounts receivable and accounts payable are measured at cost or amortized cost. The carrying amount of each of these financial instruments is presented on the statement of financial position. For financial instruments measured using amortized cost, the effective interest rate method is used to determine interest revenue or expense. All financial assets are tested annually for impairment. When financial assets are impaired, impairment losses are recorded in the statement of operations. Transaction costs are added to the carrying value for financial instruments measured using cost or amortized cost. Transaction costs are expensed for financial instruments measured at fair value.

(c) Non-Financial Assets

Non-financial assets are not available to discharge existing liabilities and are held for use in the provision of services. They have useful lives extending beyond the current year and are not intended for sale in the ordinary course of operations. The change in non-financial assets during the year, together with the excess of revenues over expenses, provides the change in net financial assets for the year.

(d) Inventories

Inventories held for use are recorded at the lower of cost and net realizable value. Cost is determined on the first-in-first-out basis based on the supplier invoiced cost.

(Cont'd)



NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED APRIL 30, 2020

2. Significant Accounting Policies (Cont'd)

(e) Government Transfers

Government transfers are recognized as revenue in the financial statements when the transfer is authorized and any eligible criteria are met, except to the extent that transfer stipulations give rise to an obligation that meets the definition of a liability. Transfers are recognized as deferred revenue when transfer stipulations give rise to a liability. Transfer revenue is recognized in the statement of operations as the stipulation liabilities are settled.

(f) Tangible Capital Assets

Tangible capital assets are recorded at cost which includes all amounts that are directly attributable to the acquisition, construction, development or betterment of the asset. Assets under construction are not amortized until the asset is put into use and one-half of the annual amortization is charged in the year of acquisition and in the year of disposal. The cost, less residual value, of the tangible capital assets is amortized on a straight-line basis over their estimated useful lives as follows:

Land	Indefinite
Area Improvements	30 years
Buildings	40 years
Computer Equipment	3 years
Equipment under Capital Lease	3-10 years
Furniture and Fixtures	5 years
Lifts	30 years
Rental Equipment	3 years
Signs	5 years
Vehicles	3-20 years
Uniforms	3 years

(g) Revenue Recognition

Revenues are recognized when the significant risks and rewards of ownership have been completed and there are no other significant obligations remaining, the sales and service prices are fixed and determinable, persuasive evidence of an arrangement exists and collectability is reasonably assured. This usually occurs at the time the sales and services are provided.

(h) Use of Estimates

Estimates are used to accrue revenues and expenses in circumstances where the actual accrued revenues are unknown at the time the financial statements are prepared. Uncertainty in the determination of the amount at which an item is recognized in the financial statements is known as measurement uncertainty. Such uncertainty exists when there is a variance between the recognized amount and another reasonable possible amount, as there is whenever estimates are used. Items requiring the use of significant estimates include the value of inventory, the useful life of capital assets, accrued liabilities, and deferred revenue.

(Cont'd)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED APRIL 30, 2020

2. Significant Accounting Policies (Cont'd).

(i) Leased assets

Leases are classified as capital or operating leases. Leases which transfer substantially all of the benefits and risks incidental to the ownership of the property are accounted for as capital leases. These assets are amortized in a manner consistent with tangible capital assets owned by the organization, and the obligation, including interest, is liquidated over the term of the lease. All other leases are accounted for as operating leases and the related lease payments are charged to expenses as incurred.

(j) Cash	2020	2019
Cash is comprised of the following:		
Cash on hand	\$ <u>5,209</u>	\$ <u>4,459</u>
3. Accounts Receivable	<u>2020</u>	<u> 2019</u>
Trade receivables Other receivables	\$ 61,312 306,400	\$ 78,364 ————
	\$ <u>367.712</u>	\$ <u>78,364</u>
4. Prepaid expenses	2020	2019
Insurance Computer maintenance Advertising	\$ 80,829	\$ 77,786 5,266
Lease deposit	1,335	1,493 1,777
	82,164	\$ <u>86.322</u>
5. Accounts Payable and Accrued Liabilities		
	2020	<u>2019</u>
Accounts payable Government remittances payable Other payables	\$ 75,058 46,453 10,590	\$ 102,157 82,548 <u>9,942</u>
	\$ <u>132.101</u>	\$ <u>194,647</u>

