

**NEWFOUNDLAND AND LABRADOR
MUNICIPAL FINANCING
CORPORATION**

FINANCIAL STATEMENTS

MARCH 31, 2016

Management's Report

Management's Responsibility for the Newfoundland and Labrador Municipal Financing Corporation Financial Statements

The financial statements have been prepared by management in accordance with Canadian public sector accounting standards and the integrity and objectivity of these statements are management's responsibility. Management is also responsible for all of the notes to the financial statements, and for ensuring that this information is consistent, where appropriate, with the information contained in the financial statements.

Management is also responsible for implementing and maintaining a system of internal controls to provide reasonable assurance that transactions are properly authorized, assets are safeguarded and liabilities are recognized.

Management is also responsible for ensuring that transactions comply with relevant policies and authorities and are properly recorded to produce timely and reliable financial information.

The Board is responsible for ensuring that management fulfils its responsibility for financial reporting and internal controls and exercises these responsibilities through the Board. The Board reviews internal financial information periodically and external audited financial statements yearly.

The Auditor General conducts an independent audit of the annual financial statements of the Corporation, in accordance with Canadian generally accepted auditing standards, in order to express an opinion thereon. The Auditor General has full and free access to financial management of the Newfoundland and Labrador Municipal Financing Corporation.

On behalf of the Newfoundland and Labrador Municipal Financing Corporation.



Donna Brewer, CPA, CA
Deputy Minister of Finance



Paul Myrden, CPA, CA
Director, Debt Management



**AUDITOR
GENERAL**
of Newfoundland and Labrador

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Newfoundland and Labrador Municipal
Financing Corporation
St. John's, Newfoundland and Labrador

Report on the Financial Statements

I have audited the accompanying financial statements of the Newfoundland and Labrador Municipal Financing Corporation which comprise the statement of financial position as at March 31, 2016, the statements of operations, change in net financial assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian public sector accounting standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with Canadian generally accepted auditing standards. Those standards require that I comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

Independent Auditor's Report (cont.)

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

Opinion

In my opinion, the financial statements present fairly, in all material respects, the financial position of the Newfoundland and Labrador Municipal Financing Corporation as at March 31, 2016, and its financial performance and its cash flows for the year then ended in accordance with Canadian public sector accounting standards.

A handwritten signature in black ink, appearing to read 'T. Paddon', followed by a horizontal line extending to the right.

TERRY PADDON, CPA, CA
Auditor General

July 20, 2016
St. John's, Newfoundland and Labrador

NEWFOUNDLAND AND LABRADOR MUNICIPAL FINANCING CORPORATION
STATEMENT OF FINANCIAL POSITION

As at March 31

	2016	2015
	(000's)	(000's)
FINANCIAL ASSETS		
Cash	\$ 66	\$ 83
Portfolio investments (Note 3)	2,511	9,985
Accounts receivable	2,519	2,739
Accrued interest receivable	35	58
<u>Loans receivable (Note 4)</u>	<u>16,607</u>	<u>25,904</u>
	21,738	38,769
LIABILITIES		
Accounts payable and accrued liabilities	1	1
Accrued interest payable	15	25
Debenture debt (Note 5)	12,398	18,064
<u>Reserve fund (Note 6)</u>	<u>4,155</u>	<u>4,181</u>
	16,569	22,271
Net financial assets	5,169	16,498
NON-FINANCIAL ASSETS		
<u>Deferred charges (Note 7)</u>	<u>10</u>	<u>20</u>
Accumulated surplus	\$ 5,179	\$ 16,518

The accompanying notes are an integral part of these financial statements.

