# 2019 Seafood Products Directory



### Newfoundland and Labrador Seafood

The ocean waters surrounding Newfoundland and Labrador are abundant with an array of fish species that thrive in our cold, pristine environment. Harvesting and processing is carried out under stringent guidelines set by the federal and provincial governments ensuring the highest standards governing food safety, resource management, sanitation, hygiene and quality control.

Industry and government are continually working to conserve and protect our fishery resources with a focus on conservation and sustainable fishing practices. The province's inshore and offshore Northern shrimp, snow crab, Arctic surf clam, offshore scallop, herring, redfish and Canadian yellowtail flounder fisheries are certified to the Marine Stewardship Council (MSC) standard. Our farmed blue mussels are certified to the Canadian Organic Aquaculture Standard and Best Aquaculture Practices (BAP) standards. Atlantic Salmon producers are also certified to the BAP standard.

Information in this directory was provided to the Department of Fisheries and Land Resources by the seafood companies listed herein. The Department of Fisheries and Land Resources has made every effort to ensure accuracy of content, but is not responsible for any errors or omissions.

February 2019

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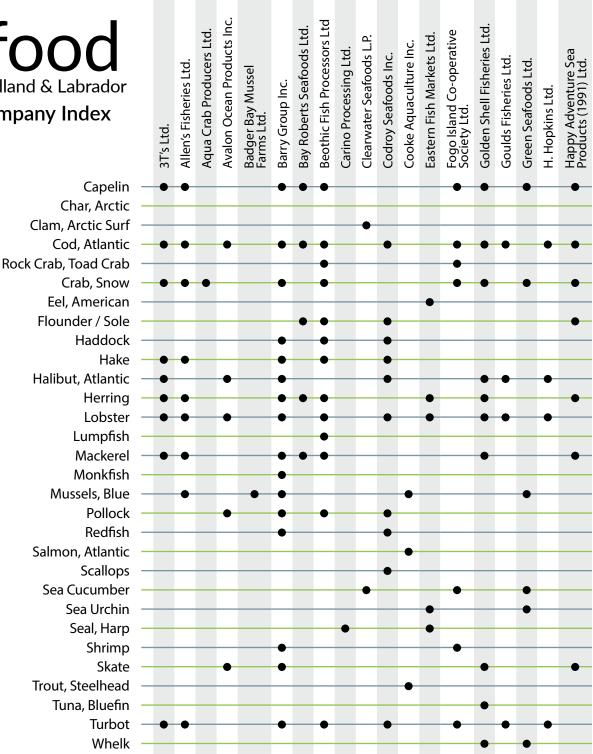
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> Seafood Processors of Newfoundland and Labrador Inc.

### Seafood from Newfoundland & Labrador **Product / Company Index**



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Capelin —		•				•						•	•			•	•		•		•			•	
Char, Arctic —		_		_								_										•			
Clam, Arctic Surf		-		_								-													
Cod, Atlantic		•		•	•	•					•	_	•			•	•	•		•	•		•		
Rock Crab, Toad Crab		-		-						_		-								•				•	
Crab, Snow		-		_	•	•						•	•			•	•	•	•	•	•	•	•	•	
Eel, American		_		_						_	•	_											•		
Flounder / Sole —				•									•				•			•					
Haddock —				•	•								•				•		•	•					
Hake —— Halibut, Atlantic ——					•																				
Herring —	•																				•			•	
Lobster —		•										_	•			-	•		•	•					
Lumpfish —		_		•								_				•	_		_	_					
Mackerel —		_		_		•					•	•	•			•	•		•	•	•		•	•	
Monkfish —		-		_								-				•	•								
Mussels, Blue —		-		_						•		-		•					•					•	
Pollock		-		•	•					_		_	•			•	•			•					
Redfish ——		-		•								_	•				•			•					
Salmon, Atlantic		-		_				•				_								_					•
Scallops —		•		_		•	•			_		_	•				•	_		•				•	
Sea Cucumber													•				•		•						
Sea Urchin —			•	_								_			-						•		•		•
Seal, Harp —— Shrimp ——	•					•							•		•	•		•	•				•	•	
Skate —									•									•	•						
Trout, Steelhead																•				•					
Tuna, Bluefin												_	•				•								
Turbot —	•	•				•			•			•				•	•	•	•	•	•	•	•	•	
Whelk —						•						_	•			•	•		•						

### **Species Produced in Newfoundland and Labrador**

Capelin	Mallotus villosus	Monkfish	Lophius americanus
Char, Arctic	Salvelinus alpinus	Mussels, Blue	Mytilus edulis
Clam, Arctic Surf	Mactromeris polynyma	Pollock	Pollachius virens
Cockle, Greenland	Serripes groenlandicus	Redfish	Sebastes fasciatus
Cod, Atlantic	Gadus morhua		Sebastes mentella
Crab, Rock	Cancer irroratus		
Crab, Snow	Chionoecetes opilio	Salmon, Atlantic	Salmo salar
Crab, Toad	Hyas araneus	Steelhead Trout	Oncorhynchus mykiss
Cucumber, Sea	Cucumaria frondosa	Scallops,	
Eel, American	Anguilla rostrata	sea	Placopecten magellanicus
Flounder/Sole		bay/lcelandic	Chlamys islandica
yellowtail flounder	Limanda ferruginea	Seal, Harp	Phoca groenlandica
American plaice	Hippoglossoides platessoides	Shrimp	Pandalus borealis
winter flounder	Pseudopleuronectes americanus	Skate	
greysole or witch flounder	Glyptocephalus cynoglossus	thorny	Raja radiata
Grenadier		smooth	Raja senta
roundnose	Coryphaenoides rupestris	Squid	Illex illecebrosus
roughhead	Macrourus berglax	Turbot	Reinhardtius
Haddock	Melanogrammus aeglefinus		hippoglossoides
Hake		Whelk	Buccinum undatum
red	Urophycis chuss	Urchin, Sea	Strongylocentrotus
white	Urophycis tenuis		droebachiensis
Halibut, Atlantic	Hippoglossus hippoglossus		
Herring	Clupea harengus		
Lobster	Homarus americanus		
Lumpfish	Cyclopterus lumpus		
Mackerel, Atlantic	Scomber scombrus		