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED APRIL 30, 2020

6.	Obligations	under	capital	lease
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		2020		2019
National Leasing lease bearing interest at 0% per annum, repayable in monthly payments of \$6,399. The lease matures March 1, 2021 and is secured by a charge over specific equipment.	\$	17,037	\$	93,828
National Leasing lease bearing interest at 6.485% per annum, repayable in blended monthly payments of \$1,532. The lease matures on January 1, 2021 and is secured by a charge over specific equipment.		13,424		30,340
National Leasing lease bearing interest at 0% per annum, repayable in monthly payments of \$384. The lease matures on January 1, 2020 and is secured by a charge over specific equipment.				3,074
National Leasing lease bearing interest at 7.79% per annum, repayable in blended monthly payments of \$1,335. The lease matures on January 1, 2022 and is secured by a charge over specific equipment.	_	26.122	_	<u>39,530</u>
	\$	56,583	\$	166,772

Future minimum capital lease payments for subsequent years are as follows:

2021 2022	\$	45,222 11,361
	\$_	56,583

7. Deferred Revenue

The organization has on deposit funds collected for events not yet held and unused gift cards sold. There is also nonmonetary consideration received for advertising revenue not yet earned. The balance of \$30,779 will be recognized in revenue in 2021.

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED APRIL 30, 2020

8. Bank Indebtedness

The line of credit has an authorized limit in the amount of \$2,087,000 (2017 - \$2,087,000) and bears an interest at the bank's prime rate. It is secured by a Provincial Government guarantee and a letter of indemnity and an overdraft agreement signed by the Board of Directors.

	<u>2020</u>	<u>2019</u>
Current bank account (overdraft) Operating line of credit	\$ 169,451 _1,852,814	\$ 111,045 <u>1,127,339</u>
	\$ <u>2.022,265</u>	\$ <u>1,238,384</u>
9. Government transfers		
	<u>2020</u>	<u>2019</u>
Provincial administrative operating grant Capital grants	\$ 656,400	\$ 656,400 <u>400,000</u>
	656,400	1,056,400
Provincial marketing grant	<u> 150.000</u>	<u>150,000</u>
	\$ <u>806,400</u>	\$ <u>1,206,400</u>
10. Patrol operating expenses		
	<u>2020</u>	<u>2019</u>
Labour Supplies Telephone Radio rental Sundry	\$ 73,731 4,422 816 1,170 	\$ 83,973 12,521 819 2,691 1,912
	\$ <u>80,863</u>	\$ <u>101,916</u>

11. Financial instrument risk management

The organization, as part of its operations, carries a number of financial instruments and as such is exposed to credit risk, liquidity risk, and interest rate risk. This note describes the organization's objectives, policies, and processes for managing those risks and the methods used to measure them, Further qualitative and quantitative information in respect to these risks is presented below and throughout these financial statements.

Credit risk

Credit risk is the potential for financial loss should a counter-party in a transaction fail to meet its obligations. The organization places its operating and reserve cash with high quality institutions and believes its exposure to this risk is not significant. The organization's maximum exposure to credit risk at the financial statement date is the carrying value of cash and accounts receivable as presented on the statement of financial position.

(Cont'd)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED APRIL 30, 2020

11. Financial instrument risk management (Cont'd)

At year end, the amounts outstanding are as follows:

	<u>2020</u>	<u>2019</u>
Current 31 to 60 days 61 to 90 days Over 90 days	\$ 307,550 7,798 8,713 <u>41.188</u>	5,255 5,255
	\$ <u>365,249</u>	\$ <u>78.364</u>

At year end, management has determined that all accounts receivable amounts are collectible. There have been no changes from the prior year in the organization's policies, procedures and methods used to manage and measure risk.

The organization's exposure to credit risk has significantly decreased from the prior year as the balance of accounts receivable has decreased.

