

Government of Newfoundland and Labrador, Public Procurement Agency

Report to Chief Procurement Officer, Public Procurement Agency
(Pursuant to Section 32 of the Public Procurement Regulations)
Version 2 - 2019 -04-01

CONTRACT AWARD WITHOUT AN OPEN CALL FOR BIDS - March 7, 2020 TO March 20, 2020

Legal Name of Public Body	Contract Description	Contractor Name	Contractor Location (CITY/TOWN)	Contractor Location (PROVINCE/STATE)	Contract Price (Exclusive of HST)	Contract # or PO#	Date of Award	The Terms of Contract	Renewal Options of Contract	Relevant Exception Clause	Reason Why An Open Call for Bids Was Not Invited
The Town of Gander	Aerial Photography	Pictometry Canada Corp.	London	ON	\$ 26,729.00	PO2020-0356	3/5/2020	N/A	N/A	6(a)(v) only available source	This is the only aerial photography company that could provide Pictometry, they have the patented technology. "Pictometry is the name of a patented aerial image capture process that produces imagery showing the fronts and sides of buildings and locations on the ground. Images are captured by low-flying airplanes, depicting up to 12 oblique perspectives (shot from a 40 degree angle) as well as an orthogonal (overhead) view of every location flown. These perspectives can then be stitched together to create composite aerial maps that seamlessly span many miles of terrain. Because they are taken from an angle, the pixels associated with Pictometry images are trapezoidal, rather than rectangular.[1] This necessitates special software and algorithms to accurately determine objects' size and position on the maps."
Eastern Regional Health Authority	Software for Remote Patient Monitoring	GE Healthcare	Mississauga	ON	\$ 361,203.00	2020-0321	2/27/2020	Software Renewal	N/A	6(a)(v) only available source	Technology already in place and undergoing updates and integration to EHR.
Department of Justice and Public Safety/Royal Newfoundland Constabulary	Tasers Including Batteries and Warranties	MD Charlton Company, Ltd.	Brentwood Bay	BC	\$ 63,247.50	119025291 PO219033658	3/9/2020	N/A	N/A	6(a)(v) only available source	The Royal Newfoundland Constabulary (RNC) previously acquired Conducted Electrical Weapons (CEW) from MD Charlton. This expenditure is for the purchase of taser (CEW), associated battery packs and warranties. These units will be deployed regionally to support front-line policing operations. M.D. Charlton Company, Ltd. is the authorized distributor for Axon Taser brand CEW products in Canada. A sole source letter from Axon is attached to support the requisition.
Department of Justice and Public Safety/Royal Newfoundland Constabulary	Rofin Polilight	Latent Forensic Services Inc.	Burlington	ON	\$ 43,465.99	1190255255 219033679	3/6/2020	N/A	N/A	6(a)(v) only available source	The Polilight supplied by this vendor has a higher output making it one of the brightest Polilights on the market today and captures fine detail when searching and photographing evidence. Latest Forensics are the sole authorized dealer for this product in Canada
Department of Transportation and Works - Marine Service	Dry-docking costs and refit work on the MV Beaumont Hamel to address regulatory requirements. The refit includes underwater hull and tank inspections, installation of a new bow thruster, underwater hull painted, and bow and stern ramps repairs.	Newdock - St. John's Dockyard	St. John's	NL	\$ 1,147,480.00	119018414 219031389	3/9/2020	N/A	N/A	6(a)(vi) pre-qualified lists	New Dock is the only vendor that submitted a listing of qualifications as per the Department's request to establish a Pre-Qualified Supplier List for Dry-docking Services. The request for qualifications closed in August 2019.
Department of Education and Early Childhood Development	10 - FRJN-BT-SYS system with free handheld microphone, 7 units System charger 202-05-102-00 , 7 shipping charges.	Audmet - Oticon Canada Ltd	Mississauga	ON	\$ 17,728.00	119025606 219033751	3/10/2020	N/A	N/A	6(a)(v) Only Available Source	Proprietary equipment, sole source provider, equipment for deaf and hard of hearing students as recommended by Provincial Audiologist, Bernadine Kielley

