

MARBLE MOUNTAIN DEVELOPMENT CORPORATION
FINANCIAL STATEMENTS
FOR THE YEAR ENDED
APRIL 30, 2018


STATEMENT OF RESPONSIBILITY

The accompanying Financial Statements are the responsibility of the management of Marble Mountain Development Corporation and have been prepared in compliance with legislation, and in accordance with generally accepted accounting principles established by the Public Sector Accounting Board of the Association of Chartered Professional Accountants of Canada.

In carrying out its responsibilities, management maintains appropriate systems of internal and administrative controls designed to provide reasonable assurance that transactions are executed in accordance with proper authorization, that assets are properly accounted for and safeguarded, and that financial information produced is relevant and reliable.

The Board of Directors met with management and its external auditors to review a draft of the financial statements and to discuss any significant financial reporting or internal control matters prior to their approval of the finalized financial statements.

Bonnell Cole Janes, as the organization's appointed external auditors, have audited the financial statements. The Auditor's Report is addressed to the Board of Directors and appears on the following page. Their opinion is based upon an examination conducted in accordance with Canadian generally accepted auditing standards, performing such tests and other procedures as they consider necessary to obtain reasonable assurance that the financial statements are free of material misstatement and present fairly the financial position and results of the organization in accordance with Canadian generally accepted accounting principles.



Melissa Dwyer
General Manager

August 15, 2018
Date



Steve Avery
Manager of Finance and Administration

August 31, 2018
Date



Chartered Professional Accountants

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Marble Mountain Development Corporation

We have audited the accompanying financial statements of Marble Mountain Development Corporation, which comprise the Statement of Financial Position as at April 30, 2018, the Statement of Operations, the Statement of Change in Net Financial Assets (Net Debt), the Statement of Cash Flows, a summary of the significant accounting policies and other explanatory information for the year then ended.

Management's Responsibility for the Financial Statements

It is the responsibility of the management of Marble Mountain Development Corporation to ensure the accompanying financial statements have been prepared in compliance with legislation, and in accordance with Canadian Public Sector Accounting Standards. It is also management's responsibility to ensure appropriate systems of internal and administrative controls are maintained to provide reasonable assurance that transactions are executed in accordance with proper authorization, that assets are properly accounted for and safeguarded, and that financial information produced is relevant and reliable.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. These standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion these financial statements present fairly, in all material respects, the financial position of Marble Mountain Development Corporation as at April 30, 2018, and the results of its operations, changes in net debt and its cash flows for the year then ended in accordance with Canadian Public Sector Accounting Standards.

Corner Brook,
Newfoundland and Labrador
August 8, 2018

Bonnell Cole Jones
CHARTERED PROFESSIONAL ACCOUNTANTS

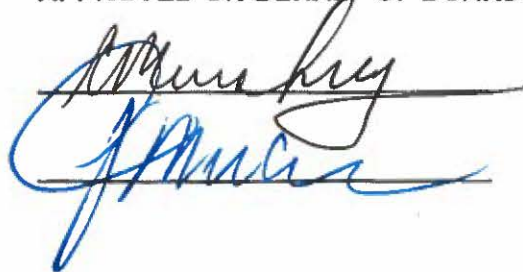
MARBLE MOUNTAIN DEVELOPMENT CORPORATION
FINANCIAL STATEMENTS
FOR THE YEAR ENDED APRIL 30, 2018

	<u>Page</u>
Statement of Financial Position	1
Statement of Operations	2
Statement of Change in Net Financial Assets (Net Debt)	3
Statement of Cash Flows	4
Notes to the Financial Statements	5
Schedule 1 - Schedule of Tangible Capital Assets	12
Schedule 2 - Schedule of Lift Operations	13
Schedule 3 - Schedule of Rental and Repair Shop Operations	14
Schedule 4 - Schedule of Food and Beverage Operations	15
Schedule 5 - Schedule of Ski School Operations	16
Schedule 6 - Schedule of Marketing Operations	17
Schedule 7 - Schedule of Marble Villa Operations	18