Signed on behalf of the Board of Directors:



Chairperson



Director

NEWFOUNDLAND AND LABRADOR MUNICIPAL FINANCING CORPORATION
STATEMENT OF OPERATIONS

For the Year Ended March 31

	2016 Budget	2016 Actual	2015 Actual
	(000's) (Note 10)	(000's)	(000's)
REVENUES			
Interest on loans to municipal corporations	\$ 1,579	\$ 1,579	\$ 2,352
Interest on portfolio investments	87	85	88
	<u>1,666</u>	<u>1,664</u>	<u>2,440</u>
EXPENSES			
Administrative and miscellaneous	71	70	94
Amortization of deferred charges:			
Issue expenses on debenture debt	7	7	12
Premiums and discounts on debenture debt	3	3	5
Interest on long-term debt	923	923	1,335
	<u>1,004</u>	<u>1,003</u>	<u>1,446</u>
Annual surplus before the transfer of funds to the Province of Newfoundland and Labrador	662	661	994
Transfer of funds to the Province of Newfoundland and Labrador (Note 12)	-	(12,000)	-
Annual surplus (deficit)	662	(11,339)	994
Accumulated surplus, beginning of year	16,518	16,518	15,524
Accumulated surplus, end of year	\$ 17,180	\$ 5,179	\$ 16,518

*The accompanying notes are an
integral part of these financial statements.*

NEWFOUNDLAND AND LABRADOR MUNICIPAL FINANCING CORPORATION
STATEMENT OF CHANGE IN NET FINANCIAL ASSETS

For the Year Ended March 31

	2016 Budget	2016 Actual	2015 Actual
	(000's) (Note 10)	(000's)	(000's)
Annual surplus (deficit)	\$ 662	\$ (11,339)	\$ 994
Use of deferred charges	10	10	17
Increase (decrease) in net financial assets	672	(11,329)	1,011
Net financial assets, beginning of year	16,498	16,498	15,487
Net financial assets, end of year	\$ 17,170	\$ 5,169	\$ 16,498

*The accompanying notes are an
integral part of these financial statements.*

NEWFOUNDLAND AND LABRADOR MUNICIPAL FINANCING CORPORATION
STATEMENT OF CASH FLOWS

For the Year Ended March 31

	2016	2015
	(000's)	(000's)
Operating transactions		
Annual surplus (deficit)	\$ (11,339)	\$ 994
Adjustment for non-cash items		
Amortization of issue expenses on debenture debt	7	12
Amortization of premiums and discounts on debenture debt	3	5
	(11,329)	1,011
<u>Change in non-cash working capital</u>	<u>233</u>	<u>253</u>
Cash (applied to) provided from operating transactions	(11,096)	1,264
Investing transactions		
Portfolio investments	7,457	(5,358)
Portfolio investment - coupons redeemed	17	39
<u>Loan payments received from municipal corporations</u>	<u>9,297</u>	<u>11,629</u>
Cash provided from investing transactions	16,771	6,310
Financing transactions		
Retirement of debenture debt	(5,666)	(7,566)
<u>Reserve fund allocations made</u>	<u>(26)</u>	<u>(29)</u>
Cash applied to financing transactions	(5,692)	(7,595)
Decrease in cash	(17)	(21)
Cash, beginning of year	83	104
Cash, end of year	\$ 66	\$ 83

The accompanying notes are an integral part of these financial statements.

NEWFOUNDLAND AND LABRADOR MUNICIPAL FINANCING CORPORATION

NOTES TO FINANCIAL STATEMENTS

March 31, 2016

1. Nature of operations

The Newfoundland and Labrador Municipal Financing Corporation (the Corporation) is established under the *Municipal Financing Corporation Act*. The Corporation was created to provide long-term financing for the capital requirements of municipal corporations by the issuance of its securities, and relending the funds to municipal corporations. As described in note 12, the Corporation is undergoing a planned wind down of its operations. The Corporation's affairs are managed by a Board of Directors appointed by the Lieutenant-Governor in Council. All board members are full-time employees of the Province of Newfoundland and Labrador (the Province).

The Corporation is a Crown entity of the Province and as such is not subject to Provincial or Federal income taxes.