### **Atlantic Cod**

Gadus morhua

#### Shatterpack skinless fillets

Shatter puelt shart	
Size	4 - 8 oz   8 - 12 oz   8 - 16 oz   16 - 32 oz
Case	4 x 10 lb   3 x 15 lb
Cello pack	
Size	1 - 2 pieces   2 - 3 pieces
Case	10 x 5 lb
Fillets	
Size	block
Case	1 x 16.5 lb
Bits and pieces	
Size	block   retail
Case	1 x 16.5 lb   400 g
Heavy wet salted	< 0.8 kg   0.8 - 1.2 kg   1.2 - 1.7 kg
	1.7 - 2.7 kg   2.7 - 4 kg   4+ kg
Light salted	< 0.8 kg   0.8 - 1.2 kg   1.2 - 1.7 kg
	1.7 - 2.7 kg   2.7 - 4 kg   4+ kg
Case	bulk
Loins	
Size	3 - 10 oz
Case	1 x 10 lb
Portions	
Size	30 - 150 g
Case	1 x 10 kg
Tails	Constanting .
Size	60 - 110 g
Case	1 x 10 kg

### **Production Calendar**

Wild	Caught in the cold North Atlantic
Sustainable	Fisheries Improvement Projects in place
Safe	All exporters are certified by the Canadian
	Food Inspection Agency (CFIA)
Delicious	Firm, lean and tender white flesh with
	large, distinctive flakes

### **Coldwater Shrimp**

Pandalus borealis

#### **Cooked and Peeled**

Count	90 - 120   < 150   125 - 175   150-250
	250 - 350   350 - 500   > 400
Case	4 x 5 lb, 20 lb, 30 lb, 10 kg custom pack and
	size grading available.
Raw, Shell-on	
Count	70 - 150
Case	1 - 3.5 kg
Cooked, Shell-on	
Count	70 - 90   80 - 100   90 - 120   120 - 150
Count	120 - 170   150 - 180   180+   200+   220+
Case	5 kg
Industrial	
Count	A < 180 B 180 - 220 C 220 + D 240 +

15 - 20 kg bags

### **Production Calendar**

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

Cooked and Peeled Shell-on

Case



Caught in the cold North Atlantic
First MSC certified fishery in Canada
All facilities are certified by the Canadian
Food Inspection Agency (CFIA) and
many are certified to the British Retail
Consortium (BRC) standard
State-of-the-art processing and freezing
technology preserves the all-natural
firm texture and sweetness

### **Snow Crab**

Chionoecetes opilio

#### Sections

Size	3 - 5 oz   4+ oz   5 - 8 oz   8 - 10 oz  10+ oz
Case	30 lb
Whole, Cookec	l or Raw
Size	3 - 10 pieces per 3 kg
Leg Meat	
Case	6 x 5 lb
Combo Meat	
Size	320 g
Case	6 x 5 lb
Claws, Cap-on	
Size	S, M, L, XL
Case	1 - 2 lb
Claws, Cap-off	
Size	S, M, L, XL
Case	1 - 2 lb
Legs and Claws	5
Size	> 4 oz
Case	2 lb
Raw Legs	
Size	4 - 8 oz   8+ oz
Case	33 lb

### **Production Calendar**

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec



- FRANK

Wild	Caught in the cold North Atlantic
Sustainable	MSC certified since 2013
Safe	All facilities are certified by the
	Canadian Food Inspection Agency
	(CFIA) and many are certified to
	the British Retail Consortium (BRC)
	standard
Delicious	State-of-the art processing and
	freezing technology preserves the
	flavour, colour and nutritional value
	so that it looks and tastes every bit
	as fresh as the day it was caught

### Lobster

Homarus americanus

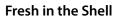
Live	
Whole Raw	
Size	250 - 2000 g
Case	10 lb
Whole Cooked	
Size	250 - 2000 g
Case	10 lb
Meat	CK   CKL   regular   tail   minced
Pack Type	frozen canned, vacuum packed
Raw Tails	
Size	2-12 oz
Case	10 lb
Popsicle	
Size	300 - 650 g
Case	10 per case. Whole cooked lobsters,
	frozen in brine and packaged in
	plastic sleeves.

### **Production Calendar**

Wild	Caught in the cold North Atlantic
Sustainable	Harvested using baited pots, a widely
	recognized sustainable harvesting
	method
Safe	All exporters are certified by the
	Canadian Food Inspection Agency
	(CFIA)
Tasty and	Filled with many vitamins and
Nutritious	micronutrients, many of which
	cannot be found in other natural
	food products, making it one of the
	healthiest foods you can eat

# **Farmed Blue Mussels**

Mytilus edulis



	cleaned, debyssed and packed in mesh or poly bags						
Case	2 - 25 lb	2 - 25 lb					
Frozen in the	Shell						
	pre-cook	pre-cooked and vacuum packed in					
	ices or flavoured sauces						
Case	1 - 2 lb, 1	0 lb					
Dried Meats							
Case	1 lb						

### **Production Calendar**

Farmed	In the clean, cold North Atlantic without the use of hormones or additives
Sustainable	The first certified organic mussels in
	North America
Safe	All exporters are certified by the
	Canadian Food Inspection Agency
	(CFIA)
Nutritious	Loaded with nutrients and vitamins,
	including antioxidants and vitamin C



### **Farmed Atlantic Salmon**

Salmo salar

#### Whole, dressed head-on

Size	4 - 16 lb	
Case	30 lb, 50 lb	
Fillets		
Size	1 - 2 lb, 2 - 3 lb, 3 - 4 lb, 4 - 5 lb	
Case	10 lb, 20 lb, 30 lb, 50 lb	
Portions		
Size	3 - 12 oz	
Case	5 lb, 10 lb	
Skewers		
Steaks		
Hot and cold smoked		

### **Production Calendar**

Farmed	In the clean, cold North Atlantic
Sustainable	BAP certified to ensure
	environmental and social
	sustainability
Safe	All exporters are certified by
	the Canadian Food Inspection
	Agency (CFIA)
Nutritious	Loaded with nutrients and
	vitamins, and rich in healthy
	Omega-3 fatty acids

