

Government of Newfoundland and Labrador, Public Procurement Agency

Report to Chief Procurement Officer, Public Procurement Agency
(Pursuant to Section 32 of the Public Procurement Regulations)
Version 2 - 2019 - 04-01

CONTRACT AWARD WITHOUT AN OPEN CALL FOR BIDS - SEPTEMBER 28, 2019 TO OCTOBER 11, 2019

Legal Name of Public Body

Legal Name of Public Body	Contract Description	Contractor Name	Contractor Location (CITY/TOWN)	Contractor Location (PROVINCE/STATE)	Contract Price (Exclusive of HST)	Contract # or PO#	Date of Award	The Terms of Contract	Renewal Options of Contract	Relevant Exception Clause	Reason Why An Open Call for Bids Was Not Invited
Memorial University of NL	Kitchen Cooking Equipment	Red Oak Catering	St John's	NL	\$ 172,525.68	TBD	9/13/2019	N/A	N/A	§(a)(v) only available source	Exclusive operator purchased equipment. Their knowledge allowed them to source appropriate equipment at best price. Min wishes to own equipment at own facility.
Memorial University of NL	ZebraFish Housing Rack And Controller System	Techniquest Usa Inc	West Chester	Pennsylvania	\$ 30,954.14	PO193321	9/18/2019	N/A	N/A	§(a)(v) emergency/urgency	Rack on loan to mun, will buy of substantial discount in order to preserve the lives of the aquatic life.
Memorial University of NL	Global Books in Print Subscription	Proquest	Chicago	Illinois	\$ 10,733.49	Direct pay	9/16/2019	1 year	Sept2019 - Aug2020	§(a)(v) only available source	Sole supplier of indexing, full text and data academic resource required for support of research and teaching
Memorial University of NL	Materials Science & Engineering Database Subscription	Proquest	Chicago	Illinois	\$ 21,187.98	Direct pay	9/16/2019	1 year	Oct2019 0 Sept2020	§(a)(v) only available source	Sole supplier of indexing, full text and data academic resource required for support of research and teaching
Memorial University of NL	Infocast Books Subscription	Igi Global	Hershey	Pennsylvania	\$ 16,041.82	Direct pay	9/16/2019	1 year	Oct2019 0 Sept2020	§(a)(v) only available source	Sole supplier of indexing, full text and data academic resource required for support of research and teaching
Memorial University of NL	Books And Course Materials	Fisher Scientific Co	Toronto	ON	\$ 10,270.00	7H00008613	9/19/2019	N/A	N/A	§(a)(v) only available source	Purchased for resale to students
Memorial University of NL	Books And Course Materials	Pearson Canada	Toronto	ON	\$ 16,271.27	7H00089823	9/16/2019	N/A	N/A	§(a)(v) only available source	Purchased for resale to students
Memorial University of NL	Books And Course Materials	Nelson Education Ltd	Toronto	ON	\$ 17,558.75	7H00089891	9/28/2019	N/A	N/A	§(a)(v) only available source	Sole supplier of indexing, full text and data academic resource required for support of research and teaching
Memorial University of NL	Detailed Proposal/Acceptance	Aw Hooser Quality Services	Dakville	NL	\$ 18,000.00	Tbd	9/20/2019	N/A	N/A	§(a)(v) only available source	Limited expertise in the field
Memorial University of NL	Battery Modules For Explorer Auv	Ise	Pari Coupliam	BC	\$ 46,120.00	PO193465	9/23/2019	N/A	N/A	§(a)(v) only available source	Customized battery for existing equipment
Memorial University of NL	Turf Rental At King George Field	Art John's Soccer Club	St John's	NL	\$ 13,100.00	PO193390	9/28/2019	N/A	N/A	§(a)(v) only available source	2019 season rental
City of St. John's	Microsoft Premier Support Services - 1 Year Contract. Effective date: October 1, 2019 to September 30, 2020.	Microsoft Canada	Toronto	ON	\$ 71,609.00	PUR00106754	9/23/2019	One Year	N/A	§(a)(ii) compromised security	This is not going to Tender because it is Sole Source for the City's Microsoft Premier Support Services through Microsoft Canada.
City of St. John's	Microsoft SQL Server RAC - Enterprise Agreement Program for 3 years. Cost for each year 3 x \$23,046.40 = \$69,139.20 (Contract Type: Application Platform) Date: 2019-09-30 to 2020-10-01	Microsoft Canada	Toronto	ON	\$ 66,139.20	PUR00106787	9/17/2019	Three year term	N/A	§(a)(v) only available source	This is not going to Tender because it is Sole Source for Support Services through Microsoft Canada.