2. Summary of significant accounting policies

(a) Basis of accounting

The Corporation is classified as an Other Government Organization as defined by Canadian Public Sector Accounting Standards (CPSAS). These financial statements are prepared by management in accordance with CPSAS for provincial reporting entities established by the Canadian Public Sector Accounting Board (PSAB). The Corporation does not prepare a statement of remeasurement gains and losses as the Corporation does not enter into relevant transactions or circumstances that are being addressed by this statement. Outlined below are the significant accounting policies followed.

(b) Financial instruments

The Corporation's financial instruments recognized on the statement of financial position consist of cash, portfolio investments, accounts receivable, accrued interest receivable, loans receivable, accounts payable and accrued liabilities, accrued interest payable and debenture debt. The Corporation generally recognizes a financial instrument when it enters into a contract which creates a financial asset or financial liability. Financial assets and financial liabilities are initially measured at cost, which is the fair value at the time of acquisition.

The Corporation subsequently measures all of its financial assets and financial liabilities at cost or amortized cost. Financial assets measured at cost include cash, accounts receivable, accrued interest receivable, and loans receivable. Portfolio investments are measured at cost or amortized cost as disclosed in note 3. Financial liabilities measured at cost include accounts payable and accrued liabilities and accrued interest payable. Debenture debt is measured at amortized cost as disclosed in note 5.

NEWFOUNDLAND AND LABRADOR MUNICIPAL FINANCING CORPORATION
NOTES TO FINANCIAL STATEMENTS

March 31, 2016

2. Summary of significant accounting policies (cont.)

(b) Financial instruments (cont.)

The carrying values of cash, portfolio investments, accounts receivable, accrued interest receivable, accounts payable and accrued liabilities and accrued interest payable approximate current fair value due to their nature and/or the short-term maturity associated with these instruments. The carrying value of loans receivable and debenture debt is considered to approximate market value.

Interest attributable to financial instruments is reported in the statement of operations.

(c) Cash

Cash includes cash in bank.

(d) Premiums, discounts and issue expenses on debenture debt

Premiums, discounts and issue expenses are deferred and amortized on a straight-line basis over the life of the debenture issue to which they relate. In the case of the early retirement of debenture debt, a proportionate amount of the deferred balance is included with the gain or loss in the determination of net income for the period.

(e) Portfolio investments

Portfolio investments include Government of Canada coupons and other short-term portfolio investments at amortized cost and term deposits recorded at cost.

(f) Loans receivable

The Corporation records loans receivable at amortized cost. Options exist for the recovery from the Province of any defaults by municipal corporations and as such no allowance for doubtful accounts has been provided. Interest is accrued on loans receivable to the extent it is deemed collectible.

(g) Accounts receivable

Accounts receivable consists of arrears (principal and interest) on loans receivable along with interest charged on the arrears. The Corporation ceased charging interest on arrears in November 2009.

NEWFOUNDLAND AND LABRADOR MUNICIPAL FINANCING CORPORATION

NOTES TO FINANCIAL STATEMENTS

March 31, 2016

2. Summary of significant accounting policies (cont.)

(h) Revenues

Revenues are recognized in the period in which the transactions or events occurred that gave rise to the revenues. All revenues are recorded on an accrual basis, except when the accruals cannot be determined with a reasonable degree of certainty or when their estimation is impracticable.

Interest income is accounted for using the effective interest method for interest on portfolio investments and interest on loans receivable. Recognition of interest is in accordance with the terms of the original loan agreement.

(i) Expenses

Expenses are reported on an accrual basis. The cost of all goods consumed and services received during the year is recorded as an expense in that year.

The Corporation is administered by the Department of Finance. Expenses related to salaries are paid directly by the Department and reimbursed by the Corporation and reflected in these financial statements.

(j) Measurement uncertainty

The preparation of financial statements in conformity with CPSAS requires management to make estimates and assumptions that affect the reporting amounts of assets and liabilities, and disclosure of contingent assets and liabilities, at the date of the financial statements and the reported amounts of the revenues and expenses during the period. Items requiring the use of significant estimates include collectability of loans receivable.