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Nalcor Energy	S&P Global Platts Subscription Service	S & P Global Platts	New York	NY	\$ 37,634.68	3495	2/12/2020	1 yr.	Yes	6(a)(v) only available source	OEM - Intellectual property
Nalcor Energy	HPE CM Software Licenses	Prima Information Solutions	St Johns	NL	\$ 27,293.78	3506	2/14/2020	1 yr.	Yes	6(a)(v) only available source	OEM - Intellectual property
Newfoundland & Labrador Hydro	Energy/Power Supply for 20 Taylor Rd	Newfoundland Power	St. John's	NL	\$ 40,000.00	3471	2/5/2020	1 yr.	Yes	6(b) Set rates by PUB	Sole provider of energy for the area - Rates established by PUB
Newfoundland & Labrador Hydro	Auxiliary Relays for Bishops Falls Inventory.	ABB Enterprise Software Inc.	Chicago	IL	\$ 11,634.00	170316	2/3/2020	Commodity purchase	No	6(a)(v) only available source	OEM - Proprietary parts for equipment compatibility
Newfoundland & Labrador Hydro	Parts for Burner T-Jet Configuration, Holyrood Generation Station	Babcock & Wilcox Canada Ltd	Cambridge	ON	\$ 21,600.00	170343	2/4/2020	Commodity purchase	No	6(a)(v) only available source	OEM - Proprietary parts for equipment compatibility
Newfoundland & Labrador Hydro	Hitachi Parts for Holyrood Inventory	Mitsubishi Hitachi Power Systems Canada,	Calgary	AB	\$ 13,910.00	170353	2/4/2020	Commodity purchase	No	6(a)(v) only available source	OEM - Proprietary parts for equipment compatibility
Newfoundland & Labrador Hydro	MCON 2020 Annual Maintenance	Elecsys Corporation	Olathe	KS	\$ 11,214.78	3475	2/5/2020	1 Year	Yes	6(a)(v) only available source	OEM - Intellectual property
Newfoundland & Labrador Hydro	Water treatment chemicals for Holyrood Thermal Plant	Consolidated Continental Co Ltd.	St. John's	NL	\$ 15,999.57	170381	2/5/2020	Commodity purchase	No	6(a)(v) only available source	Sole provider of the required chemicals
Newfoundland & Labrador Hydro	Cost Study, Network Additions Policy, and CDM.	Christensen Associates	Madison	WI	\$ 226,637.46	3478	2/6/2020	1 Year	No	6(a)(v) only available source	Proprietary knowledge
Newfoundland & Labrador Hydro	CE Boiler Burner Parts, Holyrood Generation Station	GE Steam Power Canada Inc.	Ottawa	ON	\$ 11,760.00	170385	2/6/2020	Commodity purchase	No	6(a)(v) only available source	OEM - Proprietary parts for equipment compatibility

