

**Government of Newfoundland and Labrador, Public Procurement Agency**

**Report to Chief Procurement Officer, Public Procurement Agency  
(Pursuant to Section 32 of the Public Procurement Regulations)  
Version 2 - 2019-04-01**

**CONTRACT AWARD WITHOUT AN OPEN CALL FOR BIDS - August 16th to August 31st, 2020**

Legal Name of Public Body	Contract Description	Contractor Name	Contractor Location (CITY/TOWN)	Contractor Location (PROVINCE/STATE)	Contract Price (Exclusive of HST)	Contract # or PO#	Date of Award	The Terms of Contract	Renewal Options of Contract	Relevant Exception Clause	Reason Why An Open Call for Bids Was Not Invited
The Town of Gander	Pump & Motor for Reservoir	Electric Motor Pump Division , Pioneer Ent.	St. John's	NL	\$25,787.00	PO2020-0516	4/23/2020	N/A	N/A	6(a)(iv) emergency/urgency	We sent our old pump and motor into Electric pump and Motor originally for repair. After the tear down it was determined that the cost of repairing our old pump, that was last repaired back in 2016 versus replacing it with a new one was about \$2000.00 We were starting our regular water main flushing program and the remaining aging infrastructure at the reservoir so we needed to get this pump back A.S.A.P. The lead time on this pump and motor was 10 weeks, we received it in July,2020
Department of Transportation and Works	MV Hazel McIsaac requires parts to conduct an overhaul to one of its azimuth thrusters.	Kongsberg Maritime Inc.	Houston	TX	\$29,028.29	120008157	8/18/2020	N/A	N/A	6(a)(v) only available source	Sole Source as Kongsberg is the Original Equipment Manufacturer (OEM) for this equipment.
Department of Education & Early Childhood Development	Standing Offer Agreement for Kinderstart Bags	QUALITY SPORT LTD	Montreal	QC	\$1.00	PO220012330	8/14/2020	Aug 14, 2020-June 30, 2022	2x1 year renewals	6(a)(iv) emergency/urgency	No public opening resulting from restrictions placed on operations due to COVID-19
Eastern Regional Health Authority	Service contract for anesthesia equipment	GE Healthcare	Mississauga	ON	\$390,687.00	1301760	8/6/2020	Annual service	n/a	6(a)v Only Available Source	OEM Service
Eastern Regional Health Authority	ESR testing	Intermedico	Markham	ON	\$33,527.50	1288715	5/5/2020	One time Purchase	N/A	6(a)v Emergency/Urgency	Supply Shortage due to Covid.
Eastern Regional Health Authority	OEM service contract Lab Equipment	Instrumentation Laboratories	Toronto	ON	\$154,744.26	1291734	6/3/2020	One year	N/A	6(a)v Only Available Source	OEM Service
Eastern Regional Health Authority	OEM service contract DI Equipment	GE Healthcare	Mississauga	ON	\$1,593,703.00	1291237	6/2/2020	N/A	N/A	6(a)v Only Available Source	OEM service
Eastern Regional Health Authority	Surgical Instruments	Suri-One Medical Technologists	Burlington	ON	\$123,710.00	1294529	6/24/2020	N/A	n/a	6(a)v Only Available Source	Standardization
Dept of Fisheries and Land Resources	Laboratory Diagnostic Services	UNIVERSITY OF PRINCE EDWARD ISLAND	Charlottetown	PEI	\$1.00	PO220012939	8/24/2020	N/A	N/A	6(a)(iv) emergency/urgency	No public opening resulting from restrictions placed on operations due to COVID-19
Department of Transportation and Works	MV Flanders requires its five year regulatory overhaul of auxiliary engines.	Toromont Cat	St. John's	NL	\$306,750.30	220012769	8/25/2020	N/A	N/A	6(a)(v) only available source	Sole Source as Toromont CAT is the Original Equipment Manufacturer (OEM) for these engines. Cummins is the sole supplier of parts for these units in this area. The 2 engines are due for the 5 year overhaul as per regulations and these parts are required for the overhaul/ inspection.