MARBLE MOUNTAIN DEVELOPMENT CORPORATION
STATEMENT OF FINANCIAL POSITION
AS AT APRIL 30, 2018

	<u>2018</u>	<u>2017</u>
FINANCIAL ASSETS		
Cash	\$ 4,259	\$ 4,500
Accounts receivable (Note: 3)	<u>82,070</u>	<u>693,009</u>
	<u>\$ 86,329</u>	<u>\$ 697,509</u>
LIABILITIES		
Bank indebtedness (Note: 8)	\$ 1,255,433	\$ 1,947,347
Accounts payable and accrued liabilities (Note: 5)	353,431	523,118
Deferred revenue (Note: 7)	40,271	54,515
Obligations under capital lease (Note: 6)	<u>235,877</u>	<u>352,359</u>
	<u>1,885,012</u>	<u>2,877,339</u>
NET FINANCIAL ASSETS (NET DEBT)	\$ <u>(1,798,683)</u>	\$ <u>(2,179,830)</u>
NON-FINANCIAL ASSETS		
Tangible capital assets (Schedule 1)	\$ 13,152,634	\$ 14,399,010
Inventories held for use	31,788	30,742
Prepaid expenses (Note: 4)	<u>86,371</u>	<u>83,371</u>
	<u>\$ 13,270,793</u>	<u>\$ 14,513,123</u>
ACCUMULATED SURPLUS	\$ <u>11,472,110</u>	\$ <u>12,333,293</u>

APPROVED ON BEHALF OF BOARD:



See accompanying notes to the consolidated financial statements



MARBLE MOUNTAIN DEVELOPMENT CORPORATION

STATEMENT OF OPERATIONS FOR THE YEAR ENDED APRIL 30, 2018

	<u>Budget</u>	<u>2018</u>	<u>2017</u>
REVENUE			
Lift operations (Schedule 2)	\$ (447,624)	\$ (595,100)	\$ (332,532)
Rental and repair shop (Schedule 3)	98,061	99,570	94,386
Food and beverage (Schedule 4)	69,024	87,155	60,491
Ski school (Schedule 5)	6,570	(24,578)	2,549
Marketing (Schedule 6)	(149,650)	(92,395)	(191,169)
Marble Villa (Schedule 7)	<u>230,504</u>	<u>192,087</u>	<u>230,094</u>
	<u>(193,115)</u>	<u>(333,261)</u>	<u>(136,181)</u>
EXPENDITURES			
Labour	180,000	183,224	199,443
Interest on short-term debt	48,912	50,204	48,912
Professional Fees	25,000	21,005	15,800
Administration	31,744	19,212	22,830
Communications	13,193	13,445	13,760
Bad debts		11,794	6,145
Interest and bank charges	2,889	8,285	3,134
Miscellaneous	6,110	4,825	6,323
Interest on capital lease obligations		3,523	9,334
Travel and conference fees	4,902	2,796	7,460
Donations	<u>500</u>	<u> </u>	<u>500</u>
	<u>313,250</u>	<u>318,313</u>	<u>333,641</u>
EXCESS OF EXPENDITURES OVER REVENUE BEFORE CAPITAL GRANT, AMORTIZATION & OTHER	<u>(506,365)</u>	<u>(651,574)</u>	<u>(469,822)</u>
OTHER OPERATING:			
Gov. transfers-operating grant (Note:9)		706,400	306,400
Gov. transfers-marketing partnership (Note:9)	150,000	150,000	175,000
Marble Villa water maintenance			(103,697)
Flooding repairs		<u>(44,129)</u>	<u> </u>
	<u>150,000</u>	<u>812,271</u>	<u>377,703</u>
EXCESS OF EXPENDITURES OVER REVENUE BEFORE CAPITAL GRANT, AMORTIZATION & OTHER	<u>(356,365)</u>	<u>160,697</u>	<u>(92,119)</u>
CAPITAL GRANT, AMORTIZATION & OTHER:			
Gov. transfers - capital grant (Note:9)	300,000	400,000	400,000
Amortization of tangible capital assets		(1,425,337)	(1,410,006)
Gain on disposal of tangible capital assets		<u>3,457</u>	<u>3,115</u>
	<u>300,000</u>	<u>(1,021,880)</u>	<u>(1,006,891)</u>
ANNUAL SURPLUS (DEFICIT)	<u>\$ (56,365)</u>	<u>(861,183)</u>	<u>(1,099,010)</u>
ACCUMULATED SURPLUS, beginning of the year		<u>12,333,293</u>	<u>13,432,303</u>
ACCUMULATED SURPLUS, end of the year	<u>\$</u>	<u>\$11,472,110</u>	<u>\$12,333,293</u>