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Newfoundland & Labrador Hydro	GE D2Q RTC (Barrows TS-Wabush, NL)	GE Multilin	Markham	ON	\$ 25,320.72	3479	2/7/2020	Commodity purchase	No	6(a)(v) only available source	OEM - Proprietary parts for equipment compatibility
Newfoundland & Labrador Hydro	Supply of near batteries and capacitors	Eaton Industries (Canada) Company	Dartmouth	NS	\$ 12,684.00	170453	2/10/2020	Commodity purchase	No	6(a)(v) only available source	OEM - Proprietary parts for equipment compatibility
Newfoundland & Labrador Hydro	Main fuel oil pump for Units 1 & 2, Holyrood Generating Plant	Pumps Plus	Mount Pearl	NL	\$ 56,570.00	170494	2/12/2020	Commodity purchase	No	6(a)(v) only available source	OEM - Proprietary parts for equipment compatibility
Newfoundland & Labrador Hydro	Purchase of parts for Units 1 & 2, Holyrood Generating Plant	Howden USA Company	St. Eustache	QC	\$ 54,442.00	170614	2/20/2020	Commodity purchase	No	6(a)(v) only available source	OEM - Proprietary parts for equipment compatibility
Newfoundland & Labrador Hydro	Refurbish circuit breaker	Siemens Canada Limited	Oakville	ON	\$ 46,080.00	3520	2/21/2020	Commodity purchase	No	6(a)(v) only available source	OEM - Intellectual property
Newfoundland & Labrador Hydro	Gas Detector Relays for Bishop's Falls Inventory	ABB Power Grids Canada	Saint-Laurent	QC	\$ 30,984.00	170717	2/25/2020	Commodity purchase	No	6(a)(v) only available source	OEM - Proprietary parts for equipment compatibility
Newfoundland & Labrador Hydro	Operation of a brook trout egg incubation and fingerling rearing facility, collection and maintenance of brood stock for egg production, and release of reared fingerlings into Star Lake.	Environment Resources Management	Grand Falls-Windsor	NL	\$ 152,000.00	3530	2/26/2020	1 yr.	Yes	6(a)(v) only available source	Only facility in NL that can provide the required services
Newfoundland & Labrador Hydro	Environmental Consulting Services Proposal Charlottetown Generating Station	Pinchin Ltd.	Mississauga	ON	\$ 26,250.00	3507.00	2/14/2020	N/A	No	6(a)(iv) emergency/urgency	Emergency work required due to fire at Charlottetown Diesel Plant

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Department of Transportation & Works - Air Services	Two year subscription and continuation of service Maintenance manuals for Government Air Services Fleet Engines.	Pratt & Whitney Canada Corp.	Longueuil	QC	\$12,497.00 \$9,396.24 (USD) Exchange Rate: \$1.33/\$1	219033966.00	3/12/2020	Annual Renewal 2 yrs. of Service	N/A	6(a)(v) only available source	This is a continuation of services that have been provided by this vendor for decades. They are sole source provider and the items are mandatory as part of Transport Canada's requirements. Without this renewal the Government Air Services fleet will have to be grounded. The normal range of price has increased slightly from previous years and has now passed the \$10,000 threshold.
Department of Transportation and Works - Marine Service	MV Veteran requires a new pump and miscellaneous parts necessary to fasten the pump for its sewage system.	JetVac Inc.	Burlington	ON	\$ 14,618.08	219033975.00	3/12/2020	N/A	N/A	6(a)(v) only available source	Sole Source as JetVac is the only company that can supply the required OEM parts.
Department of Justice and Public Safety/Royal Newfoundland Constabulary	Rifle Scopes	Rampart International	Ottawa	ON	\$ 17,778.00	119023464 PO219032960	2/27/2020	N/A	N/A	6(a)(v) only available source	This expenditure is for the purchase of rifle scopes for the Royal Newfoundland Constabulary (RNC) Tactics and Rescue Unit (TRU) TRU requires 2x night vision rifle scopes for its sniper rifles. The unit currently has one unit that is over 30 years old and is no longer working properly. The special T-rifle scopes are required to allow the team snipers to provide needed intelligence and surveillance during a critical incident and improve accuracy in target identification during night time operations. This rifle scope is the only model that meets the tactical requirements for the TRU team. Rampart International is the sole Canadian distributor of Night Vision Devices
Department of Transportation and Works	Extended Warranty - 5 Tandem Axle Plow Trucks (Freightliner 114SD)	Western Star Trucks NL	Grand Falls-Windsor	NL	\$ 64,890.00	219033855.00	3/13/2020	Extended Warranty of 7 years on Engine and 5 years on transmission and cooling system (one time purchase)	N/A	6(a)(v) only available source	Western Star Trucks NL are the Sole Source Supplier for Extended Warranty on the Used Tandem Axle Cab and Chassis with Snow Equipment. Extended warranty coverage must be arranged through the authorized truck dealer for the make and model of truck purchased. Western Star Trucks NL are the dealer for the Freightliner 114SD trucks purchased.
Department of Education and Early Childhood Development	10 - FRJN-BT-SYS system with free handheld microphone, 7 units System charger 202-05-102-00 , 7 shipping charges.	SONOVA GROUP	Mississauga	ON	\$ 10,013.90	PO219033810 RQ119025604	3/13/2020	N/A	N/A	6(a)(v) Only Available Source	Proprietary equipment, sole source provider, equipment for deaf and hard of hearing students as recommended by Provincial Audiologist, Bernadine Kielley. These devices are for deployment to students, under advisement of Itinerant Teachers and Programs Specialists in consultation with the Provincial Audiologists.
WorkplaceNL	Provision of Prosthetic East Coast, NL	Prosthetic-Orthotic Department, Dr. L.A. Miller Centre	St. John's	NL	\$ 79,269.31	PO # 2083889	3/19/2020	N/A	N/A	6(a)(iv) emergency/urgency	There are only 2 providers of prosthetic devices in NL. Worker traveled to the nearest service provider. Tenders are not called for prosthetics as it would cause hardship to await the provision of these specialized devices.
Department of Justice and Public Safety/Royal Newfoundland Constabulary	Night Vision Equipment	Rampart International	2574 Sheffield Road, Ottawa	ON	\$ 34,219.00	219034145.00	3/5/2020	N/A	N/A	6(a)(v) Only Available Source	This expenditure is for the purchase of night vision equipment for the Royal Newfoundland Constabulary (RNC) Tactics and Rescue Unit (TRU). TRU requires night vision equipment in order to operate in night time environments and maintain an advantage over armed subjects. Night vision is essential in target identification, surveillance, tactical movement over rough terrain and to light an area while maintaining concealment. Night vision is a requirement for any tactical team usage in hostage rescue situations. TRU currently has only two sets of night vision equipment for its twelve members and these sets are obsolete and operationally unreliable. Night vision was key in locating armed subject Justin Bourque during the active shooter situation in Moncton, NB in 2014. Rampart International is the sole Canadian distributor of Night Vision Devices.

