

Government of Newfoundland and Labrador, Public Procurement Agency

Report to Chief Procurement Officer, Public Procurement Agency  
(Pursuant to Section 32 of the Public Procurement Regulations)  
Version 2 - 2019-04-01

CONTRACT AWARDS WITHOUT AN OPEN CALL FOR BIDS - SEPTEMBER 14, 2019 TO SEPTEMBER 27, 2019

| Legal Name of Public Body                                   | Contract Description  | Contractor Name  | Contractor Location (CITY/TOWN) | Contractor Location (PROVINCE/STATE) | Contract Price (Exclusive of HST) | Contract # or PO#    | Date of Award            | The Terms of Contract                      | Renewal Options of Contract           | Relevant Exception Clause     | Reason Why An Open Call for Bids Was Not Invited   |   |
|---|---|--|---------------------------------|--------------------------------------|-----------------------------------|----------------------|--------------------------|--|---------------------------------------|-------------------------------|--|---|
| Memorial University of NL                                   | Purchase And Service Of Topcon Positioning Systems  | Brandt   | Paradise                        | NL                                   | \$16,148.00                       | TBD                  | 8/28/2019                | 3 Month Service Contract On Purchased Item | N/A                                   | R(a)(v) only available source | Sole Supplier To Topcon System That Is Compatible With Existing Equipment Used For Teaching In Labs  |   |
| Memorial University of NL                                   | Books And Course Material   | Levin Canada   | Toronto                         | NL                                   | \$14,885.43                       | TBD009589            | 9/4/2019                 | N/A  | N/A                                   | R(a)(v) resale                | Purchased For Resale From Distributor For Students   |   |
| Memorial University of NL                                   | Controls Revision Honeywell Controls System   | Honeywell Ltd.   | Mississauga                     | ON                                   | \$86,788.74                       | TBD                  | 9/4/2019                 | 1 Yr. Aug 19 - Mar 24                      | N/A                                   | R(a)(v) only available source | Sole Service Provider Of Honeywell Equipment And Software  |   |
| Memorial University of NL                                   | Mcgraw Hill Endorsed Material   | Mcgraw Hill Global Ed Holdings Ltd                         | Philadelphia                    | PA                                   | \$137,648.39                      | PO13287              | 9/10/2019                | 3 Yr. 1/19 - 8/21                          | N/A                                   | R(a)(v) only available source | Sole Supplier Of Endorsed Full Text And/Or Data Required For Research And Teaching   |   |
| Memorial University of NL                                   | Index Pro Operating Resistant Kit   | Jensen Bioplastic  | San Diego                       | CA                                   | \$20,612.70                       | PO13324              | 9/12/2019                | N/A  | N/A                                   | R(a)(v) only available source | Sole Supplier Of Kit That Must Be Used With Existing Equipment   |   |
| Memorial University of NL                                   | Vacuum Intergrity Testset   | Vacuum Technologies Inc.                                   | Brampton                        | ON                                   | \$18,698.00                       | PO13042              | 9/2/2019                 | N/A  | N/A                                   | R(a)(v) only available source | Sole Supplier Of Equipment That Must Interface With Existing Equipment   |   |
| NL Housing  | HPE Content Manager V8.0  | Prima Information Solutions                                | St. John's                      | QC                                   | \$54,110.00                       | PO # 120805          | 9/13/2019                | N/A  | N/A                                   | R(a)(v) only available source | Sole Supplier - Licensed for Canada by Vendor of software. Also we are looking to benefit as NLHC's document Management system will be based on ONL's role which Prima has previously implemented.   |   |
| Department of Education and Early Childhood Development     | Consultant for OML Install of HPE CM  | Sandman Hotel Group  | St. John's                      | NL                                   | \$12,287.45                       | PO2190178111901315   | 9/17/2019                | N/A  | N/A                                   | R(a)(v) only available source | Sandman Hotel was only hotel available to handle 90 attendees, breakout rooms and September 11-13, 2019 required dates for TLA (Teachers' Learning Assistants)   |   |
| Executive Council - Office of the Chief Information Officer | Annual Matrix Software Support License - VSI Matrix Product Support & Maintenance Support Services (Year 3 - 09/19/2019 - 09/19/2020) | Vertical Software International Inc                        | London                          | ON                                   | \$81,000.00                       | PO21901816211901883  | 9/13/2019                | 4053                                       | N/A                                   | R(a)(v) only available source | Vertical Software International (VSI) is the only vendor that is authorized to sell, support, and modify VSI software solutions, which encompasses Government of Newfoundland's purchase of the VSI's MATRIX COTS software as per the License and Product Agreement.   |   |
| Department of Transportation & Works                        | Posville and Matkovik Airstrip Lighting system requires new regulators and Arcals (radio control unit).                               | ADB Safegate (formerly Liberty Airport Systems Inc.)       | Burlington                      | ON                                   | \$34,711.70                       | PO219018296119010963 | 9/19/2019                | N/A  | N/A                                   | R(a)(v) emergency/gurgency    | The Regulator and Arcal (radio control unit) for the airstrip lighting ceased to work in August 2019. The units have been having problems since Feb 2018 and notices were solicited then. Due to delays in processing the order, this purchase has to be processed as an exempt purchase to avoid issues during the Building Operations Division want to match the tile currently in place and the wholesaler is the only vendor able to supply within the short time period required and they are the lowest cost. Further, Building Operations Division must commit to the vendor shortly after Sep 16, 2019 to avoid delays in getting the tile delivered on time. Due to delays in requesting the order, this purchase has to be processed as an urgent purchase to ensure on time delivery. |   |
