



Provincial Agrifoods Assistance Program 2026-27

New Entrant Information Form

A **New Entrant Information Form** must be completed by all new entrants and submitted in addition to the **2026-27 Provincial Agrifoods Assistance Program Application Form** by email to: PAAP@gov.nl.ca

Individuals, partnerships, cooperatives, or corporations establishing a new agribusiness may be considered a new entrant for the purpose of this program. Funding commitments are based on agricultural training/education, on-farm work experience, commercial farm viability, and a significant financial investment in the farm business.

The Department of Forestry, Agriculture and Lands is committed to protecting personal information. The personal information requested is being collected in accordance with section 61(c) of the **Access to Information and Protection of Privacy Act, 2015**, (ATIPPA, 2015) and will be used for the purpose of administering the Provincial Agrifoods Assistance Program. It will not be used for any other purposes unless authorized under the ATIPPA, 2015.

For further information please contact:
Program Manager
Provincial Agrifoods Assistance Program
Department of Forestry, Agriculture and Lands
PAAP@gov.nl.ca
709-637-2096

New Entrant Information Form 2026-27

I. Identification

Name of applicant: _____

Name of farm (if different from above): _____

Is your farm a newly developed enterprise or did you purchase/acquire your farm from another operator? _____

Have you consulted with or been in contact with the area [Farm Management Specialist](#) regarding your farm business plan? Yes No

How many years have you been farming? _____

II. Livestock Inventory – (as of date): _____

| | |
|---|--|
| <p>Swine</p> <p>Average Number of Sows _____</p> <p>Number of Hogs _____</p> | <p>Layers</p> <p>Size of Flock _____</p> <p>Eggs Sold (dozen) _____</p> |
| <p>Sheep</p> <p>Average Number of Ewes _____</p> <p>Number of Lambs Marketed _____</p> | <p>Broilers</p> <p>Size of Flock _____</p> <p>Number Marketed _____</p> |
| <p>Beef</p> <p>Average Number in Herd _____</p> <p>Number Marketed _____</p> | <p>Fur – List Type</p> <p>Number of Breeders _____</p> <p>Number Marketed _____</p> |
| <p>Dairy</p> <p>Average Number of Cows _____</p> <p>Average Milk Production/Cow/Year _____</p> <p>Amount of Quota (litres) _____</p> <p>Total Litres of Milk per Year _____</p> | <p>Bees</p> <p>Number of Beehives _____</p> |

If data above is not representative of your farm, please explain.

VI. Three-year Farm Development Plan

This farm plan should outline the operation and development of **your farm** over the next **three** years. In addition, it is requested that you estimate the cost to implement your farm plan along with probable sources of financing.

| A. <u>Livestock</u> | Year 20() | Year 20() | Year 20() |
|-----------------------------------|------------|------------|------------|
| Indicate Species: | | | |
| # Purchased | | | |
| # Breeders/hives at farm year end | | | |
| Costs | | | |
| Sources of Financing | | | |
| Indicate Species: | | | |
| # Purchased | | | |
| # Breeders/hives at farm year end | | | |
| Costs of Purchase | | | |
| Sources of Financing | | | |

| B. <u>Crops</u> | | Year 20() | Year 20() | Year 20() |
|--------------------|--------------------------|------------|------------|------------|
| Indicate Crop Type | | | | |
| | # of Acres to be Planted | | | |
| | # of Acres to be Planted | | | |
| | # of Acres to be Planted | | | |
| | # of Acres to be Planted | | | |
| | # of Acres to be Planted | | | |
| | # of Acres to be Planted | | | |
| | # of Acres to be Planted | | | |

| C. <u>Buildings</u> | Year 20() | Year 20() | Year 20() |
|-------------------------------------|------------|------------|------------|
| Indicate if Construct or Purchase | | | |
| Building Size | | | |
| Purpose/usage of building | | | |
| Total Cost to Construct or Purchase | | | |
| Sources of Financing | | | |

| D. <u>Equipment and Machinery Purchase</u> | Year 20() | Year 20() | Year 20() |
|--|------------|------------|------------|
| Type: | | | |
| Purchase Cost | | | |
| Sources of Financing | | | |
| Type: | | | |
| Purchase Cost | | | |
| Sources of Financing | | | |
| Type: | | | |
| Purchase Cost | | | |
| Sources of Financing | | | |

| Other Farm Infrastructure Purchases or Development | Description | Purpose/Usage | Costs | Sources of Financing |
|--|-------------|---------------|-------|----------------------|
| Year 1. | | | | |
| Year 2. | | | | |
| Year 3. | | | | |