### **Capelin** Mallotus villosus

#### Whole round

Count	Female 41 - 45 ct./kg   46 - 50 ct./kg   51 - 55 ct./kg   56 - 60 ct./kg   60+ ct./kg   61 - 65 ct./kg   65+ ct./kg Male 25 - 35 ct./kg   35 - 45 ct./kg   Smaller
	25 - 35 ct./kg   35 - 45 ct./kg   Smaller
Case	2 x 4.5 kg   15 kg
Dried	
Case	8 oz pack, 10 lb case
Smoked	
Case	8 oz pack, 10 lb case

### **Production Calendar**

Wild	Caught in the cold North Atlantic
Sustainable	Harvested under Canadian
	fisheries management
	regulations
Safe	All exporters are certified by
	the Canadian Food Inspection
	Agency (CFIA)
Nutritious	Rich in Omega-3 fatty acids

# Herring Clupea harengus

#### Whole round

Count	200 - 300 g   300 - 400 g   400+ g
Case	7 kg   10 kg   15 kg
Vinegar cured ch	unks
Case	100 kg
Brine cured	
Case	100 kg
Single side fillets	
Count	50 - 80 g
Butterfly fillets	
Count	6 - 10 ct./kg   8 - 12 ct./kg   10 - 16 ct./kg
Case	10 kg   15 kg
Salted dressed	
Count	300+ g
Case	100 kg
Smoked	
Case	various pack sizes available

### **Production Calendar**

Wild	Caught in the cold North Atlantic
Sustainable	Harvested under Canadian fisheries
	management regulations
Safe	All exporters are certified by the
	Canadian Food Inspection Agency
	(CFIA)
Nutritious	Rich in Omega-3 fatty acids

### Mackerel

Scomber scombrus

#### Whole round

Count	200 - 400 g   300 - 500 g   400 - 600 g   600+ g
Case	7 kg   10 kg   14 kg   15 kg

#### Smoked

Case various pack sizes available

### **Production Calendar**

Wild	Caught in the cold North Atlantic
Sustainable	Harvested under Canadian fisheries
	management regulations
Safe	All exporters are certified by the
	Canadian Food Inspection Agency
	(CFIA)
Nutritious	Rich in Omega-3 fatty acids

# **Greenland Halibut (Turbot)**

Reinhardtius hippoglossoides

#### Head, gut and tail removed

Size	< 300 g   300 - 500 g   500 - 1000 g   1 - 2 kg   2 - 3 kg   3 - 5 kg   5+ kg
Case	10 - 15 kg
Head-on, gutted	
Size	400 - 600 g   600 - 800 g   800 - 1000 g
	1000 - 1200 g
Case	10 - 15 kg
Heads	
Size	100 - 300 g   300 - 500 g   500 - 1000 g
	1000+ g
Case	10 - 15 kg
Tails	
Case	10 - 15 kg

Wild	Caught in the cold North Atlantic
Sustainable	Harvested under Canadian
	fisheries management
	regulations
Safe	All exporters are certified by the
	Canadian Food Inspection Agency
	(CFIA)
Delicious	Snow white meat is firm with a
	sweet, rich flavor

### **Production Calendar**

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

Inshore

Offshore

### Sea Urchin

Strongylocentrotus droebachiensis

Roe

Pack Size 100 g trays

Pack Size

**Production Calendar** 

bulk

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

### Sea Cucumber

Cucumaria frondosa

Gutted	
Pack Size	10 kg
Meat	
Pack Size	10 kg
Skins	
Pack Size	10 kg
Flowers	
Pack Size	10 kg
Dried	
Pack Size	20 lb, 1 lb retail

### **Production Calendar**

Wild	Caught in the cold North
	Atlantic
Sustainable	Harvested under Canadian
	fisheries management
	regulations
Safe	All exporters are certified
	by the Canadian Food
	Inspection Agency
	(CFIA)
Delicacy	Sea urchin and sea cucumber
	are highly sought-after
	delicacies in Asian cuisine

# Seafood Processors

# 3T's Ltd.

Capelin	frozen	female, male	
Cod, Atlantic	frozen	fillets	
Crab, Snow	cooked	claws, combo meat,	
		sections, whole	
	raw	legs, sections	
Hake	frozen		
Halibut, Atlantic	fresh	H&G	
	frozen	H&G	
Herring	frozen	round	
Lobster	live		
Mackerel	frozen	round	
Turbot	frozen	H&G, HOG, heads, tails	

Contact	Todd Young
Tel	709.453.2479
Fax	709.453.2269
Email	todd3ts@hotmail.com
Markets	Canada, United States,
	Europe, Asia-Pacific
Sales	\$5 - 10 Million

P.O. Box 71, Woody Point, NL A0K 1P0

# Allen's Fisheries Ltd.

Capelin	frozen	female, male
Cod, Atlantic	frozen	heads
Crab, Snow	cooked sections, shoulders	
		and arms
	raw	legs
Hake	frozen	
Herring	frozen	round
Lobster	live	
Mackerel	frozen	round
Mussels, Blue	live	whole
	frozen	cooked whole
Squid	frozen	round
Turbot	frozen	H&G, HOG, heads, tails



Contact	Paul Jacobs, Kevin Baldwin, Harold Moore, Neil Targett
Tel	709.785.7387
Fax	709.785.5365
Email	bgi@barrygroupinc.com
Website	barrygroupinc.com
Markets	Canada, United States, Europe, Asia-Pacific
Sales	\$120 Million +
Brands	Ocean Leader, Seafreez, Allen's Fisheries, Iceberg Select

415 Griffin Drive, Corner Brook, NL A2H 3E9

# Aqua Crab Producers Ltd.

Crab, Snow cooked sections

Contact	Kenneth Hunt
Tel	709.363.2260
Fax	709.363.2262
Email	aqua@nf.sympatico.ca
Markets	Canada, United States,
	Europe, Asia-Pacific
Sales	\$1 - \$5 Million
Established	2009
Brands	Icy Aqua Blue

Site 3, P.O. Box 17, Calvert, NL A0A 1N0

# **Avalon Ocean Products Inc.**

Cod, Atlantic	fresh	by-products, fillets	
	heavy wet salted		
Halibut, Atlantic	fresh	H&G	
Lobster	live		
Pollock	fresh		
Skate	frozen	whole	

Contact	Mike Philpott
Tel	709.463.8539, 709.463.2609
Fax	709.463.8079
Email	Avalon.ocean@nf.aibn.com
Markets	Canada, United States,
	Europe
Sales	\$5 - \$10 Million
Brands	Avalon