Estimates are based on the best information available at the time of preparation of the financial statements and are reviewed annually to reflect new information as it becomes available. Measurement uncertainty exists in these financial statements. Actual results could differ from these estimates.

3. Portfolio investments

Portfolio investments consist of 2 Government of Canada coupons that were purchased on November 15, 2002, and mature between June 1, 2016 and December 1, 2016. Settlement values of these securities range from \$2,626 to \$2,709 with a total cost of \$5,335 (2015 - \$13,565), while the maturity value for each is \$5,649 and have a total maturity value of \$11,298. In addition, a short-term investment was purchased from the Bank of Nova Scotia. On March 24, 2016, a Term Deposit was purchased at a cost of \$2,500,000 maturing on September 21, 2016. The maturity value of this portfolio investment is \$2,500,000. The portfolio investments are valued as follows:

NEWFOUNDLAND AND LABRADOR MUNICIPAL FINANCING CORPORATION
NOTES TO FINANCIAL STATEMENTS
March 31, 2016

3. Portfolio investments (cont.)

	2016 (000's)	2015 (000's)
Portfolio investments - coupons at cost	\$ 5	\$ 14
Amortization of discount on portfolio investments	6	14
	11	28
Short-term investments - Bank of Nova Scotia	2,500	9,957
	\$ 2,511	\$ 9,985

4. Loans receivable

As at March 31, 2016, loans receivable from municipal corporations were \$16,607,210 (2015 - \$25,903,726). Interest rates range from 6.375% to 12.000%.

Loans to municipal corporations are made on the security of their debentures. Options exist for the recovery from the Province of any defaults by municipal corporations. Therefore, no allowance for doubtful accounts has been provided.

Principal payments receivable are as follows:

<u>Year</u>	<u>Amount</u> (000's)
2017	\$ 6,980
2018	4,620
2019	3,115
2020	<u>1,892</u>
	<u>\$ 16,607</u>

5. Debenture debt

The Corporation's debenture debt is unconditionally and fully guaranteed as to principal and interest by the Province. Details of debt outstanding are as follows:

<u>Series</u>	<u>Remaining Term</u>	<u>Interest Rate</u> %	<u>March 31 2016</u> (000's)	<u>March 31 2015</u> (000's)	
MFC-43	Sep 20, 2016	6.500	\$ 2,000	\$ 4,000	(a)
MFC-44	Mar 15, 2017	6.125	1,000	2,000	(b)
MFC-47	Mar 17, 2017-19	5.100 - 5.200	3,798	5,064	(c)
MFC-48	Mar 29, 2017-20	5.050 - 5.200	5,600	7,000	(d)
Total			\$ 12,398	\$ 18,064	

NEWFOUNDLAND AND LABRADOR MUNICIPAL FINANCING CORPORATION
NOTES TO FINANCIAL STATEMENTS
March 31, 2016

5. Debenture debt (cont.)

- (a) MFC-43: On September 20, 2016, the Corporation is to redeem \$2,000,000.
- (b) MFC-44: On March 15, 2017, the Corporation is to redeem \$1,000,000.
- (c) MFC-47: On March 17 of each year, the Corporation is to redeem \$1,266,000 in the years 2017 to 2019 inclusive.
- (d) MFC-48: On March 29 of each year, the Corporation is to redeem \$1,400,000 in the years 2017 to 2020 inclusive.

Estimated debenture maturities are as follows:

Year Ending March 31	Debenture Maturities (000's)
2017	\$ 5,666
2018	2,666
2019	2,666
2020	<u>1,400</u>
	<u>\$ 12,398</u>

6. Reserve fund

The Province has historically funded a reserve fund established to mitigate arrears with respect to municipal loans. The reserve fund is allocated as the Department of Municipal Affairs concludes negotiations with various municipal corporations with respect to restructuring debt due to the Corporation.