Liquidity Risk

Liquidity risk is the risk that the corporation will not be able to meet its obligations as they come due. Liquidity risk also includes the risk that the organization is not able to liquidate assets in a timely manner at a reasonable price. The organization is exposed to liquidity risk through its accounts payable, bank indebtedness, and capital lease obligations.

Marble Mountain Development Corporation manages this risk by monitoring cash activities and expected outflows through budgeting. The organization measures its exposure to liquidity risk based on cash flow.

There have been no changes from the prior year in the organization's policies, procedures and methods used to manage and measure risk.

The organization's exposure to liquidity risk has significantly decreased from the prior year as the balance of accounts payable has decreased.

Fair value

The fair value of cash, accounts receivable and accounts payable is approximately equal to their carrying value given their short-term maturity date.

MARBLE MOUNTAIN DEVELOPMENT CORPORATION SUPPLEMENTARY INFORMATION FOR THE YEAR ENDED

APRIL 30, 2020



MARBILE MOUNTAIN DEVELOPMENT CORPORATION SCHEDBOR OF MAIN SCHEDBOR OF MAIN 30, 2020 FOR THE VEAR ENDED APRIL 30, 2020 SCHEDULE 1

				Computer	Equipment					1	Totals	ıls
	Area Improvements	Buildings and Leasehold Improvements	Vehicles and Equipment	Hardware and Software	under Capital Lease	Furniture and Fixtures	Lifts	Rental Equipment	Signs	Uniforms	2020	2019
Cost					:							
Opening casts	\$ 10,792,132	\$ 10,943,449 \$ 8,572,898	\$ 8,572,898 \$	194,477	\$ 1,056,118 \$	883,557 \$	7,499,470	\$ 218,164 \$	\$ 96,781	\$ 13,190 \$	13,190 \$40,270,236	\$40,216,408
Additions during the year						2,287		13,857		7,334	23,478	118,368
Disposals and write downs			j	j	j	j	Ì	(1,609)			(1,609)	(64,540)
Closing costs	10,792,132	10,943,449	8,572,898	194,477	1.056,118	885,844	7,499,470	230,412	96,781	20,524	40,292,105	40,270,236
Accumulated Amortization												
Opening accumulated amortization	8,981,982	6,008,814	8,339,162	180,405	689,185	859,169	3,090,361	187,815	96,781	6,595	28,440,269	27,063,776
Amortization	359,738	273,586	221,639	9,381	91,404	4,366	245,390	18,312		5,619	1,229,435	1,430,712
Disposals and write downs							ĺ	(1,609)			(1,609)	(54,219)
Closing accumulated amortization	9,341,720	6,282,400	8,560,801	189,786	780,589	863,535	3,335,751	204,518	96,781	12,214	29,668,095	28,440,269
Net Book Value of Tangible Capital Assets	\$ 1,450,412	\$ <u>1,450,412</u> \$ <u>4,661,049</u> \$ <u>12,097</u> \$ <u>4,691</u>	12.097		\$ 275,529 \$		22.309 \$ 4.163.719	\$ 25.894 \$		\$ 8.310 \$1	8,310 \$10,624,010	\$11,829,967

See accompanying notes to the consolidated financial statements

SCHEDULE 2 SCHEDULE OF LIFT OPERATIONS FOR THE YEAR ENDED APRIL 30, 2020

	2020	2019
REVENUE		
Season passes	\$ 390,174	\$ 408,898
Lift tickets	337,405	381,716
Miscellaneous	75,909	72,027
Locker rental	43,824	43,725
Children's Centre	13,147	14,719
	860,459	<u>921,085</u>
EXPENDITURES		
Snow making		
Electricity	80,379	84,378
Equipment maintenance	36,668	15,595
Labour services		291
Maintenance		
Building	63,070	65,683
Slopes	213,621	27,749
Vehicle operating		,
Fuel	45,189	62,479
Repairs	45,576	34,159
Labour	471,420	440,615
Management contract	145,600	145,600
Heating and electricity	127,153	130,586
Insurance	115,080	118,262
Lift repairs	96,414	83,619
Patrol expenses (Note 10)	80,863	101,916
Interest and bank charges	30,134	26,298
Snow clearing	42,000	51,515
Municipal fees	27,826	27,826
Supplies	20,541	31,601
Children's centre	15,136	13,128
Miscellaneous	13,358	20,252
Communications	11,496	16,331
Equipment rental	6,281	6,902
Uniforms	1,840	7,495
Security	299	299
	1,689,944	<u>1,512,579</u>
DEFICIT FROM OPERATIONS	\$ <u>(829,485</u>)	\$ <u>(591,494</u>)