P.O. Box 40, Arnold's Cove, NL A0B 1A0

### Badger Bay Mussel Farms Ltd.

Mussels, Blue	live		
	frozen	cooked whole	
Oysters	live		



Contact	Juan Roberts
Cell	709.263.6156
Email	juan@icebergselect.com
Website	icebergselect.com
Markets	Canada, United States,
	Asia-Pacific
Brands	Iceberg Select,
	Badger Bay Blues

P.O. Box 316, Triton, NL A0J 1V0

# Barry Group Inc.

Capelin frozen	female, male	
	heavy wet salted	
Crab, Snow cooked		
raw	sections	
Haddock salted	split	
Hake salted	split	
Halibut, Atlantic fresh	H&G	
frozen	H&G	
Herring frozen	butterfly fillets	
	(flaps), fillets, whole	
salted	dressed fillets	
vinega	r cured chunks	
Lobster cooked	d meat	
live	live	
raw	bodies, tails	
	wide range of frozen packs, cooked and	
wide ra	ange of frozen packs, cooked and	
	ange of frozen packs, cooked and r retail and food service	
	•	
raw, fo	r retail and food service	
raw, fo Mackerel frozen	r retail and food service	
raw, fo Mackerel frozen Monkfish tails	r retail and food service round	
raw, fo Mackerel frozen Monkfish tails Mussels, Blue frozen	r retail and food service round	
raw, fo Mackerel frozen Monkfish tails Mussels, Blue frozen live	r retail and food service round cooked whole	
raw, for Mackerel frozen Monkfish tails Mussels, Blue frozen live Pollock salted	r retail and food service round cooked whole split	
raw, for Mackerel frozen Monkfish tails Mussels, Blue frozen live Pollock salted Redfish fresh	r retail and food service round cooked whole split fillets fillets fillets	
raw, fo Mackerel frozen Monkfish tails Mussels, Blue frozen live Pollock salted Redfish fresh frozen	r retail and food service round cooked whole split fillets fillets fillets	
raw, fo Mackerel frozen Monkfish tails Mussels, Blue frozen live Pollock salted Redfish fresh frozen whole	r retail and food service round cooked whole split fillets fillets fillets	



Contact	Paul Jacobs, Kevin Baldwin, Harold Moore, Neil Targett
Tel	709.785.7387
Fax	709.785.5365
Email	bgi@barrygroupinc.com
Website	barrygroupinc.com
Markets	Canada, United States, Europe, Asia-Pacific
Sales	\$120 Million +
Brands	Ocean Leader, Seafreez, Allen's Fisheries

#### 415 Griffin Drive, Corner Brook, NL A2H 3E9



### Bay Roberts Seafoods Ltd.

Capelin	dried	
	frozen	female, male
	smoked	
Cod, Atlantic	fresh	fillets
Flounder/Sole	fresh	whole
Herring	fresh, smoked	
Mackerel	fresh, smoked	

Contact	David Russell, Jason Russell
Tel	709.786.6712, 709.786.9866
Fax	709.786.6786
Email	info@atlantictreasureseafoods.com
Website	atlantictreasureseafoods.com
Markets	Canada, United States, Europe,
	Asia-Pacific
Sales	Less than \$1 Million

P.O. Box 698, Bay Roberts, NL A0A 1G0

# **Beothic Fish Processors Ltd.**

Capelin	frozen	female, male
Cod, Atlantic	frozen	block, by-products,
		cheeks, fillets, heads,
		tongues
	heavy wet salted	d
Crab, Rock	cooked	sections
Crab, Snow	cooked	claws/knuckles, legs,
		sections, shoulders
		and arms
	raw	legs, sections, whole
Crab, Toad	cooked	sections
Flounder/Sole	frozen	whole
Haddock	salted	
Hake	salted	
Herring	frozen	flaps, round
Lobster	frozen	claws, whole
		cooked in-shell
Lumpfish	roe, brine cured	
Mackerel	frozen	round
Pollock	salted	
Turbot	frozen	H&G, HOG, heads, tails





Contact	Paul Grant
	<b>Executive Vice-President</b>
Tel	709.753.6884
Fax	709.753.9709
Email	pgrant@beothic.com
Contact	Scott Boland
	President
Tel	709.536.2425
Fax	709.536.3465
Website	beothic.com
Markets	Canada, United States,
	Europe, Asia-Pacific
Sales	\$50 Million +
Established	1967
Brands	Sea-Licious, Luxury,
	Beothic, Classic

P.O. Box 8714, St. John's, NL A1B 3T1

## Carino Processing Ltd.

Seal, Harp

meat, oil, pelts



Dion Dakins
709.582.2100
709.582.2487
dd@carino.ca
carino.ca
Canada, Asia-Pacific,
Iceland, Norway
\$10 - \$25 Million

P.O. Box 130, Dildo, NL A0B 1P0

# **Clearwater Seafoods L.P.**

Clam, Arctic	blanched	meats
Surf (Hokkigai)	raw	meats
Clam, Northern	blanched	meats
Propeller	raw	meats
(Mirugai)		
Cockle, Greenland	blanched	meats
(Torigai)	raw	meats
Sea Cucumber	frozen	meat



Contact	Tom Dunphy
Tel	709.832.1550
Fax	709.832.1555
Email	tdunphy@clearwater.ca;
	cdnsales@clearwater.ca
Website	clearwater.ca
Markets	Canada, United States,
	Europe, Asia-Pacific
Sales	\$100 - \$125 Million
Brands	Clearwater

P.O. Box 341, Grand Bank, NL A0E 1W0



# Codroy Seafoods Inc.

Cod, Atlantic	fresh	fillets, roe
	frozen	block, by-products,
		fillets, loins, tongues
	heavy wet salted	
	light salted	
Flounder/Sole	fresh	fillets, H&G, HOG,
		whole
	frozen	block, fillets, HOG,
		whole
Haddock	fresh	fillets
Hake	fresh	fillets
	frozen	fillets
Halibut, Atlantic	fresh	H&G, HOG
	frozen	H&G, HOG, steak
Lobster	frozen	claws, meats, tails,
		whole in-shell
	fresh	whole cooked
	live	
Pollock	6	
	fresh	
	frozen	fillets
Redfish		fillets fillets
Redfish	frozen	
Redfish Scallops	frozen fresh	fillets

