

**NEWFOUNDLAND AND LABRADOR  
CROP INSURANCE AGENCY**

**NEWFOUNDLAND AND LABRADOR  
CROP INSURANCE FUND**

**FINANCIAL STATEMENTS**

**MARCH 31, 2020**

## **Management's Report**

### **Management's Responsibility for the Newfoundland and Labrador Crop Insurance Agency, Newfoundland and Labrador Crop Insurance Fund Financial Statements**

The financial statements have been prepared by management in accordance with Canadian public sector accounting standards and the integrity and objectivity of these statements are management's responsibility. Management is also responsible for all of the notes to the financial statements, and for ensuring that this information is consistent, where appropriate, with the information contained in the financial statements.

Management is also responsible for implementing and maintaining a system of internal controls to provide reasonable assurance that transactions are properly authorized, assets are safeguarded and liabilities are recognized.

Management is also responsible for ensuring that transactions comply with relevant policies and authorities and are properly recorded to produce timely and reliable financial information.

The Board of Directors is responsible for ensuring that management fulfills its responsibilities for financial reporting and internal control and exercises these responsibilities through the Board. The Board reviews internal financial information periodically and external audited financial statements yearly.

The Auditor General conducts an independent audit of the annual financial statements of the Newfoundland and Labrador Crop Insurance Agency in accordance with Canadian generally accepted auditing standards, in order to express an opinion thereon. The Auditor General has full and free access to financial management of the Newfoundland and Labrador Crop Insurance Agency.

On behalf of the Newfoundland and Labrador Crop Insurance Agency.



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Ms. Cynthia MacDonald, P.Ag.  
Director of Agriculture Business Development



OFFICE OF THE AUDITOR GENERAL  
NEWFOUNDLAND AND LABRADOR

## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors  
Newfoundland and Labrador Crop Insurance Agency,  
Newfoundland and Labrador Crop Insurance Fund  
Corner Brook, Newfoundland and Labrador

### Opinion

I have audited the financial statements of the Newfoundland and Labrador Crop Insurance Agency, Newfoundland and Labrador Crop Insurance Fund (the Agency), which comprise the statement of financial position as at March 31, 2020 and the statement of operations for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In my opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Agency as at March 31, 2020, and the results of its operations for the year then ended in accordance with Canadian public sector accounting standards.

### Basis for Opinion

I conducted my audit in accordance with Canadian generally accepted auditing standards. My responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of my report. I am independent of the Agency in accordance with the ethical requirements that are relevant to my audit of the financial statements in Canada, and I have fulfilled my other ethical responsibilities in accordance with these requirements. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

### Other Information

Management is responsible for the other information. The other information comprises the information included in the annual report, but does not include the financial statements and my auditor's report thereon. The annual report is expected to be made available to me after the date of this auditor's report.

My opinion on the financial statements does not cover the other information and I will not express any form of assurance conclusion thereon.

## **Independent Auditor's Report (cont.)**

In connection with my audit of the financial statements, my responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or my knowledge obtained in the audit, or otherwise appears to be materially misstated. When I read the annual report, if I conclude that there is a material misstatement therein, I am required to communicate the matter to those charged with governance.

### **Responsibilities of Management and Those Charged with Governance for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian public sector accounting standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Agency's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Agency or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Agency's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

My objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, I exercise professional judgment and maintain professional skepticism throughout the audit. I also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for my opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

## Independent Auditor's Report (cont.)

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Agency's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Agency's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the Agency to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

I communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identify during my audit.