See accompanying notes to the consolidated financial statements



MARBLE MOUNTAIN DEVELOPMENT CORPORATION
STATEMENT OF CHANGE IN NET FINANCIAL ASSETS (NET DEBT)
FOR THE YEAR ENDED APRIL 30, 2018

	<u>Budget</u>	<u>2018</u>	<u>2017</u>
ANNUAL SURPLUS (DEFICIT)	\$ <u>(56,365)</u>	\$ <u>(861,183)</u>	\$ <u>(1,099,010)</u>
Acquisition of tangible capital assets	(300,000)	(178,961)	(283,394)
Amortization of tangible capital assets		1,425,337	1,410,006
Loss (gain) on disposal of tangible capital assets		(3,457)	(3,115)
Proceeds on sale of tangible capital assets		3,457	10,039
(Increase) decrease in prepaid expenses		(3,000)	(5,313)
(Increase) decrease in inventories		<u>(1,046)</u>	<u>6,787</u>
	<u>(300,000)</u>	<u>1,242,330</u>	<u>1,135,010</u>
CHANGE IN NET FINANCIAL ASSETS	\$ <u><u>(356,365)</u></u>	381,147	36,000
NET DEBT, BEGINNING OF THE YEAR		<u>(2,179,830)</u>	<u>(2,215,830)</u>
NET DEBT, END OF THE YEAR		\$ <u><u>(1,798,683)</u></u>	\$ <u><u>(2,179,830)</u></u>

See accompanying notes to the consolidated financial statements

MARBLE MOUNTAIN DEVELOPMENT CORPORATION

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED APRIL 30, 2018

	<u>2018</u>	<u>2017</u>
OPERATING ACTIVITIES		
Annual surplus	\$ (861,183)	\$ (1,099,010)
Changes in non-cash items:		
Accounts receivable	610,939	(586,672)
Inventories	(1,046)	6,787
Prepays	(3,000)	(5,313)
Accounts payable and accrued liabilities	(169,687)	145,313
Deferred revenue	(14,244)	19,660
Loss (gain) on disposal of tangible capital assets	(3,457)	(3,115)
Amortization	<u>1,425,337</u>	<u>1,410,006</u>
Cash provided (used) in operating activities	<u>983,659</u>	<u>(112,344)</u>
INVESTING ACTIVITIES		
Proceeds on sale of tangible capital assets	3,457	10,039
Cash used to acquire tangible capital assets	<u>(178,961)</u>	<u>(205,129)</u>
Cash provided (used) in investing activities	<u>(175,504)</u>	<u>(195,090)</u>
FINANCING ACTIVITIES		
Repayment of obligations and capital leases	<u>(116,482)</u>	<u>(194,960)</u>
Cash provided (used) in financing activities	<u>(116,482)</u>	<u>(194,960)</u>
INCREASE (DECREASE) IN CASH	691,673	(502,394)
CASH DEFICIENCY, beginning of the year	<u>(1,942,847)</u>	<u>(1,440,453)</u>
CASH DEFICIENCY, end of the year	<u>\$ (1,251,174)</u>	<u>\$ (1,942,847)</u>
CASH CONSISTS OF:		
Cash in banks	\$ 4,259	\$ 4,500
Bank indebtedness	<u>(1,255,433)</u>	<u>(1,947,347)</u>
	<u>\$ (1,251,174)</u>	<u>\$ (1,942,847)</u>