Department of Transportation and Works/Air Services	Exchange of Flight Guidance Panel P/N 822-1107-103 for Air Ambulance C-NDLO. The Flight Guidance Panel is part of the aircraft instrumentation. This enables pilots to fly the aircraft, and without it, cannot fly.	Rockwell Collins	Wichita	Kansas	\$ 11,012.88	19001070219019342	10/1/2019	N/A	N/A	§(a)(v) emergency/urgency	This was an urgent transaction. Two Air Ambulance service the entire island and Labrador. The Department is under great pressure from the Department of Health and Community Services to have 2 Air Ambulances in service continuously. This was approved by the ADM of Air Services.
Department of Education & Early Childhood Development	Sole Source Resources/Textbooks	Long & McQuade	St. John's	NL	\$ 34,500.00	219019381	10/2/2019	N/A	N/A	§(a)(v) only available source	Sole Source Resources only available from (Long & McQuade)
Department of Education & Early Childhood Development	Sole Source Resources/Textbooks	Nelson Education	Toronto	ON	\$ 307,000.00	219019658	10/4/2019	N/A	N/A	§(a)(v) only available source	Sole Source Resources only available from (Nelson Education)
College of the North Atlantic	Wall Ads for CNA Programs at 13 High Schools	Gleicher Communications	Calgary	AB	\$ 36,000.00	188826	8/16/2019	Sept 2019 - June 2020	N/A	§(a)(v) only available source	Advertising to reach intended audience.
College of the North Atlantic	Wall Ads for CNA Programs at School Report	Gleicher Communications	Calgary	AB	\$ 36,000.00	188826	8/16/2019	Sept 2019 - June 2020	N/A	§(a)(v) only available source	Advertising to reach intended audience.
College of the North Atlantic	MasterCAM Software License	In-house Solution	Charlottetown	ON	\$ 13,375.00	189055	8/28/2019	Sept 2019 - Sept 2023 (4 years)	N/A	§(a)(v) only available source	MasterCAM software is part of curriculum for Engineering Technology programs. Unrated for existing software.
College of the North Atlantic	Replacement Parts for Mechanical Drive Learning Systems.	Progressive Educational Systems	Belleville	ON	\$ 28,825.91	189137	8/28/2019	N/A	N/A	§(a)(v) only available source	Replacement parts for existing Amarel Mechanical Drive Training units associated curriculum for teaching labs in Machine Design and Asset Maintenance and Reliability. Progressive Educational system is the only supplier of these Amarel Mechanical Drive Training, replacement parts and curriculum in Canada.
College of the North Atlantic	Textbooks for Business Programs at PPP Campus, St. John's	Nelson Education	Toronto	ON	\$ 21,394.84	189204	9/3/2019	N/A	N/A	§(a)(v) resale	Textbooks for Resale in PPP Campus Bookstore
College of the North Atlantic	Textbooks for Various Programs at Clarenville Campus.	Person Canada Inc.	Newmarket	ON	\$ 16,271.43	189205	9/3/2019	N/A	N/A	§(a)(v) resale	Textbooks for Resale in Clarenville Campus Bookstore
College of the North Atlantic	Textbooks for Various Programs at Clarenville Campus.	McGraw Hill	Whitby	ON	\$ 17,920.86	189228	9/3/2019	N/A	N/A	§(a)(v) resale	Textbooks for Resale in Clarenville Campus Bookstore
College of the North Atlantic	Textbooks for Heavy Duty Equipment Tech Program - Stephenville	New Brunswick Community College	Moncton	NB	\$ 12,459.84	189231	9/4/2019	N/A	N/A	§(a)(v) resale	Textbooks for Resale at Stephenville Campus Bookstore
College of the North Atlantic	Additional Pieces of Modular Stage Lighting Truss for PPM Sound And Recording Production.	Long McQuade Musical Instruments	St. John's	NL	\$ 19,988.00	189249	9/20/2019	N/A	N/A	§(a)(v) only available source	Long McQuade is the sole provider of Global Truss modular stage systems. These are additional sections to add to existing stage system.
College of the North Atlantic	Beltway Front-Line Leadership Training	Avail Human Resource Services Inc.	Pari Aux Basses	NL	\$ 35,115.00	189349	8/9/2019	N/A	N/A	§(a)(v) resale	Customized Program in Front-Line Leadership Training (10 Modules) for Contract Trainee client Contract - Labrador City, NL.