**SANDRA RUSSELL, CPA, CA**  
**Auditor General (A)**

September 18, 2020  
St. John's, Newfoundland and Labrador

**NEWFOUNDLAND AND LABRADOR CROP INSURANCE AGENCY  
 NEWFOUNDLAND AND LABRADOR CROP INSURANCE FUND  
 STATEMENT OF FINANCIAL POSITION  
 As at March 31**

**2020**

**2019**

**FINANCIAL ASSETS**

Cash	\$ 1,273	\$ 117,201
Accounts receivable (Note 5)	1,328	9
	<u>2,601</u>	<u>117,210</u>

**LIABILITIES**

Accounts payable	3,231	-
	<u>3,231</u>	<u>-</u>
<b>Net financial assets (debt)</b>	<b>(630)</b>	<b>117,210</b>

**NON-FINANCIAL ASSETS**

<b>Accumulated surplus (deficit)</b>	<b>\$ (630)</b>	<b>\$ 117,210</b>
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**Contractual rights (Note 8)**

The accompanying notes are an integral part  
 of these financial statements

Signed on behalf of the Board:

*C. Mac Donald*

Chairperson

*[Signature]*

Member

**NEWFOUNDLAND AND LABRADOR CROP INSURANCE AGENCY**  
**NEWFOUNDLAND AND LABRADOR CROP INSURANCE FUND**  
**STATEMENT OF OPERATIONS**  
For the Year Ended March 31

	2020 Budget	2020 Actual	2019 Actual
	(Note 9)		
<b>REVENUES</b>			
Government of Canada (Note 6)	\$ 218,000	\$ 135,432	\$ 130,620
Province of Newfoundland and Labrador (Note 6)	144,000	90,288	87,080
Premiums from insured persons	50,000	11,595	10,559
Late payment fees	-	400	300
Appeal administration fees	-	-	200
Bad debt recovery	-	2,316	-
	<b>412,000</b>	<b>240,031</b>	<b>228,759</b>
<b>EXPENSES (Note 7)</b>			
AgrilInsurance Program	120,000	149,543	80,659
Administration	285,020	208,328	201,860
	<b>405,020</b>	<b>357,871</b>	<b>282,519</b>
<b>Annual surplus (deficit)</b>	<b>6,980</b>	<b>(117,840)</b>	<b>(53,760)</b>
<b>Accumulated surplus, beginning of year</b>	<b>117,210</b>	<b>117,210</b>	<b>170,970</b>
<b>Accumulated surplus (deficit), end of year</b>	<b>\$ 124,190</b>	<b>\$ (630)</b>	<b>\$ 117,210</b>

The accompanying notes are an integral part  
of these financial statements

**NEWFOUNDLAND AND LABRADOR CROP INSURANCE AGENCY**  
**NEWFOUNDLAND AND LABRADOR CROP INSURANCE FUND**  
**NOTES TO FINANCIAL STATEMENTS**  
March 31, 2020

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**1. Nature of operations**

The Newfoundland and Labrador Crop Insurance Agency, Newfoundland and Labrador Crop Insurance Fund (the Agency) operates under the authority of the Crop Insurance Act. The purpose of the Agency is to operate the Newfoundland and Labrador Crop Insurance Fund to provide insurance to farmers of the Province to restrict the amount of financial loss due to crop failure. Its affairs are managed by a Board of Directors appointed by the Lieutenant-Governor in Council. These statements are a representation of the activities of the Agency.

The Agency is a Crown entity of the Province of Newfoundland and Labrador and as such is not subject to Provincial or Federal income taxes.

**2. Summary of significant accounting policies**

**(a) Basis of accounting**

The Agency is classified as an Other Government Organization as defined by the Canadian public sector accounting standards (CPSAS). These financial statements are prepared by management in accordance with CPSAS for provincial reporting entities established by the Canadian Public Sector Accounting Board (PSAB). The Agency does not prepare a statement of change in net financial assets and a statement of cash flows as this information is readily apparent from the other statements. In addition, the Agency does not prepare a statement of re-measurement gains and losses as the Agency does not enter into relevant transactions or circumstances that are being addressed by the statement.

**(b) Financial instruments**

The Agency's financial instruments recognized in the statement of financial position consist of cash, accounts receivable and accounts payable. The Agency generally recognizes a financial instrument when it enters into a contract which creates a financial asset or financial liability. Financial assets and financial liabilities are initially measured at cost, which is the fair value at the time of acquisition.