See accompanying notes to the consolidated financial statements

MARBLE MOUNTAIN DEVELOPMENT CORPORATION
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED APRIL 30, 2018

1. Status of the Marble Mountain Development Corporation

Marble Mountain Development Corporation is an "Other Government Organization" (OGO) and operates under the provisions of the Corporations Act of the Province of Newfoundland and Labrador. The organization is a not-for-profit under the Income Tax Act and accordingly is exempt from income taxes, provided certain requirements of the Income Tax Act are met.

The principal activity of the organization is managing and controlling the development of the Marble Mountain area.

2. Significant Accounting Policies

These financial statements have been prepared in accordance with Public Sector Accounting Standards as recommended by the Public Sector Accounting Board (PSAB) of the Chartered Professional Accountants of Canada and reflect the following significant accounting policies:

(a) Basis of Accounting

The financial statements are prepared using the accrual basis of accounting. The accrual basis of accounting records revenue as it is earned and measurable. Expenses are recognized as they are incurred and measurable based upon the receipt of goods and services or the creation of an obligation to pay.

(b) Financial Assets

Cash quoted in an active market are measured at fair value. Accounts receivable and accounts payable are measured at cost or amortized cost. The carrying amount of each of these financial instruments is presented on the statement of financial position. For financial instruments measured using amortized cost, the effective interest rate method is used to determine interest revenue or expense. All financial assets are tested annually for impairment. When financial assets are impaired, impairment losses are recorded in the statement of operations. Transaction costs are added to the carrying value for financial instruments measured using cost or amortized cost. Transaction costs are expensed for financial instruments measured at fair value.

(c) Non-Financial Assets

Non-financial assets are not available to discharge existing liabilities and are held for use in the provision of services. They have useful lives extending beyond the current year and are not intended for sale in the ordinary course of operations. The change in non-financial assets during the year, together with the excess of revenues over expenses, provides the change in net financial assets for the year.

(d) Inventories

Inventories held for sale are recorded at the lower of cost and net realizable value. Cost is determined on the first-in-first-out basis based on the supplier invoiced cost.

(Cont'd)

MARBLE MOUNTAIN DEVELOPMENT CORPORATION
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED APRIL 30, 2018

2. Significant Accounting Policies (Cont'd)

(e) Government Transfers

Government transfers are recognized as revenue in the financial statements when the transfer is authorized and any eligible criteria are met, except to the extent that transfer stipulations give rise to an obligation that meets the definition of a liability. Transfers are recognized as deferred revenue when transfer stipulations give rise to a liability. Transfer revenue is recognized in the statement of operations as the stipulation liabilities are settled.

(f) Tangible Capital Assets

Tangible capital assets are recorded at cost which includes all amounts that are directly attributable to the acquisition, construction, development or betterment of the asset. Assets under construction are not amortized until the asset is put into use and one-half of the annual amortization is charged in the year of acquisition and in the year of disposal. The cost, less residual value, of the tangible capital assets is amortized on a straight-line basis over their estimated useful lives as follows:

Land	Indefinite
Area Improvements	30 years
Buildings	40 years
Computer Equipment	3 years
Equipment under Capital Lease	3-10 years
Furniture and Fixtures	5 years
Lifts	30 years
Rental Equipment	3 years
Signs	5 years
Vehicles	3-20 years
Uniforms	3 years

(g) Revenue Recognition

Revenues are recognized when the significant risks and rewards of ownership have been completed and there are no other significant obligations remaining, the sales and service prices are fixed and determinable, persuasive evidence of an arrangement exists and collectability is reasonably assured. This usually occurs at the time the sales and services are provided.