College of the North Atlantic	Delivery of Marine Advanced First Aid to St. John's	Marine Institute	St. John's	NL	\$ 28,000.00	189470	8/13/2019	N/A	N/A	§(a)(v) only available source	Marine Institute is the sole provider of Transport Canada certified Marine Advanced First Aid Training in NL.
College of the North Atlantic	Supply & Delivery of ZOLL X-Series Cardiac Monitor/Defibrillator at PPP Campus.	Canadian Medical Products	St. John's	NL	\$ 38,246.87	189493	10/16/2019	N/A	N/A	§(a)(v) only available source	Canadian Medical is the only authorized Zoll Product reseller in NL.
College of the North Atlantic	Purchase of various Nursing Simulators & Training Modules for LPN program at Corner Brook Campus.	Laerdal Medical Canada	Toronto	ON	\$ 91,619.00	189503	9/18/2019	N/A	N/A	§(a)(v) only available source	Laerdal Medical is the sole developer and manufacturer of the Laerdal Learning Application software and simulators. Trainers are in curriculum for LPN Training and required for hands on training for students.
College of the North Atlantic	Rockwell Software Licenses for Engineering Programs at RR Campus.	Graybar Canada	St. John's	NL	\$ 11,320.00	189581	9/18/2019	Sept 2019-Sept 2020	N/A	§(a)(v) only available source	Graybar Automation is the sole distributor of Rockwell Products in NL. Licenses are for existing software used in Engineering programs for
College of the North Atlantic	Template Solution for Marketing Department	Lucid	South Jordan	UT	\$ 11,200.00	189667	9/24/2019	Oct 2019 - Sept 2020	N/A	§(a)(v) only available source	programming PLCS.
College of the North Atlantic	Purchase of NL Elvis III + Prototyping Platforms	Testforce Systems Inc.	Pickering	ON	\$ 24,000.00	189692	9/25/2019	N/A	N/A	§(a)(v) only available source	Lucid is the sole source for the template solution required by Marketing staff. Several other suppliers were investigated but did not meet all the requirements.
NL Centre for Health Information	Clovesetal Inhibit & Maintenance Renewal	Infor	Toronto	ON	\$ 89,814.48	1792	10/3/2019	1 Year	yearly renewals	§(a)(v) only available source	National Instruments Elvis III is compatible with existing software and hardware. Testforce is the sole provider of National Instruments software and hardware.
NL Centre for Health Information	Clovesetal License & Inhibit	Infor	Toronto	ON	\$ 71,056.75	1791	10/3/2019	1 Year	yearly renewals	§(a)(v) only available source	Sole sourced through vendor
Nalcor Energy	JD Edwards E1 Annual Maintenance and support	Oracle Canada ULC	Montreal	QC	\$ 364,006.95	3010	9/23/2019	1 year	Yes	§(a)(v) only available source	Software sourced through vendor
Nalcor Energy	Privilege Management Software for Windows Desktops EBS	BeyondTrust Corporation	Johns Creek	GA	\$ 10,285.04	3012	9/23/2019	1 year	Yes	§(a)(v) only available source	Software sourced through vendor
Nalcor Energy	CAT 2000 seal stack for Steamtrunk	Revolution Environmental Solution	Dartmouth	NB	\$ 48,000.00	3025	9/25/2019	Commodity purchase	No	§(a)(v) only available source	Only one source reasonably available in the remote area. Fair and reasonable established by appraisal
Newfoundland & Labrador Hydro	NPL electronics IMUX 2000 T1 Multiplexers	C.D. New-Tech, Inc.	Grand Lake	NB	\$ 32,154.00	181106	9/3/2019	Commodity purchase	No	§(a)(v) only available source	Software sourced through vendor
Newfoundland & Labrador Hydro	Wastage protection relays	Schwettler Engineering Laboratories	Saxtons River	VT	\$ 11,857.73	181100	9/3/2019	Commodity purchase	No	§(a)(v) only available source	Software sourced through vendor
Newfoundland & Labrador Hydro	Upgrade protection relays	Schwettler Engineering Laboratories	Saxtons River	VT	\$ 22,045.00	180996	9/3/2019	Commodity purchase	No	§(a)(v) only available source	Software sourced through vendor