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Transportation & Works - Air Services	Two year subscription and continuation of service Maintenance manuals for Government Air Services Fleet Engines.	Pratt & Whitney Canada Corp.	Longueuil	QC	\$12,497.00 \$9,396.24 (USD) Exchange Rate: \$1.33/\$1	219033966.00	3/12/2020	Annual Renewal of Service	N/A	6(a)(v) only available source	This is a continuation of services that have been provided by this vendor for decades. They are sole source provider and the items are mandatory as part of Transport Canada's requirements. Without this renewal the Government Air Services fleet will have to be grounded. The normal range of price has increased slightly from previous years and has now passed the \$10,000 threshold.
City of St. John's	HP ProBook 450 G6 - ordered 30 laptops as emergency due to COVID-19 for staff to be working from home.	Triware Technologies Inc.	St. John's	NL	\$ 48,525.00	PUR00112166	3/15/2020	N/A	N/A	6(a)(iv) emergency/urgency	This is not going to tender as its an emergency order of laps required for staff to work from home due to COVID-19 pandemic.
City of St. John's	Snow Clearing and Blowback Operations - Ken mount Terrace	Weir's Construction Ltd.	St. John's	NL	\$ 199,225.59	PUR00112258	3/2/2020	N/A	N/A	6(a)(iv) emergency/urgency	There are limited contractors nearby who have the necessary equipment, and time is of the essence. Requests for quotes were sent to five contractors and five quotes were obtained. The lowest quoted was accepted.
City of St. John's	Street Widening/Snow Blowback Operations - Southlands "B"	Weir's Construction Ltd.	St. John's	NL	\$ 96,888.86	PUR00112241	2/25/2020	N/A	N/A	6(a)(iv) emergency/urgency	There are limited contractors nearby who have the necessary equipment, and time is of the essence, so a tender period is not possible. Requests for quoted were sent to five contractors and three quotes were obtained. The lowest quote was accepted.
City of St. John's	Street Widening - Airport Heights	Parsons Paving Ltd.	Paradise	NL	\$ 326,000.00	PUR00111680	2/24/2020	N/A	N/A	6(a)(iv) emergency/urgency	There are only four contractors nearby who have the necessary equipment, and time is of the essence, so a tender is not possible.
City of St. John's	Street Widening/Snow Blowback Operations - Kensington Estates	Weir's Construction Ltd.	St. John's	NL	\$ 84,000.00	PUR00112251	2/21/2020	N/A	N/A	6(a)(iv) emergency/urgency	There are limited contractors nearby who have the necessary equipment, and time is of the essence, so a tender period is not possible. Requests for quotes were sent to four contractors, and three provided a quote. The lowest quote was accepted.
City of St. John's	Street Widening/Snow Blowback Operations - Kensington Estates	Weir's Construction Ltd.	St. John's	NL	\$ 84,000.00	PUR00112251	2/21/2020	N/A	N/A	6(a)(iv) emergency/urgency	There are limited contractors nearby who have the necessary equipment, and time is of the essence, so a tender period is not possible. Requests for quotes were sent to four contractors, and three provided a quote. The lowest quote was accepted.
City of St. John's	Snow Clearing and Blowback Operations - Wedgewood Park	Parsons Paving Ltd.	Paradise	NL	\$ 167,160.00	PUR00111395	2/19/2020	N/A	N/A	6(a)(iv) emergency/urgency	There are only four contractors locally who have the necessary equipment, and time is of the essence, so a tender period is not possible. We approached four suppliers for bids, three submitted quotes and we went with the lowest quote for each area.
City of St. John's	Snow Clearing and Blowback Operations - Clovelly Trails	Weir's Construction Ltd.	St. John's	NL	\$ 138,203.00	PUR00112250	2/19/2020	N/A	N/A	6(a)(iv) emergency/urgency	There are only four contractors locally who have the necessary equipment, and time is of the essence, so a tender period is not possible. We approached four suppliers for bids, three submitted quotes and we went with the lowest quote for each area.
Oil and Gas Corporation of Newfoundland and Labrador	2020 Insurance	AON	Toronto	ON	\$ 59,474.90	319000013.00	3/18/2020	6 months	none	6(a)(iv) emergency/urgency	Insurance brokerage services required for placement of corporate insurance policies for January 1 incorporation date and offshore insurance program renewal on March 1. Open call for bids for insurance brokerage services could not be completed until such time that Nalcor and Oilco determined which company would be placing insurance program in 2020 and go forward. Certainty was obtained on this issue in February 2020 and thus Oilco will move forward with RFP for insurance brokerage services in March-April 2020