Contact	John Osmond
Tel	709.955.2382
Fax	709.955.2389
Email	codroyseafoods@gmail.com
Markets	Canada, United States, Europe
Sales	\$5 - \$10 Million

P.O. Box 75, Codroy, NL A0N 1H0

# Cooke Aquaculture Inc.

Mussels, Blue	frozen	cooked, whole
Salmon, Atlantic	by-products	
	fresh	fillets, HOG
	frozen	fillets, HOG
	smoked	
Trout, Steelhead	fresh	fillets, HOG
	frozen	fillets, HOG



Contact	Andrew Lively
Tel	506.456.6600
Email	Andrew.lively@truenorthsalmon.com
Website	cookeaqua.com
Markets	Canada, United States, Europe, Asia-Pacific
Established	1985
Sales	\$500 Million +
Brands	True North Salmon

874 Main St., Blacks Harbour, NB E5H 1E6

## Eastern Fish Markets Ltd.

Eel, American	frozen	fillets, round
	live	
Herring	frozen	round
Lobster	live	
Sea Urchin	roe	
Seal, Harp	meat	

Contact	Wayne Wheaton
Tel	709.534.2690
Cell	709.534.6245
Fax	709.534.2645
Email	wayne.efm@bellaliant.com
Website	easternfishmarkets.com
Markets	Canada, United States, Asia-Pacific
Sales	\$5 - \$10 Million

P.O. Box 280, 54 Main Street South Carmanville, NL A0G 1N0

### Fogo Island Co-operative Society Ltd.

Capelin	frozen	female, male
Cod, Atlantic	fresh	
	frozen	block, cheeks,
		fillets, minced,
		tongues
	heavy wet salted	
Crab, Snow	cooked	claws, combo
		meat, leg
		meat, salad
		meat, sections,
		shoulders and
		arms
	raw	legs
Crab, Toad	cooked	meat, sections
Sea Cucumber	frozen	flowers, raw meat
		and skin attached
Shrimp	frozen	cooked & peeled
Turbot	frozen	H&G, HOG, heads,
		tails



Contact Tel Fax	Ken Budden 709.627.3452 709.627.3495
Email	kenbudden@nf.aibn.com
Website	fogoisland coop.com
Markets	Canada, United States,
	Europe, Asia-Pacific
Sales	\$10 - \$25 Million
Brands	Ocean Elite (crab), Ocean
	Select (groundfish), Fogo Island Shrimp

P.O. Box 70, Seldom, Fogo Island, NL A0G 3L0

Golden	Shell	<b>Fisheries</b>
(2014) I	_td.	

Capelin	frozen	female, male
Cod, Atlantic	frozen	fillets, heads,
		tongues
	heavy wet salted	
Crab, Snow	cooked	sections
Halibut, Atlantic	fresh	H&G
Herring	frozen	round
Lobster	live	
Mackerel	frozen	round
Skate	frozen	wings
Tuna, Bluefin	fresh	H&G
Whelk	cooked	meats, whole
	raw	meats

Rod Butt, Tony Wiseman Contact Tel 709.547.2332 Fax 709.547.2586 goldenshell@eastlink.ca Email Canada, United States, Europe, Markets Asia-Pacific, Middle East and Africa, Latin America and the Caribbean Sales \$10 - \$25 Million Golden Shell Fisheries, Golden Atlantic Brands

P.O. Box 39, Hickman's Harbour, NL AOC 1P0

# **Goulds Fisheries Ltd.**

Cod, Atlantic	fresh	fillets	
Halibut, Atlantic	fresh	H&G	
Lobster	live		
Turbot	fresh	HOG	

Contact	Craig Gould, Roy Gould
Tel	709.225.4561, 709.225.3333
Fax	709.243.2806
Email	gsf74@hotmail.com
Markets	Canada
Sales	\$1 - \$5 Million

P.O. Box 70, River of Ponds, NL A0K 4M0

### Green Seafoods Ltd.

Capelin	frozen	female, male
Crab, Snow	cooked	sections, snap and eat
Mussels, Blue	cooked	meats, whole
	dried	meats
Sea Cucumber	dried	flowers, skins
	frozen	whole
Sea Urchin	fresh	roe, whole
Whelk	cooked	whole

### GREENSEAFOODS

Contact	Jennifer Green Sheppard
Tel	709.583.2670
Fax	709.583.2804
Email	jsheppard@greenseafoods.com
Website	greenseafoods.com
Markets	Canada, United States,
	Europe, Asia-Pacific, Middle
	East and Africa
Sales	\$5 - \$10 Million
Established	1906
Brands	Green Seafoods Ltd.,
	Atlantic Dragon

P.O. Box 94, Winterton, NL A0B 3M0

# H. Hopkins Ltd.

Cod, Atlantic	fresh	
	frozen	
Halibut, Atlantic	fresh	H&G
	frozen	H&G
Lobster	frozen live	H&G

Contact	Clement Payne
Tel	709.243.2243
Fax	709.243.2806
Email	clempayne@hotmail.com
Markets	Canada, United States, Europe
Sales	\$1 - \$5 Million

P.O. Box 21, Cow Head, NL A0K 2A0

## Happy Adventure Sea Products (1991) Ltd.

Capelin	frozen	female, male
Cod, Atlantic	fresh	
	frozen	fillets
	wet salted	
Crab, Snow	cooked	sections, snap and eat
Flounder / Sole	frozen	whole
Herring	frozen	round
Mackerel	frozen	round
Skate	frozen	whole
Squid	frozen	round

Contact	John Head
Tel	709.677.2612
Fax	709.677.2334
Email	jhead.ha@gmail.com
Markets	Canada, United States, Europe, Asia-Pacific
Brands	Happy Adventure

16 Plant Road, Happy Adventure, NL A0G 1Z0

## Harbour Grace Shrimp Company Ltd.

Halibut, Atlantic	fresh	
Shrimp	FAS	shell-on cooked
Turbot	frozen	H&G, heads, tails,
		whole

Contact	Steinar J. Engeset, President
Tel	709.596.8000
Fax	709.596.8002
Email	sje@hgsc.ca
Markets	Europe, Asia-Pacific
Sales	\$4 million
Established	1992