(h) Use of Estimates

Estimates are used to accrue revenues and expenses in circumstances where the actual accrued revenues are unknown at the time the financial statements are prepared. Uncertainty in the determination of the amount at which an item is recognized in the financial statements is known as measurement uncertainty. Such uncertainty exists when there is a variance between the recognized amount and another reasonable possible amount, as there is whenever estimates are used.

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MARBLE MOUNTAIN DEVELOPMENT CORPORATION
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED APRIL 30, 2018

2. Significant Accounting Policies (Cont'd).

(i) Leased assets

Leases are classified as capital or operating leases. Leases which transfer substantially all of the benefits and risks incidental to the ownership of the property are accounted for as capital leases. These assets are amortized in a manner consistent with tangible capital assets owned by the organization, and the obligation, including interest, is liquidated over the term of the lease. All other leases are accounted for as operating leases and the related lease payments are charged to expenses as incurred.

3. Accounts Receivable

	<u>2018</u>	<u>2017</u>
Trade receivables	\$ 76,471	\$ 811,623
HST rebate	2,086	(122,127)
Other receivables	<u>3,513</u>	<u>3,513</u>
	<u>\$ 82,070</u>	<u>\$ 693,009</u>

4. Prepaid expenses

	<u>2018</u>	<u>2017</u>
Insurance	\$ 79,090	\$ 77,492
Computer maintenance	5,346	5,437
Advertising	1,493	
Lease deposit	<u>442</u>	<u>442</u>
	<u>\$ 86,371</u>	<u>\$ 83,371</u>

5. Accounts Payable and Accrued Liabilities

	<u>2018</u>	<u>2017</u>
Accounts payable	\$ 329,406	\$ 490,568
Government remittances payable	10,107	20,816
Other payables	<u>13,918</u>	<u>11,734</u>
	<u>\$ 353,431</u>	<u>\$ 523,118</u>

6. Obligations under capital lease

	<u>2018</u>	<u>2017</u>
National Leasing lease bearing interest at 0% per annum, repayable in monthly payments of \$6,399. The lease matures March 1, 2021 and is secured by a charge over specific equipment.	\$ 170,619	\$ 247,410
National Leasing lease bearing interest at 6.485% per annum, repayable in monthly payments of \$1,532. The lease matures on January 1, 2021 and is secured by a charge over specific equipment.	46,196	61,059

(Cont'd)

MARBLE MOUNTAIN DEVELOPMENT CORPORATION
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED APRIL 30, 2018

6. Obligations under capital lease (Cont'd)

	<u>2018</u>	<u>2017</u>
National Leasing lease bearing interest at 0% per annum, repayable in monthly payments of \$384. The lease matures on January 1, 2020 and is secured by a charge over specific equipment.	7,685	12,295
National Leasing lease bearing interest at 0% per annum, repayable in monthly payments of \$1,685. The lease matures on November 1, 2018 and is secured by a charge over specific equipment.	<u>11,377</u>	<u>31,595</u>
	<u>\$ 235,877</u>	<u>\$ 352,359</u>

Future minimum capital lease payments for subsequent years are as follows:

2019	\$ 108,635
2020	96,780
2021	<u>30,462</u>
	<u>\$ 235,877</u>

7. Deferred Revenue

The organization has on deposit funds collected for events not yet held and unused gift cards sold. There is also nonmonetary consideration received for advertising revenue not yet earned. The balance of \$40,271 will be recognized in revenue in 2019.

8. Bank Indebtedness

The line of credit has an authorized limit in the amount of \$2,087,000 (2017 - \$2,087,000) and bears an interest at the bank's prime rate. It is secured by a Provincial Government guarantee and a letter of indemnity and an overdraft agreement signed by the Board of Directors.