New Land Acquisition:

Please indicate if you plan to purchase, rent, or lease additional land over the next three years. Indicate number of acres suitable for agriculture and location of the land.

| |
|-------------------|
| Land Acquisition: |
| Year 1. |
| Year 2. |
| Year 3. |

VII. Management of Current Land Base for Last Two Years

| | Sales | Acres | Yield/Acre Ton/lb | Sales | Acres | Yield/Acre Ton/lb |
|---------------|-------|-------|----------------------|-------|-------|----------------------|
| Year | 2024 | 2024 | 2024 | 2025 | 2025 | 2025 |
| Corn Silage | | | | | | |
| Grains | | | | | | |
| Turnips | | | | | | |
| Carrots | | | | | | |
| Potatoes | | | | | | |
| Cabbage | | | | | | |
| Other: | | | | | | |
| _____ | _____ | _____ | _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ | _____ | _____ | _____ |
| _____ | _____ | _____ | _____ | _____ | _____ | _____ |
| Forage/Hay | | | | | | |
| Fruit | | | | | | |
| Sods/Turf | | | | | | |
| Apiculture | | | | | | |
| Pasture | | | | | | |
| TOTALS | | | | | | |

VIII. Personal Skills/Training

Please identify personal skills or training, including farming experience that you and any partners will bring to this operation to ensure its success.

IX. Three-Year Cash Flow Projection

| Three-Year Cash Flow Projection | | | | |
|--|----------------------------------|--------|--------|--------|
| Name of Farm Business or Owner | _____ | | | |
| | | Year 1 | Year 2 | Year 3 |
| Opening Cash Balance | | | | |
| CASH IN | | | | |
| Cash from Sales | | | | |
| Cash from Loans | | | | |
| Taxes Collected From Sales | | | | |
| Other Cash Collected | | | | |
| Total Cash In | | | | |
| | | | | |
| Cash Out | | | | |
| Cost of Sales | | | | |
| Staff Expenses | | | | |
| | Salaries | | | |
| Marketing Expenses | | | | |
| | Website | | | |
| | Marketing | | | |
| | Advertising | | | |
| | Other | | | |
| Facilities | | | | |
| | Office Rent | | | |
| | Utilities | | | |
| | Furniture | | | |
| Information Technology/Systems | | | | |
| | Telephone | | | |
| | Software | | | |
| | Network Supplies | | | |
| Financial | | | | |
| | Acquisitions | | | |
| | Loan Payments | | | |
| | Short Term Debt | | | |
| | Aged Accounts Payable | | | |
| Travel | | | | |
| Office Supplies | | | | |
| Office Equipment | | | | |
| Professional Fees | | | | |
| | Legal | | | |
| | Accounting | | | |
| | Bookkeeping | | | |
| Banking Charges | | | | |
| | Bank Fees | | | |
| | Credit Card Charges and Interest | | | |
| Taxes | | | | |
| | Sales Tax | | | |
| | Income Tax | | | |
| Miscellaneous | | | | |
| | Insurance | | | |
| | Membership Fees | | | |
| | Courier, Mail, Postage | | | |
| Other | | | | |
| Other | | | | |
| Other | | | | |
| Other | | | | |
| Other | | | | |
| Total Cash Disbursements | | | | |
| Net Cash | | | | |
| Closing Cash Balance (Cumulative) | | | | |

X. Present Financial Situation Net Worth Statement

As of _____, 20____

Name: _____

| Farm Assets | | Farm Liabilities | |
|---|--|---|--|
| Current | | Current (year) | |
| Cash (A)_____ | | Operating Credit (Bank, Farm Credit Canada, etc.) (R)_____ | |
| Accounts Receivable (B)_____ | | Accounts Payable (S)_____ | |
| Farm Supplies (C)_____ | | (Suppliers) (S)_____ | |
| Market Livestock (D)_____ | | Total (R+S) (T)_____ | |
| Other (E)_____ | | | |
| Total (A+B+C+D+E) (F)_____ | | | |
| Intermediate | | Intermediate (1-10 yrs) | |
| Breeding Livestock (G)_____ | | Livestock (U)_____ | |
| Machinery (H)_____ | | Machinery (V)_____ | |
| Other (I)_____ | | Other (W)_____ | |
| Total (G+H+I) (J)_____ | | Total (U+V+W) (X)_____ | |
| Fixed | | Long Term | |
| Buildings (K)_____ | | Buildings (Y)_____ | |
| Land (L)_____ | | Land (Z)_____ | |
| Other (M)_____ | | Other (aa)_____ | |
| Total (K+L+M) (N)_____ | | Total (Y+Z+aa) (bb)_____ | |
| Total Farm Assets | | Total Farm Liabilities | |
| Total Assets (F)+(J)+(N) (O)_____ | | Total Liabilities (T)+(X)+(bb) (cc)_____ | |
| Non-Farm Assets (P)_____ | | Non-Farm Liabilities (dd)_____ | |
| Total Assets (O+P) (Q)_____ | | Total Liabilities (cc)+(dd) (ee)_____ | |
| Net Worth | | | |
| Net Worth = Total Assets (Q) - Total Liabilities (ee) | | | |
| Net Worth (Q) – (ee) = _____ | | | |