| Department of Transportation & Works, Building Operations   | Carpet tiles, Vinyl baseboard, Wall Adhesive and Floor Adhesive.  | Urban Flooring   | St. John's                      | NL                                   | \$23,050.00                       | 119011587PO219018299 | 9/19/2019                | N/A  | N/A                                   | R(a)(v) emergency/gurgency    |  |   |
| Nalco Energy  | WorldView Threat Intelligence Subscription  | Drages   | Hanover                         | MD                                   | \$71,231.40                       | 2891                 | 8/1/2019                 | 1 Year                                     | N/A                                   | R(a)(v) only available source | OEM - Only authorized seller of software   |   |
| Newfoundland & Labrador Hydro                               | Re-habbit & machines of BDE Unit 7 turbine bearing  | Camdian Rabbit Bearings Ltd.                               | Bramford                        | ON                                   | \$74,128.00                       | 2895                 | 8/1/2019                 | 2 weeks                                    | N/A                                   | R(a)(v) only available source | OEM - proprietary parts & information  |   |
| Newfoundland & Labrador Hydro                               | Supply and delivery of LMS 308 fuel additive to Holyrood  | Liquid Minerals Group, Ltd.                                | New Waverly                     | TX                                   | \$269,859.00                      | 187398               | 8/3/2019                 | Commodity purchase                         | N/A                                   | R(a)(v) only available source | OEM - proprietary parts for compatibility  |   |
| Newfoundland & Labrador Hydro                               | Supply and assembly parts   | Atlantic Controls Ltd.                                     | Saint John                      | NB                                   | \$10,955.16                       | 187779               | 8/8/2019                 | Commodity purchase                         | N/A                                   | R(a)(v) only available source | OEM - proprietary parts for equipment compatibility  |   |
| Newfoundland & Labrador Hydro                               | SRL ICON Telextraction Multitaxers  | Submitter Telextraction Laboratories                       | Boston River                    | VT                                   | \$26,839.81                       | 187781               | 8/9/2019                 | Commodity purchase                         | N/A                                   | R(a)(v) only available source | OEM - proprietary parts for equipment compatibility  |   |
| Newfoundland & Labrador Hydro                               | 2019 annual maintenance on Virtual Appliances   | Raycast Corporation  | Johns Creek                     | GA                                   | \$10,139.45                       | 2833                 | 8/12/2019                | Commodity purchase                         | N/A                                   | R(a)(v) only available source | OEM - proprietary information  |   |
| Newfoundland & Labrador Hydro                               | HRB TB protection Upgrade   | ABB Inc.   | Rahisih                         | NC                                   | \$                                | 187822               | 8/12/2019                | Commodity purchase                         | N/A                                   | R(a)(v) only available source | OEM - proprietary parts for equipment compatibility  |   |
| Newfoundland & Labrador Hydro                               | SRL line protection relays for T2121 protection upgrade in Holyrood   | Submitter Engineering Laboratories                         | Putnam                          | MA                                   | \$31,634.80                       | 187854               | 8/14/2019                | Commodity purchase                         | N/A                                   | R(a)(v) only available source | OEM - proprietary parts for equipment compatibility  |   |
| Newfoundland & Labrador Hydro                               | Purchase of a Gas Relay   | ABB Inc.   | St. Laurent                     | QC                                   | \$37,600.00                       | 187878               | 8/15/2019                | Commodity purchase                         | N/A                                   | R(a)(v) only available source | OEM - proprietary parts for equipment compatibility  |   |
| Newfoundland & Labrador Hydro                               | Replacement parts for consolidated safety valve at Holyrood   | Mobile Valve Repairs Ltd                                   | Mount Uniacke                   | NS                                   | \$14,716.00                       | 187888               | 8/15/2019                | Commodity purchase                         | N/A                                   | R(a)(v) only available source | OEM - proprietary parts for equipment compatibility  |   |
| Newfoundland & Labrador Hydro                               | Multifields License   | Safe Engineering Services &                                | Laval                           | QC                                   | \$                                | 12,775.73            | 2888.00                  | 8/21/2019                                  | Commodity purchase                    | N/A                           | R(a)(v) only available source  | OEM - Intellectual property   |