	<u>2018</u>	<u>2017</u>
Current bank account (overdraft)	\$ (122,283)	\$ 70,042
Operating line of credit	<u>(1,133,150)</u>	<u>(2,017,389)</u>
	<u>\$ (1,255,433)</u>	<u>\$ (1,947,347)</u>

9. Government transfers

	<u>2018</u>	<u>2017</u>
Provincial administrative operating grant	\$ 706,400	\$ 306,400
Capital grants	<u>400,000</u>	<u>400,000</u>
	1,106,400	706,400
Provincial marketing grant	<u>150,000</u>	<u>175,000</u>
	<u>\$ 1,256,400</u>	<u>\$ 881,400</u>

MARBLE MOUNTAIN DEVELOPMENT CORPORATION
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED APRIL 30, 2018

10. Patrol operating expenses

	<u>2018</u>	<u>2017</u>
Labour	\$ 84,162	\$ 83,158
Supplies	11,517	13,432
Telephone	824	670
Radio rental	1,320	1,170
Sundry	<u>990</u>	<u>875</u>
	<u>\$ 98,813</u>	<u>\$ 99,305</u>

11. Financial instrument risk management

The organization, as part of its operations, carries a number of financial instruments and as such is exposed to credit risk, liquidity risk, and interest rate risk. This note describes the organization's objectives, policies, and processes for managing those risks and the methods used to measure them. Further qualitative and quantitative information in respect to these risks is presented below and throughout these financial statements.

Credit risk

Credit risk is the potential for financial loss should a counter-party in a transaction fail to meet its obligations. The organization places its operating and reserve cash with high quality institutions and believes its exposure to this risk is not significant. The organization's maximum exposure to credit risk at the financial statement date is the carrying value of cash and accounts receivable as presented on the statement of financial position.

At year end, the amounts outstanding are as follows:

	<u>2018</u>	<u>2017</u>
Current	\$ 10,702	\$ 592,902
31 to 60 days	16,151	28,590
61 to 90 days	11,278	38,401
Over 90 days	<u>43,939</u>	<u>33,116</u>
	<u>\$ 82,070</u>	<u>\$ 693,009</u>

At year end, management has determined that all accounts receivable amounts are collectible. There have been no changes from the prior year in the organization's policies, procedures and methods used to manage and measure risk.

The organization's exposure to credit risk has significantly decreased from the prior year as the balance of accounts receivable has decreased.

Liquidity Risk

Liquidity risk is the risk that the corporation will not be able to meet its obligations as they come due. Liquidity risk also includes the risk that the organization is not able to liquidate assets in a timely manner at a reasonable price. The organization is exposed to liquidity risk through its accounts payable, bank indebtedness, and capital lease obligations.

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MARBLE MOUNTAIN DEVELOPMENT CORPORATION
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED APRIL 30, 2018

11. Financial instrument risk management (Cont'd)

Marble Mountain Development Corporation manages this risk by monitoring cash activities and expected outflows through budgeting. The organization measures its exposure to liquidity risk based on cash flow.

There have been no changes from the prior year in the organization's policies, procedures and methods used to manage and measure risk.

The organization's exposure to liquidity risk has significantly decreased from the prior year as the balance of accounts payable has decreased.

Fair value

The fair value of cash, accounts receivable and accounts payable is approximately equal to their carrying value given their short-term maturity date.

12. Comparative Figures

Some of the 2017 figures presented for comparative purposes have been restated to conform with the financial statement presentation adopted in the current year. The comparative figures presented for 2017 were not audited by our firm but were audited by another independent Chartered Professional Accountant.