SCHEDULE 3

SCHEDULE OF RENTAL AND REPAIR SHOP OPERATIONS FOR THE YEAR ENDED APRIL 30, 2020

	2020	2019
REVENUE Rentals Repairs	\$ 122,541 8,328	\$ 145,296 8,537
	<u>130,869</u>	<u> 153,833</u>
EXPENDITURES		
Labour	56,152	60,443
Supplies	1,247	1,745
Interest and bank charges	4,596	3,269
Communications	410	411
	<u>62,405</u>	65,868
SURPLUS FROM OPERATIONS	\$ 68,464	\$ 87,965

SCHEDULE 4

SCHEDULE OF FOOD AND BEVERAGE OPERATIONS FOR THE YEAR ENDED APRIL 30, 2020

		2020		2019
REVENUE	\$	381,854	\$	501,870
COST OF SALES	_	165.009		203.010
GROSS PROFIT	_	216,845		298,860
EXPENDITURES Labour		450.404		477 440
Supplies		153,124 21,420		177,142 16,996
Interest and bank charges		13,411		11,379
Entertainment		3,100		7,407
Repairs and maintenance		3,051		5,729
Miscellaneous		1,441		5,732
Communications		1,360		1,363
Utilities		564		1,368
Security	_		-	5,023
	_	197,471		232,139
SURPLUS FROM OPERATIONS	\$_	19,374	\$_	66,721

SCHEDULE 5 SCHEDULE OF SKI SCHOOL OPERATIONS FOR THE YEAR ENDED APRIL 30, 2020

	2020	2019
REVENUE	\$ <u>110,280</u>	\$ <u>124,351</u>
EXPENDITURES		
Labour	109,894	113,734
Miscellaneous	3,256	1,849
Krunchers Club	2,552	3,493
Supplies	2,180	1,153
Communications	963	978
Training	900	2,796
Uniforms		137
	<u>119,745</u>	124,140
SURPLUS (DEFICIT) FROM OPERATIONS	\$ (9.465)	\$ 211

SCHEDULE 6 SCHEDULE OF MARKETING OPERATIONS

SCHEDULE OF MARKETING OPERATION FOR THE YEAR ENDED APRIL 30, 2020

	2020	2019
REVENUE Sponsorships Advertising Miscellaneous	\$ 17,000 3,248 1,786	\$ 19,500 6,371
	22,034	25,871
EXPENDITURES Marketing Labour Office and postage Communications Membership fees Uniforms Supplies	53,896 53,293 6,504 1,933 735 539 112	45,694 54,994 12,146 2,871 1,380 2,013 1,285
DEFICIT FROM OPERATIONS - BEFORE MARKETING GRANT	(94,978)	(94,512)
Marketing grant (Note: 9)	<u> 150.000</u>	<u> 150.000</u>
SURPLUS FROM OPERATIONS	\$55,022	\$ <u>55,488</u>

SCHEDULE 7 SCHEDULE OF MARBLE VILLA OPERATIONS FOR THE YEAR ENDED APRIL 30, 2020

	2020	2019
REVENUE Occupancy Miscellaneous	\$ 208,556 66	\$ 278,806 <u>26</u>
	208,622	<u>278,832</u>
EXPENDITURES Labour Heat and light Insurance Repairs and maintenance Communications Supplies Interest and bank charges Miscellaneous Cable television Marketing Laundry	76,988 35,006 24,000 12,251 10,227 7,852 7,325 6,126 5,644 698	84,433 37,129 20,000 15,502 11,349 9,300 14,508 7,121 4,067 700 383
SURPLUS FROM OPERATIONS	186,117 \$22,505	<u>204,492</u> \$ <u>74,340</u>