The Agency subsequently measures all of its financial assets and financial liabilities at cost or amortized cost. Financial assets measured at cost include cash. Financial assets measured at amortized cost include accounts receivable. Financial liabilities measured at cost include accounts payable.

The carrying values of cash, accounts receivable and accounts payable approximate current fair value due to their nature and/or the short-term maturity associated with these instruments.



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**2. Significant accounting policies (cont.)**

**(c) Cash**

Cash includes cash in bank.

**(d) Revenue recognition**

Revenues are recognized in the period in which the transactions or events occurred that gave rise to the revenues. All revenues are recorded on an accrual basis, except when the accruals cannot be determined with a reasonable degree of certainty or when their estimation is impracticable.

Government transfers (Province of Newfoundland and Labrador premium contributions and Government of Canada premium contributions) are recognized as revenues when the transfer is authorized and any eligibility criteria are met, except when and to the extent that transfer stipulations give rise to an obligation that meets the definition of a liability. Transfers are recognized as deferred revenue when transfer stipulations give rise to a liability. Transfer revenue is recognized in the statement of operations as the stipulations giving rise to the liabilities are settled.

**(e) Expenses**

Expenses are reported on an accrual basis. The cost of all goods consumed and services received during the year is expensed.

Indemnity claims under the AgrilInsurance Program are reported on an accrual basis. Indemnity claims are paid to insured persons upon approval by the Board of Directors of submitted insurance claims.

The Agency is administered as a division of the Department of Fisheries, Forestry and Agriculture. Expenses related to salaries and administration costs are paid directly by the Department of Fisheries, Forestry and Agriculture and the Department of Transportation and Infrastructure and are reflected in these financial statements as expenses of the Agency and as revenue from the Province and the Government of Canada.

The Province and the Government of Canada have entered into a cost-shared agreement in which administration expenses are funded 60% by the Federal Government and 40% by the Province.

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**2. Significant accounting policies (cont.)**

**(f) Measurement uncertainty**

The preparation of financial statements in conformity with CPSAS requires management to make estimates and assumptions that affect the reporting amounts of assets and liabilities, and disclosure of contingent assets and liabilities, at the date of the financial statements and the reported amounts of the revenues and expenses during the period. Items requiring the use of significant estimates include the collectability of accounts receivable and the allocation of salaries to the Board for employees of the Department of Fisheries, Forestry and Agriculture that administer its program.

Estimates are based on the best information available at the time of preparation of the financial statements and are reviewed annually to reflect new information as it becomes available. Measurement uncertainty exists in these financial statements. Actual results could differ from these estimates.

**3. Financial risk management**

The Agency recognizes the importance of managing risks and this includes policies, procedures and oversight designed to reduce risks identified to an appropriate threshold. The Agency is exposed to credit risk and liquidity risk through its financial instruments. The Agency is not exposed to market risk. There was no significant change in the Agency's exposure to these risks or its processes for managing these risks from the prior year.

Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Agency's main credit risk relates to cash and accounts receivable. The Agency's maximum exposure to credit risk is the carrying amounts of these financial instruments. The Agency is not exposed to significant credit risk with its cash because this financial instrument is held with a Chartered Bank. The Agency is exposed to credit risk related to its accounts receivable. The Agency has policies and procedures for the monitoring and collection of its accounts receivable so as to mitigate potential credit losses. Any estimated impairment of these accounts receivable has been provided for through a provision for doubtful accounts as disclosed in Note 5.

Liquidity risk

Liquidity risk is the risk that the Agency will be unable to meet its financial liabilities as they come due. The Agency's exposure to liquidity risk relates mainly to its accounts payable. The Agency manages liquidity risk by monitoring its cash flows and ensuring that it has sufficient resources available to meet its financial liabilities.