MARBLE MOUNTAIN DEVELOPMENT CORPORATION
SUPPLEMENTARY INFORMATION
FOR THE YEAR ENDED
APRIL 30, 2018

MARBLE MOUNTAIN DEVELOPMENT CORPORATION
SCHEDULE OF TANGIBLE CAPITAL ASSETS
FOR THE YEAR ENDED APRIL 30, 2018
SCHEDULE 1

	Area Improvements	Buildings and Leasehold Improvements	Vehicles and Equipment	Computer Hardware and Software	Equipment under Capital Lease	Furniture and Fixtures	Lifts	Rental Equipment	Signs	Uniforms	Totals	
											2018	2017
Cost												
Opening costs	\$ 10,757,200	\$ 10,895,686	\$ 8,566,073	\$ 166,333	\$ 1,055,817	\$ 857,985	\$ 7,470,807	\$ 179,222	\$ 96,781	\$	\$ 40,045,904	\$ 39,776,361
Additions during the year	10,000	47,763	13,826	28,144		12,812	28,663	24,563		13,190	178,961	283,394
Disposals and write downs			(7,000)					(1,457)			(8,457)	(13,849)
Closing costs	<u>10,767,200</u>	<u>10,943,449</u>	<u>8,572,899</u>	<u>194,477</u>	<u>1,055,817</u>	<u>870,797</u>	<u>7,499,470</u>	<u>202,328</u>	<u>96,781</u>	<u>13,190</u>	<u>40,216,408</u>	<u>40,045,906</u>
Accumulated Amortization												
Opening accumulated amortization	(8,263,920)	(5,462,238)	(7,486,279)	(186,333)	(562,084)	(844,577)	(2,600,298)	(164,384)	(96,781)		(25,646,894)	(24,243,814)
Amortization	(358,740)	(272,989)	(430,321)	(4,691)	(94,486)	(7,071)	(244,873)	(10,168)		(2,198)	(1,425,337)	(1,410,006)
Disposals and write downs			7,000					1,457			8,457	6,924
Closing accumulated amortization	<u>(8,622,660)</u>	<u>(5,735,227)</u>	<u>(7,909,600)</u>	<u>(171,024)</u>	<u>(656,570)</u>	<u>(851,648)</u>	<u>(2,844,971)</u>	<u>(173,095)</u>	<u>(96,781)</u>	<u>(2,198)</u>	<u>(27,063,774)</u>	<u>(25,646,896)</u>
Net Book Value of Tangible Capital Assets	<u>\$ 2,144,540</u>	<u>\$ 5,208,222</u>	<u>\$ 663,299</u>	<u>\$ 23,453</u>	<u>\$ 399,247</u>	<u>\$ 19,149</u>	<u>\$ 4,654,499</u>	<u>\$ 29,233</u>	<u>\$</u>	<u>\$ 10,992</u>	<u>\$ 13,152,634</u>	<u>\$ 14,399,010</u>



See accompanying notes to the consolidated financial statements

MARBLE MOUNTAIN DEVELOPMENT CORPORATION
SCHEDULE 2
SCHEDULE OF LIFT OPERATIONS
FOR THE YEAR ENDED APRIL 30, 2018

	<u>2018</u>	<u>2017</u>
REVENUE		
Season passes	\$ 512,246	\$ 558,583
Lift tickets	396,822	556,615
Miscellaneous	63,118	62,012
Locker rental	43,725	43,323
Children's Centre	<u>10,608</u>	<u>12,219</u>
	<u>1,026,519</u>	<u>1,232,752</u>
EXPENDITURES		
Snow making		
Electricity	77,363	33,077
Labour services	701	9,114
Equipment maintenance	45,145	55,677
Maintenance		
Building	74,522	66,195
Slopes	35,507	79,166
Vehicle operating		
Repairs	51,420	31,661
Fuel	56,327	56,106
Management contract	145,600	117,600
Labour	496,227	476,094
Insurance	120,067	114,034
Heating and electricity	118,153	86,297
Lift repairs	102,426	105,860
Snow clearing	46,320	47,813
Supplies	25,646	49,560
Interest and bank charges	31,367	30,268
Miscellaneous	28,320	32,288
Municipal fees	27,826	24,000
Communications	12,475	12,079
Equipment rental	9,724	8,136
Uniforms	4,195	14,643
Patrol expenses (Note 10)	98,813	99,305
Children's centre	13,176	16,012
Security	<u>299</u>	<u>299</u>
	<u>1,621,619</u>	<u>1,565,284</u>
DEFICIT FROM OPERATIONS	\$ <u>(595,100)</u>	\$ <u>(332,532)</u>