Please complete this page for each partner in the business if applicable.

New Entrant Form Checklist

Before you submit your **2026-27** New Entrant Form, please review the following checklist to ensure all required questions have been answered.

Please check (√) in the box a **yes** or **no** for the following questions.

Identification and Business Plan

| | | | | |
|---|-----|--------------------------|----|--------------------------|
| Have you completed all fields in the "Identification" section? | Yes | <input type="checkbox"/> | No | <input type="checkbox"/> |
| Have you consulted with an area Farm Management Specialist about your farm business plan? | Yes | <input type="checkbox"/> | No | <input type="checkbox"/> |

Eligibility Criteria

| | | | | |
|---|-----|--------------------------|----|--------------------------|
| Do you meet the definition of a "new entrant" (e.g., new agribusiness or recent acquisition of an active farm)? | Yes | <input type="checkbox"/> | No | <input type="checkbox"/> |
| Have you provided details of your agricultural training, education, and on-farm work experience? | Yes | <input type="checkbox"/> | No | <input type="checkbox"/> |

Land in Production

| | | | | |
|---|-----|--------------------------|----|--------------------------|
| Have you included a complete inventory of current land holdings, including cleared and undeveloped areas? | Yes | <input type="checkbox"/> | No | <input type="checkbox"/> |
| Have you indicated grant/lease numbers for owned properties or the landlord's name for rented land? | Yes | <input type="checkbox"/> | No | <input type="checkbox"/> |

Livestock and Crops

| | | | | |
|---|-----|--------------------------|----|--------------------------|
| Is the livestock inventory accurately completed with current and anticipated numbers? | Yes | <input type="checkbox"/> | No | <input type="checkbox"/> |
| Have you outlined crop planting plans, including acreage and expected yields? | Yes | <input type="checkbox"/> | No | <input type="checkbox"/> |

Three-Year Farm Development Plan

| | | | | |
|--|-----|--------------------------|----|--------------------------|
| Have you detailed your operational and developmental goals for the next three years, including livestock, crops, buildings, and equipment? | Yes | <input type="checkbox"/> | No | <input type="checkbox"/> |
| Did you estimate costs and identify sources of financing for each development item? | Yes | <input type="checkbox"/> | No | <input type="checkbox"/> |

Financial Projections and Status

| | | | | |
|--|-----|--------------------------|----|--------------------------|
| Have you completed the three-year cash flow projection? | Yes | <input type="checkbox"/> | No | <input type="checkbox"/> |
| Did you include a net worth statement listing farm assets and liabilities? | Yes | <input type="checkbox"/> | No | <input type="checkbox"/> |

Supporting Documents

| | | | | |
|---|-----|--------------------------|----|--------------------------|
| Have you attached any required documentation, such as proof of land ownership, lease agreements, or relevant permits? | Yes | <input type="checkbox"/> | No | <input type="checkbox"/> |
|---|-----|--------------------------|----|--------------------------|

Personal Skills and Training

| | | | | |
|---|-----|--------------------------|----|--------------------------|
| Have you described the skills, training, and experience you and your partners bring to the operation? | Yes | <input type="checkbox"/> | No | <input type="checkbox"/> |
|---|-----|--------------------------|----|--------------------------|

Application Submission

| | | | | |
|---|-----|--------------------------|----|--------------------------|
| Is this form fully completed with accurate and up-to-date information? | Yes | <input type="checkbox"/> | No | <input type="checkbox"/> |
| Have you emailed your new entrant form alongside your PAAP application to the designated address (e.g., PAAP@gov.nl.ca)? | Yes | <input type="checkbox"/> | No | <input type="checkbox"/> |

Applications that are submitted and deemed to be incomplete will be automatically returned to the applicant and will not be considered for funding.

Please return this checklist with your 2026-27 New Entrant Form