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**NOTES TO FINANCIAL STATEMENTS**  
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**4. Related party transactions**

The Agency is administered by employees of the Department of Fisheries, Forestry and Agriculture. Estimated salaries and other costs of \$208,328 (2019 - \$201,860) applicable to the operation of the Agency have been paid or are payable by the Department of Fisheries, Forestry and Agriculture and the Department of Transportation and Infrastructure and are reflected in these financial statements as expenses of the Agency and as revenue in the form of payments made by the Province and the Government of Canada. The Province recovered \$124,997 (2019 - \$121,116) of these administration expenses from the Government of Canada under the Canada-Newfoundland and Labrador AgrilInsurance Agreement of the Canadian Agricultural Partnership.

The premium contributions of \$17,392 (2019 - \$15,840) have been paid or are payable by the Department of Fisheries, Forestry and Agriculture and are reflected in these financial statements as revenue in the form of payments made by the Province and the Government of Canada. The Province recovered \$10,435 (2019 - \$9,504) of the premiums contributions from the Government of Canada under the Canada-Newfoundland and Labrador AgrilInsurance Agreement of the Canadian Agricultural Partnership.

**5. Accounts receivable**

	<u>2020</u>	<u>2019</u>
Premiums from insured persons	\$ 2,056	\$ 3,049
Due from Province	5	9
	<u>2,061</u>	<u>3,058</u>
Less: provision for doubtful accounts	733	3,049
	<u>\$ 1,328</u>	<u>\$ 9</u>

**6. Premium contributions and administrative expenses**

	<u>2020</u>	<u>2019</u>
Government of Canada		
Premium contributions	\$ 10,435	\$ 9,504
Payments for administration	124,997	121,116
	<u>\$ 135,432</u>	<u>\$ 130,620</u>

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**6. Premium contributions and administrative expenses (cont.)**

Province of Newfoundland and Labrador

	<u>2020</u>	<u>2019</u>
Premium contributions	\$ 6,957	\$ 6,336
Payments for administration	83,331	80,744
	<u>\$ 90,288</u>	<u>\$ 87,080</u>

**7. Expenses by object**

The following is a summary of expenses by object:

	<u>2020</u> <u>Budget</u> <u>(Note 9)</u>	<u>2020</u> <u>Actual</u>	<u>2019</u> <u>Actual</u>
Bank charges	\$ 20	\$ 5	\$ 9
Board expenses	4,000	101	174
Computer	-	-	80
Equipment supplies	2,000	-	1,351
Indemnity claims	120,000	149,543	80,659
Professional services	5,000	306	4,971
Purchased services	7,000	6,186	4,787
Salaries and employee benefits	230,000	184,487	175,814
Supplies	10,000	6,023	6,011
Transportation and communication	27,000	11,220	8,663
	<u>\$ 405,020</u>	<u>\$ 357,871</u>	<u>\$ 282,519</u>

**8. Contractual rights**

The operations of the Agency will be cost-shared under the Canada - Newfoundland and Labrador AgrilInsurance Agreement of the Canadian Agricultural Partnership - a five-year federal, provincial and territorial agreement from 2018-19 to 2022-23. AgrilInsurance is a part of the Business Risk Management suite of programs and provides insurance against production losses for specified perils.

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**8. Contractual rights (cont.)**

The administration cost of the AgrilInsurance Program will be jointly funded under the AgrilInsurance Agreement between Agriculture and Agri-Food Canada and the Department of Fisheries, Forestry and Agriculture on a 60:40 percent basis respectively. The total premium costs will be shared between the federal government, the provincial government and the producer on a 36:24:40 percent basis respectively.

**9. Budgeted figures**

Budgeted figures, which have been prepared on a cash basis, are provided for comparison purposes and have been approved by the Board of Directors.

**10. Request for working capital advance**

The Agency has requested a working capital advance from the Province of Newfoundland and Labrador under section 12(2) of the Crop Insurance Act.