| Newfoundland & Labrador Hydro                               | RSLogix 5000 software activations for PLC techs   | Raystar Canada Limited                                     | St. John's                      | NL                                   | \$                                | 10,072.00            | 187987.00                | 8/28/2019                                  | Commodity purchase                    | N/A                           | R(a)(v) only available source  | OEM - software required for compatibility   |
| Newfoundland & Labrador Hydro                               | Radio installation in Holyrood  | Radio Services Canada Inc.                                 | Paradise                        | NL                                   | \$                                | 24,781.30            | 2831.00                  | 8/29/2019                                  | 2 days                                | N/A                           | R(a)(v) emergency/gurgency   | Emergency requirement to correct potential oil leak from drain line into nearby water   |
| Department of Transportation and Works                      | Satellite Service Data Plan for Automatic Vehicle Locators (AVL).   | Air Automotive Tracking Inc.                               | King City                       | ON                                   | \$                                | 261,300.00           | 119010119                | 8/28/2019                                  | N/A                                   | N/A                           | R(a)(v) only available source  | Air Automotive Tracking Inc. was awarded the contract to supply and install AVL devices in TW equipment under PO 21604931. The award was determined through the public tender process. Satellite communication equipment was later installed as an upgrade to the cellular modems for areas with no cell service. These are proprietary to AAT since it needs to work in conjunction with the already supplied AVL devices. A satellite data plan is required to allow functionality of the satellite devices. Satellite communication is a critical component of the AVL devices in order to allow equipment tracking using the Department's Provincial Fleet Tracker website. This is not going to Vendor because it is Sole Source for the City's Microsoft Premier Support Services through Microsoft Canada. |
| City of St. John's  | Microsoft Premier Support Services - 1 Year Contract  | Microsoft Canada   | Toronto                         | ON                                   | \$                                | 71,609.00            | PUR00106784              | 8/23/2019                                  | October 1, 2019 to September 30, 2020 | N/A                           | R(a)(v) compromised security   | This is not going to Vendor because it is Sole Source for the City's Microsoft Premier Support Services through Microsoft Canada.   |
| City of St. John's  | Microsoft SQL Server EAP - Enterprise Agreement   | Microsoft Canada   | Toronto                         | ON                                   | \$                                | 66,139.20            | PUR00106787              | 9/17/2019                                  | (Contract Type: Application Platform) | N/A                           | R(a)(v) only available source  | This is not going to Vendor because it is Sole Source for Support Services through Microsoft Canada.  |
| Department of Education & Early Childhood Development       | Sole Source Resources/Textbooks   | Themes & Variations INC.                                   | Red Deer                        | AB                                   | \$                                | 17,000.00            | 119012168                | 8/28/2019                                  | N/A                                   | N/A                           | R(a)(v) only available source  | Sole Source Resources only available from (Themes & Variations Inc.)  |
| WorkplaceNL   | OHS Legislation App Development   | Canadian Centre for Occupational Health and Safety (CCOHS) | Hamilton                        | ON                                   | \$                                | 57,500.00            | PO219018764              | 9/17/2019                                  | August 30, 2019 - March 21, 2024      | N/A                           | R(a)(v) only available source  | CCOHS, an agency of the Government of Canada, has developed technology to help workers and employers access OHS legislation in a mobile environment using clear language summaries. CCOHS has partnered with six (6) other provincial jurisdictions in Canada to deploy this technology. CCOHS approached WorkplaceNL to deploy the technology in NL.   |
| The Town of Gander  | Liquid System for EPOKE 3800 Salt Spreader Insert   | Joe Johnson Equipment                                      | Darhmouth                       | NS                                   | \$                                | 10,755.00            | PO2019-1422              | 8/29/2019                                  | 8 Weeks                               | N/A                           | R(a)(v) only available source  | We tendered and awarded a Salt Spreader Insert # 15-21 and was under the understanding that the Liquid system came with the unit. However the vendor notified us that this was a separate unit and they made a mistake in not telling us in the beginning. To try and accommodate us for this mix up they gave us a discounted price on it. The cost was \$19,385.00 plus tax and they let us purchase this one for \$10,755.00 plus tax. The town currently has a brine system, brine reduces the salt usage by about 10% which saves money. When brine is used the salt sticks to the road more.  |
| Department of Transportation and Works - Marine Service     | Spare engine filters required to be in stock to ensure that MV Gallipoli can remain in service when filter change is required.        | Torment CAT  | St. John's                      | NL                                   | \$                                | 13,211.84            | 119009191<br>po219019080 | 8/27/2019                                  | N/A                                   | N/A                           | R(a)(v) only available source  | Torment CAT are supplying Caterpillar parts to ensure it is within manufacturers specification and thereby safe to operate and use for the travelling public. The specifications and equipment are owned by Caterpillar represented by Torment CAT and only they would have the safety factor limits of the equipment.  |