P.O. Box 580, Water Street, Harbour Grace, NL A0A 2M0

### Harbour Seafoods Ltd.

Capelin	frozen	male
Cod, Atlantic	fresh	fillets
Halibut, Atlantic	fresh	H&G, HOG
Herring	fresh	round
Lobster	live	
Scallops	fresh	meats
Turbot	fresh	H&G, HOG

Contact	Christopher Payne
Tel	709.458.7088
Fax	709.458.2629
Email	harbourseafoodsltd@nf.aibn.com
Markets	Canada, United States
Sales	\$4 million

P.O. Box 219, Rocky Harbour, NL A0K 4N0

## Hodder's Shellfish Inc.

Sea Urchin

roe, whole

Contact	Jerry Hodder
Tel	709.671.4567, 709.541.4745
Fax	709.671.4567
Email	hoddersshellfish@gmail.com

fresh

233 Main Street, Stoneville, NL A0G 4C0

# Icewater Seafoods Inc.

Cod, Atlantic	frozen	block, by-products, cheeks, fillets, loins, minced block, portions, tails, tongues
Flounder/Sole	fresh	whole
Haddock	frozen	block, minced block
Hake	fresh	
Halibut, Atlantic	fresh	HOG
Lumpfish	roe, brine cured	
Pollock	fresh	
Redfish	fresh	whole



Contact	Alberto Wareham
Tel	709.463.2445
Fax	709.463.2300
Email	awareham@icewaterseafoods.com
Markets	United States, Europe
Sales	\$25 - \$50 Million
Established	2004
Brands	Icewater, McGregor

P.O. Box 89, Arnold's Cove, NL A0B 1A0

#### Independent Fish Harvesters Inc.

Cod, Atlantic	fresh	fillets
	frozen	fillets, tongues
	heavy wet salted	
Crab, Snow	cooked	sections
Haddock	salted	
Hake	salted	
Pollock	salted	



Contact	Graham Hiscock
Tel	709.528.4000
Fax	709.528.4100
Email	grahamh@eastlink.ca
Website	canadascallops.com
Markets	Canada, United States, Europe
Sales	\$5 - \$10 Million
Established	2004
Brands	IFH

P.O. Box 122, Brigus, NL A0A 1K0

#### Labrador Fishermen's Union Shrimp Company Ltd.

female, male

block, fillets,

meats

minced, tongues

Contact	Gilbert Linstead
Email	generalmanager@lfuscl.com
Contact	Ken Fowler
Email	agm@lfuscl.com
Tel	709.927.5816, 709.927.5828
Fax	709.927.5555
Website	lfuscl.com
Markets	Canada, United States,
	Europe, Asia-Pacific
Sales	\$25 - \$50 Million
Brands	Labrador Fishermen's Union
	Shrimp Co. Ltd.

heavy wet salted Crab, Snow cooked sections Halibut, Atlantic fresh H&G H&G frozen Herring frozen round Mackerel frozen round Scallop frozen meats cooked & peeled frozen Shrimp Turbot frozen H&G, HOG, heads Whelk cooked meats, whole

raw

frozen

frozen

Capelin

Cod, Atlantic

P.O. Box 130, L'anse au Loup, NL AOK 3L0

# Labrador Gem Seafood Inc.

Scallops,half -shell (roe on/off; meat, roe and frills)Bay & Sea



Contact	Danny Dumaresque
Email	gemseafoods@nf.aibn.com
Website	canadascallops.com
Tel	709.685.5719
Markets	Canada, United States,
	Europe, Asia-Pacific

213 Portugal Cove Road, St. John's, NL A1B 2N5

# **MOWI Canada East**

Salmon, Atlantic fresh

by-products, fillets, HOG





Contact	Stephen French
Tel	506.755.0570
Email	Steve.French@mowi.com
Website	northernharvestseafarm.com
Markets	Canada, United States, Europe,
	Asia-Pacific
Established	2006
Sales	\$150 Million

2 Salar Court, St. George, NB E5C 3N1

#### Newfound Resources Ltd.

Shrimp	FAS	shell-on cooked,
		shell-on raw
Turbot	frozen	H&G, heads



Contact	Julia Johnson
Email	julia@nrl.nf.net
Tel	709.579.7676
Fax	709.579.7668
Contact	Li Bingsen
Tel	+86 15865322292
Email	bingsen@nrl.nf.net
Website	newfoundresources.com
Markets	United States, Europe, Asia-Pacific
Established	1986
Sales	\$50 Million+

84-86 Elizabeth Avenue, Suite 306, Regatta Plaza P.O. Box 13695, St. John's, NL A1B 4G1

#### Norlantic Processors Ltd.

live

Mussels, Blue



Contact Terry Mills Tel 709.484.3594 Cell 709.486.1977 Fax 709.484.3577 Email terrymills@nf.aibn.com Website thimblebayblues.ca Markets Canada, United States Thimble Bay Blues Brand

P.O. Box 381, Botwood, NL A0H 1E0

#### Northern Lights Seafood Inc.

Cod, Atlantic	frozen	fillets, tongues
	heavy wet salted	
Eel, American	frozen	round
Halibut, Atlantic	fresh	H&G
Herring	frozen	round
	salted	round
Mackerel	frozen	round
Whelk	cooked	whole
	raw	whole

Contact	Andy Schnare
Tel	709.865.3333
Fax	709.865.6565
Email	aschnare@northernlightseafood.ca
Markets	Canada, United States, Europe,
	Asia-Pacific, Middle East and Africa,
	Latin America and the Caribbean
Established	2009
Sales	\$1 - \$5 Million

P.O. Box 29, Main Brook, NL A0K 3N0

Contact	Greg Eveleigh
Tel	709.244.5511
Fax	709.244.3335
Email	geveleigh@notredameseafoods.com
Website	notredameseafoods.com
Markets	Canada, United States,
	Europe, Asia-Pacific
Sales	\$25 - \$50 Million

P.O. Box 13485, Station A, St. John's, NL A1B 4B8

#### Notre Dame Seafoods Inc.

Capelin	frozen	female, male
Crab, Snow	cooked	sections
	raw	legs, sections
Mackerel	frozen	round
Squid	frozen	round
Turbot	frozen	block, H&G, HOG,
		heads, tails