Newfoundland & Labrador Hydro	Install fiber at Holyrood and BP	Bell Alliant Regional Communications	St. John's	NL	\$ 23,103.88	2916	9/4/2019	1 week	Yes	§(a)(v) only available source	Software sourced through vendor
Newfoundland & Labrador Hydro	Access Endpoint (Quant 20) license	BeyondTrust Corporation	Johns Creek	GA	\$ 11,076.07	2939	9/6/2019	1 year	Yes	§(a)(v) only available source	Software sourced through vendor
Newfoundland & Labrador Hydro	Transformer protection relays for T12 at BDE	Schwettler Engineering Laboratories	Saxtons River	VT	\$ 18,206.78	181153	9/6/2019	Commodity purchase	No	§(a)(v) only available source	Software sourced through vendor
Newfoundland & Labrador Hydro	Holyrood Transformer T1 Pump and Valves	Siemens Canada Limited	Dakville	ON	\$ 81,161.90	181164	9/9/2019	Commodity purchase	No	§(a)(v) only available source	Software sourced through vendor
Newfoundland & Labrador Hydro	NPL electronics IMUX 2000 T1 Multiplexers	C.D. New-Tech, Inc.	Grand Lake	NB	\$ 42,760.00	2915	9/29/2019	Commodity purchase	No	§(a)(v) only available source	Software sourced through vendor
Newfoundland & Labrador Hydro	Power line carrier equipment and documentation for YL250 PLC	ABB Inc.	St. Laurent	QC	\$ 106,518.00	188202	9/11/2019	Commodity purchase	No	§(a)(v) only available source	Software sourced through vendor
Newfoundland & Labrador Hydro	PCS computer stations Holyrood	Schneider Electric Systems Canada Inc.	Dollard-Des-Ormeaux	QC	\$ 60,511.44	188228	9/13/2019	Commodity purchase	No	§(a)(v) only available source	Software sourced through vendor
Newfoundland & Labrador Hydro	Design and commissioning of SCADA modifications at Muskrat Falls terminal station 2	ATCO Power (2010) Ltd	Calgary	AB	\$ 29,885.00	2990	9/18/2019	2 weeks	No	§(a)(v) only available source	Software sourced through vendor
Newfoundland & Labrador Hydro	Oilhead and install parts	Andritz Hydro Canada Inc.	Peterborough	ON	\$ 194,540.00	3000	9/20/2019	Commodity purchase	No	§(a)(v) only available source	Software sourced through vendor
Newfoundland & Labrador Hydro	CyberX appliance and support maintenance for BDE	CyberX Inc.	Franklinburg	NC	\$ 15,919.88	188324	9/23/2019	Commodity purchase	No	§(a)(v) only available source	Software sourced through vendor
Newfoundland & Labrador Hydro	MS Kille System (Distilled Control System) destined for systems MFAYS2	OSE Mullin	Monkton	ON	\$ 91,556.94	3016	9/24/2019	Commodity purchase	No	§(a)(v) only available source	Software sourced through vendor
Newfoundland & Labrador Hydro	Breaker Fall Protection Upgrade in St. Anthony	ABB Inc.	Raleigh	NC	\$ 19,064.00	188337	9/25/2019	Commodity purchase	No	§(a)(v) only available source	Software sourced through vendor
Newfoundland & Labrador Hydro	Pipette valves	Diamond Canogover	Cambridge	ON	\$ 10,099.84	188393	9/25/2019	Commodity purchase	No	§(a)(v) only available source	Software sourced through vendor
Newfoundland & Labrador Hydro	Relays for terminal stations in BP	Quintel Company LLC	Fairport	NY	\$ 42,025.90	188397	9/25/2019	Commodity purchase	No	§(a)(v) only available source	Software sourced through vendor
Newfoundland & Labrador Hydro	Cut and roll steel plate	D P Barnes Fabrication Ltd	St. John's	NL	\$ 13,386.50	188387	9/25/2019	Commodity purchase	No	§(a)(v) emergency/urgency	Emergency requirement due to sensor failure/unit outage in BDE.
Newfoundland & Labrador Hydro	Repair parts for V0199 - Transmission system	Wipac Industries Limited	Dartmouth	NB	\$ 22,039.47	188190	9/10/2019	Commodity purchase	No	§(a)(v) emergency/urgency	Emergency requirement to prevent failure of transmission system
Department of Education & Early Childhood Development	Sole Source Resources/Textbooks	McGraw Hill	St. John's	NL	\$ 77,391.14	219019275	10/11/2019	N/A	N/A	§(a)(v) only available source	Sole Source Resources only available from (McGraw Hill Canada)