See accompanying notes to the consolidated financial statements

MARBLE MOUNTAIN DEVELOPMENT CORPORATION
SCHEDULE 3
SCHEDULE OF RENTAL AND REPAIR SHOP OPERATIONS
FOR THE YEAR ENDED APRIL 30, 2018

	<u>2018</u>	<u>2017</u>
REVENUE		
Rentals	\$ 164,198	\$ 166,140
Repairs	<u>10,538</u>	<u>10,858</u>
	<u>174,736</u>	<u>176,998</u>
EXPENDITURES		
Labour	68,736	76,655
Interest and bank charges	3,403	3,148
Supplies	2,287	2,487
Communications	508	322
Miscellaneous	<u>232</u>	<u> </u>
	<u>75,166</u>	<u>82,612</u>
SURPLUS FROM OPERATIONS	<u>\$ 99,570</u>	<u>\$ 94,386</u>

See accompanying notes to the consolidated financial statements

MARBLE MOUNTAIN DEVELOPMENT CORPORATION
SCHEDULE 6
SCHEDULE OF MARKETING OPERATIONS
FOR THE YEAR ENDED APRIL 30, 2018

	<u>2018</u>	<u>2017</u>
REVENUE		
Sponsorships	\$ 26,000	\$ 29,300
Advertising	7,728	9,348
Miscellaneous	<u>1,385</u>	<u> </u>
	<u>35,113</u>	<u>38,648</u>
EXPENDITURES		
Marketing	58,186	146,524
Labour	45,621	66,258
Office and postage	16,413	6,646
Membership fees	3,509	2,233
Communications	2,982	3,160
Supplies	684	4,053
Miscellaneous	60	
Travel and meetings	53	23
Partnership contributions		500
Uniforms		174
Ski shows and familiarization tours		<u>246</u>
	<u>127,508</u>	<u>229,817</u>
DEFICIT FROM OPERATIONS		
- BEFORE MARKETING GRANT	(92,395)	(191,169)
Marketing grant (Note: 9)	<u>150,000</u>	<u>175,000</u>
SURPLUS (DEFICIT) FROM OPERATIONS	<u>\$ 57,605</u>	<u>\$ (16,169)</u>

See accompanying notes to the consolidated financial statements

MARBLE MOUNTAIN DEVELOPMENT CORPORATION
SCHEDULE 7
SCHEDULE OF MARBLE VILLA OPERATIONS
FOR THE YEAR ENDED APRIL 30, 2018

	<u>2018</u>	<u>2017</u>
REVENUE		
Occupancy	\$ 410,265	\$ 471,639
Miscellaneous	<u>450</u>	<u>307</u>
	<u>410,715</u>	<u>471,946</u>
 EXPENDITURES		
Labour	89,036	107,672
Heat and light	35,402	35,951
Interest and bank charges	18,048	19,944
Miscellaneous	16,130	9,576
Repairs and maintenance	14,818	16,490
Supplies	9,499	18,447
Communications	8,759	8,002
Cable television	6,846	6,408
Marketing	1,142	1,145
Laundry	145	127
Insurance	<u>18,803</u>	<u>18,090</u>
	<u>218,628</u>	<u>241,852</u>
 SURPLUS FROM OPERATIONS	 \$ <u>192,087</u>	 \$ <u>230,094</u>

See accompanying notes to the consolidated financial statements