# **Ocean Choice International L.P.**

Capelin	frozen	female, male
Cod, Atlantic	fresh	fillets
	frozen	by-products, fillets
	FAS	H&G, HOG
	heavy wet salted	
Crab, Snow	cooked	combo meat,
		sections, shoulders
		and arms
	raw	bodies, claws, legs,
		sections
Flounder/Sole	fresh	fillets, whole
	frozen	by-products, fillets,
		H&G, whole
	FAS	H&G, whole round
Haddock	fresh	
	FAS	H&G
Hake	fresh	
	FAS	H&G, HOG
Halibut, Atlantic	fresh	H&G
	frozen	H&G, HOG
	FAS	HOG
Lobster	cooked	meat, whole
	live	
	raw	tails, whole
Mackerel	frozen	round
Pollock	fresh	
	FAS	HOG
	salted	
Redfish	frozen	fillets

Scallops	fresh	meats
	FAS	meats
Sea Cucumber	frozen	whole
	skins	
Shrimp	frozen	cooked & peeled
	FAS	shell-on cooked,
		shell-on, raw
Skate	frozen	whole
Tuna	dressed	
Turbot	frozen	heads, HGT, tails,
		whole round
Whelk	cooked	whole
	raw	meats



Chris Curran
709.782.6244
709.368.2260
info@oceanchoice.com
oceanchoice.com
Canada, United States, Europe, Asia-Pacific, Middle East and Africa, Latin American and
the Caribbean
\$250 Million +
OCI, Ocean Choice

P.O. Box 8274, Station A, St. John's, NL A1B 3N4

#### Ocean Fresh Mussel Growers Ltd.

Mussels, Blue live

Contact	Wayne Fudge
Tel	709.628.7406
Email	wayne.fudge@nf.sympatico.ca
Markets	Canada, United States,
	Europe, Asia-Pacific
Brands	Big Blues

P.O. Box 158, Cobbs Arm, NL A0G 2R0

#### PhocaLux International Inc.

Seal, Harp

frozen and dried meat products, bulk oil, pelts

Contact	Natasha Rideout
Tel	709.253.4332
Fax	709.253.4334
Email	phocaluxinc@gmail.com
Markets	Canada, Europe, Asia-Pacific
Sales	\$1 - \$5 Million

General Delivery, Fleur-de-Lys, NL A0K 2M0



# Quinlan Brothers Ltd.

Capelin	frozen	female, male	
Cod, Atlantic	fresh	fillets	
	frozen	block, by-products,	
		cheeks, fillets, heads,	
		minced, tails, tongues	
Crab, Snow	cooked	claws, meat, sections,	
		shoulders and arms	
	raw	legs, sections	
Halibut, Atlantic	fresh	H&G, HOG	
	frozen	H&G, HOG	
Herring	fresh	round	
	frozen	round	
Lumpfish	roe, brine cured		
Mackerel	fresh	round	
Monkfish	fresh	whole	
Pollock	fresh		
Shrimp	frozen	cooked & peeled	
Skate	wings		
Turbot	fresh	H&G, HOG	
	frozen	heads, H&G, tails	
Value-Added	crab au gratin		
Products			
Whelk	cooked	meats, whole	
	raw	meats, whole	



Contact	Robin Quinlan		
Tel	709.739.6960		
Fax	709.739.0586		
Email	rquinlan@quinlanbros.ca		
Markets	Canada, United States,		
	Europe, Asia-Pacific		
Brands	Quinlan (Primary Products)		
	Northland (Secondary		
	Products)		

P.O. Box 71, Suite 302, 215 Water Street St. John's, NL A1C 6C9

# Quin-Sea Fisheries Ltd.

Capelin	frozen	female, male	
Cod, Atlantic	fresh	fillets, tongues,	
	frozen	block, by-products,	
		cheeks, fillets, loins,	
		heads, tongues	
	heavy wet salted		
Crab, Snow	cooked	sections, shoulders	
		and arms, whole	
	raw	legs, sections	
Flounder/Sole	frozen	block	
Haddock	fresh	fillets	
	frozen	fillets	
	heavy wet salted		
Hake	heavy wet salted		
Halibut, Atlantic	fresh fillets, H&G, HOO		
	frozen	H&G, HOG	
Herring	frozen	round	
Lobster	frozen	whole in-shell raw;	
		whole in-shell	
		cooked	
	live		
Mackerel	frozen	round	
Monkfish	frozen	HOG, tails	
Pollock	fresh	fillets	
	frozen	by-products, fillets	
	salted		
Redfish	fresh	fillets	
	frozen	by-products, fillets, whole	

Scallops	fresh	meats
	frozen	IQF meats
Sea Cucumber	frozen	flowers, gutted
Shrimp	frozen	cooked & peeled
Skate	frozen wings	
Tuna	fresh	
Turbot	fresh	fillets
	frozen	fillets, H&G, HOG,
		heads, tails
Whelk	cooked	meats, whole
	raw	meats, whole

Quin-Sea Fisheries Ltd

Contact	John Burt
Tel	709.237.8835
Fax	709.364.8065
Email	jobu@royalgreenland.com
Markets	Canada, United States, Europe, Asia-Pacific,
	South America
Sales	\$50 Million+
Established	1985
Brands	Quin-Sea, Cape Broyle Sea Products,
	Conche Seafoods, Royal Greenland

151 Crosbie Road, Suite 102, St. John's, NL A1B 4B4

Contact	Lionel Enslow
Tel	709.454.2642
Fax	709.454.2804
Email	lenslow@clearwater.ca
Website	clearwater.ca
Markets	Canada, United States,
	Europe, Asia-Pacific, Middle
	East and Africa, Latin
	America and the Caribbean
Sales	\$25 Million
Established	1999
Brands	Clearwater, Pride of St. Anthony, private labels
	pinate labels

240B East Street, St. Anthony, NL A0K 4S0

#### St. Anthony Seafoods L.P.

Cod, Atlantic	fresh	fillets
	frozen	fillets
Crab, Snow	cooked	sections
Shrimp	frozen	cooked & peeled
Turbot	frozen	HOG



# Terra Vista Ltd.

Capelin	frozen female, male	
Cod, Atlantic	heavy wet salted	
Crab, Snow	cooked	sections,
		snap and eat
Herring	frozen	round
	salted	round
Mackerel	frozen	round
Sea Urchin	fresh	roe, whole
Squid	frozen	round
Turbot	frozen	H&G
Value-Added	fish cakes	