The year end reserve fund balance is as follows:

	2016 (000's)	2015 (000's)
Reserve fund, beginning of year	\$ 4,181	\$ 4,210
Less: funds allocated during year	<u>26</u>	<u>29</u>
Reserve fund, end of year	\$ 4,155	\$ 4,181

NEWFOUNDLAND AND LABRADOR MUNICIPAL FINANCING CORPORATION
NOTES TO FINANCIAL STATEMENTS

March 31, 2016

7. Deferred charges

	2016 (000's)	2015 (000's)
Issues expenses on debenture debt	\$ 7	\$ 14
Premiums and discounts on debenture debt	3	6
	\$ 10	\$ 20

8. Financial risk management

The Corporation recognizes the importance of managing risks and this includes policies, procedures and oversight designed to reduce risks identified to an appropriate threshold. The risks that the Corporation is exposed to through its financial instruments are credit risk, liquidity risk and market risk. There was no significant change in the Newfoundland and Labrador Municipal Financing Corporation's exposure to these risks or its processes for managing these risks from the prior year.

Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Corporation's main credit risk relates to cash, portfolio investments, accounts receivable, accrued interest receivable and loans receivable. The Corporation's maximum exposure to credit risk is the carrying amounts of these financial instruments. The Corporation is not exposed to significant credit risk with its cash because this financial instrument is held with a Chartered Bank. The Corporation is not exposed to significant credit risk with portfolio investments or accrued interest receivable because of their nature.

The Corporation is also not exposed to significant credit risk with accounts receivable (arrears on loans receivable) and loans receivable since options exist for the recovery from the Province of any defaults by municipal corporations due to the Reserve Fund provided by the Department of Municipal Affairs.

Liquidity risk

Liquidity risk is the risk that the Corporation will be unable to meet its contractual obligations and financial liabilities. The Corporation's exposure to liquidity risk relates mainly to its accounts payable and accrued liabilities, accrued interest payable and debenture debt. The Corporation manages liquidity risk by monitoring its cash flows and ensuring that it has sufficient resources available to meet its financial liabilities. The Corporation's debenture debt is long-term with fixed repayment terms as outlined in note 5. In addition, the Corporation has access to an operating credit facility which allows draw downs to a maximum of \$3,000,000. As at March 31, 2016, the Corporation had drawn down \$0 on its operating credit facility.

NEWFOUNDLAND AND LABRADOR MUNICIPAL FINANCING CORPORATION
NOTES TO FINANCIAL STATEMENTS
March 31, 2016

8. Financial risk management (cont.)

Market risk

Market risk is the risk that the fair value or expected future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency (foreign exchange) risk, interest rate risk and other price risk. The Corporation is not exposed to significant foreign exchange or other price risk. In addition, the Corporation is not exposed to significant interest rate risk as its portfolio investments, loans receivable and debenture debt are at fixed interest rates.

9. Related party transactions

The Corporation is administered by employees of the Department of Finance. The salary costs of \$56,519 (2015 - \$82,122) for these employees are paid by the Department of Finance, reimbursed by the Corporation, and are reflected in these financial statements.

10. Budgeted figures

Budgeted figures have been provided for comparison purposes and have been derived from the estimates approved by the Director of Debt Management.

11. Non-financial assets

The recognition and measurement of non-financial assets is based on their service potential. These assets will not provide resources to discharge liabilities of the Corporation. For non-financial assets, the future economic benefit consists of their capacity to render service to further the Corporation's objectives.

12. Planned wind down of operations

In 2005-06, the Province of Newfoundland and Labrador decided to no longer refinance its portion of completed municipal capital projects through the Corporation as most municipalities finance their share independently through financial institutions. As a result, the Corporation will be winding up its operations over the coming years as it collects its loans receivable and repays its debenture debt.

During the year, the Corporation identified an excess of cash. As a result, the Board elected to transfer \$12,000,000 in available cash to the Province.