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Oil and Gas Corporation of Newfoundland and Labrador	2020 MNTC Renewal	Schlumberger Canada Limited	Calgary	AB	\$ 571,272.24	PO419000002 RQ319000008	3/18/2020	1 yr.	yearly	6(a)(v) only available source	Sole source utilized to ensure compatibility with existing products and to recognize exclusive rights. This contract is for maintenance of our main G&G software. Schlumberger owns the software that is used by Oilco and are the only Contractor able to maintain it.
Department of Justice and Public Safety/Royal Newfoundland Constabulary	Rothenbuhler Remote Firing Device	ICOR Technology	935 Ages Drive	ON	\$ 10,110.00	Req# 119025728 PO219034255	3/20/2020	N/A	N/A	6(a)(v) only available source	This expenditure is for the purchase of a remote firing device system for the Explosives Disposal Unit (EDU) of the Royal Newfoundland Constabulary (RNC). The Rothenbuhler Remote Firing Device System will assist EDU members in conducting Render Safe Procedures on Suspicious packages and Improvised Explosive Devices (IED). Icor Technology is the exclusive Canadian distributor for all Rothenbuhler Engineering products. A sole source letter from Rothenbuhler on record.
Transportation & Works	Due to emission problems with Truck 6722's - 1 box (an exhaust catalytic converter for diesel engines) we may have to purchase a new one. However after talking with a Freightliner representative it was made known that they are aware of problems with that particular model. So we are to send the old 1 box back to the company for inspection to see if it will be covered under warranty for reimbursement.	The Royal Garage	Mount Pearl	NL	\$ 14,438.52	119017500.00	3/18/2020	N/A	N/A	6(a)(v) only available source	The Royal Garage is the only authorized dealer to house the diagnostics equipment required to test the 1 box. They are also the only dealer to have the replacement parts on hand to alleviate the time the truck is down for repairs.