Contact	Vaden Oram
Tel	709.533.3337
Fax	709.533.2668
Email	terravistafish@nf.sympatico.ca
Markets	Canada, United States,
	Europe, Asia-Pacific, Latin
	America and the Caribbean
Established	1988
Brands	Terra Vista

188B Main St. North, Glovertown, NL A0G 2L0

#### Torngat Fish Producers Co-operative Society Ltd.

Char, Arctic	frozen	zen dressed fillets, HOG,	
		smoked fillets	
Crab, Snow	cooked	claws, legs, sections	
Turbot	frozen	H&G, HOG, heads, tails	



ContactRon JohnsonTel709.896.3992Fax709.896.3336Emailsales@torngatcoop.comMarketsCanada, United States,<br/>Europe, Asia-PacificSales\$1 - \$5 MillionEstablished1981

P.O. Box 839, Stn 'B' Happy Valley-Goose Bay, NL A0P 1E0

### Wood-Pick Enterprises Ltd.

Salmon, Atl	antic	smoked	
Sea Urchin		fresh	roe, whole
Contact	Andre	w Ackermar	
Tel	709.678.2848		
Fax	709.678.2289		
Email	ewoodpick@yahoo.com		
Markets	Canada, Asia-Pacific		
Sales	Less than \$1 Million		

P.O. Box 115, Wareham, NL A0G 4P0

# Seafood Sales/Marketing Companies

# San-Can Fisheries Ltd.

Capelin	frozen	female, male
Crab, Snow	cooked	sections
Haddock	frozen	
Hake	frozen	
Halibut, Atlantic	frozen	H&G
Herring	frozen	fillets, round
Lobster	frozen	tails, whole in-shell
	live	
Mackerel	frozen	round
Mussels, Blue	frozen	cooked whole
Sea Cucumber	dried	
Shrimp	frozen	cooked & peeled
	FAS	shell-on cooked, shell-on raw
Turbot	frozen	H/G, HOG, heads, tails
Whelk	cooked	whole
	raw	

Contact	Sandra Goff
Tel	709.738.3077
Fax	709.738.0987
Email	sgoff@san-can.com
Markets	Canada, United States,
	Europe, Asia-Pacific,
	Middle East and Africa
Sales	\$10 Million +
Established	1990

P.O. Box 23069 Churchill Square, St. John's, NL A1B 4P9

# **TFC Seafood Brokerage**

Cod, Atlantic	fresh	fillets
	frozen	fillets
	heavy wet salted	
	light salted	
Crab, Rock	cooked	meats
Crab, Snow	cooked	sections
	raw	sections
Flounder/Sole	fresh	fillets
	frozen	fillets
Haddock	fresh	fillets
	frozen	fillets
Hake	fresh	fillets
	frozen	fillets
	salted	
Halibut, Atlantic	fresh	H&G
	frozen	H&G
Herring	frozen	round
Lobster	frozen	whole in-shell
	live	
Mackerel	frozen	round
Pollock	salted	
Redfish	fresh	fillets, H&G
	frozen	fillets, H&G
Scallops	fresh	meats
	frozen	meats
Skate	fresh	whole, wings
	frozen	whole, wings
Turbot	frozen	H&G



Contact	Glenn Feltmate
Tel	1.866.754.7060
Email	gfeltmate@trinav.com
Website	trinavfisheries.com
Markets	Canada, United States
Sales	\$1 - \$5 Million

197 Major's Path, St. John's, NL A!A 5B5



# TV Fish Inc.

Cod, Atlantic	frozen	fillets
	heavy wet salted	
Crab, Snow	cooked	sections, snap & eat
Eel, American	frozen	round
Herring	frozen	round
Mackerel	frozen	round
Sea Urchin	fresh	roe, whole
Seal, Harp		
Turbot	frozen	H&G , HOG
Value-Added Products	cod cakes; salmon cakes	

Contact	Courtney Oram
Tel	709.571.9151
Fax	709.533.2668
Email	tvfish@bellaliant.net
Website	tvfish.ca
Markets	Canada, United States,
	Europe, Asia-Pacific, Latin
	America and the Caribbean
Brands	TerraVista, Tvfish, Orams

19 Alexander Crescent, Glovertown, NL A0G 2L0

#### Whitecap International Seafood Exporters

Capelin	frozen	female, male
Crab, Rock	frozen	meats, sections, whole
Crab, Snow	cooked	claws, legs, meat,
		sections, shoulders and
		arms, whole
	raw	legs, sections
Crab, Toad	cooked	claws, meat, sections
Herring	roe	
Lobster	frozen	claws, meats, tails,
		whole in-shell
	live	
Mackerel	frozen	round
Mussels, Blue	frozen	cooked, whole
Scallops	frozen	meats
Shrimp	frozen	cooked & peeled
Turbot	frozen	H&G, HOG, heads, tails
Whelk	frozen	whole

Brad Hookey, Darrell Roche, Contact Mike Riley Tel 709.739.6668 Fax 709.739.6620 info@whitecapseafoods.com Email whitecapseafoods.com Website Canada, United States, Europe, Markets Asia-Pacific, Middle East Sales \$300 Million+ Brands Luxury

64 Airport Road, Unit 2, St. John's, NL A1A 4Y3







# Seafood Producer Organizations

#### Association of Seafood Producers Inc.



ContactDerek Butler, Executive DirectorTel709.726.3730Fax709.726.3731Emailinfo@seafoodproducers.orgWebsiteseafoodproducers.orgFort WilliamPlace, Suite 103 Baine Johnston Centre,St. John's, NLA1C 1K4

#### Newfoundland Aquaculture Industry Association

Contact	Mark Lane, Executive Director
Tel	709.754.2854
Fax	709.754.2981
Email	mark@naia.ca
Website	naia.ca
29-31 Pippy Place, Suite 3007, St. John's, NL A1B 3X2	

#### Seafood Processors of Newfoundland and Labrador Inc.



ContactFrancis Littlejohn, Executive DirectorTel709.754.2263Cell709.689.9986Emailsponl@bellaliant.net12 Rusted Place, St. John's, NL A1A 5H3

# Newfoundland Labrador

#### **Fisheries and Land Resources**

30 Strawberry Marsh Road, St. John's, NL, Canada A1B 4J6 Tel 709.729.3749 Fax 709.729.1884 seafoodmarketing@gov.nl.ca flr.gov.nl.ca