The Town of Gander	Rolling Stage	Stageright	Clare	MI	\$33,646.23	PO2020-0953	7/24/2020	Due upon receipt	N/A	6(a)(v) only available source	This is an extension to fit our current staging we have the the Steele Community Centre. These pieces are not interchangeable they must fit exactly and other manufacturers won't bid because they cannot guarantee compatibility. Stageright was the only company that bid when we tendered this back in July 2008.
Labrador Regional Health Authority	Service contract CT equipment	GE Healthcare	Mississauga	ON	\$217,818.00	71586	8/13/2020	2 Year service contract	N/A	6(a)v Only Available Source	OEM Service
Labrador Regional Health Authority	OEM Service Contract CT scanner	GE Health care	Mississauga	ON	\$135,574.00	69662	8/1/2020	two year	N/A	6(a)v Only Available Source	OEM Service
Central Regional Health Authority	Mini-Cube ESR Analyzer	Inter Medico	Markham	ON	\$12,707.00	386175 & 386179	6/12/2020	Pricing Agreement	N/A	6(a)v Emergency/Urgency	Unable to obtain inventory of ESR test kits due to manufacturing issues. Supply expired in May.
Central Regional Health Authority	45LB Washer	East Coast Laundry	Halifax	NS	\$10,950.00	385112	5/20/2020	One time purchase	N/A	6(a)v Only Available Source	Standardization of equipment
Central Regional Health Authority	Cardiac Monitor	GE Healthcare	Mississauga	ON	\$58,916.96	2020-0675	5/12/2020	na	N/A	6(a)v Only Available Source	Proprietary
Central Regional Health Authority	Autopluse System	Canadian Medical products	St. John's	NL	\$61,149.76	384320 & 384451	5/5/2020	One time purchase	N/A	6(a)v Only Available Source	Sole distributor
Central Regional Health Authority	Kangoofix medical transport harness	Ferno	Mississauga	ON	\$12,792.36	384304	5/1/2020	One time purchase	N/A	6(a)v Only Available Source	Only provincially approved restraint system for infants.
Central Regional Health Authority	Service Contract for Diagnostic Imaging	GE Healthcare	Mississauga	ON	\$932,312.00	383982	4/24/2020	2 years	N/A	6(a)v Only Available Source	Manufacturer must provide service
Central Regional Health Authority	Service contract for CR Readers (AM Guy; FIHC and NDBMHC)	Carestream medical	Oakville	ON	\$116,972.00	2020-0620	4/24/2020	4 years	N/A	6(a)v Only Available Source	OEM service as per Provincial MSA
Central Regional Health Authority	Service contract Discovery-A BMD for JPMHC	Christie Innomed	Saint-Eustache	QC	\$66,351.00	2020-0616	4/24/2020	5 years	N/A	6(a)v Only Available Source	OEM service
Central Regional Health Authority	Service contract for Phox Ultra lab analyzers	Nova Biomedical	Mississauga	ON	\$62,861.88	383885	4/22/2020	One year contract	N/A	6(a)v Only Available Source	Manufacturer must provide service
Central Regional Health Authority	Batteries	Vitalisne	Dartmouth	NS	\$20,936.10	383683	4/16/2020	One time purchase	N/A	6(a)v Only Available Source	Sole distributor
Central Regional Health Authority	Spacefile System	Superior Office Interiors	St John's	NL	\$29,309.03	383210	3/20/2020	N/A	N/A	6(a)v Only Available Source	Spacefile is used for medical records file storage. The floor is constructed to accept the in floor track
Central Regional Health Authority	MedSelect Drawer Module	Anxium	Winnipeg	MB	\$29,195.12	2020-0458	3/10/2020	1 year	N/A	6(a)v Only Available Source	Central Health has existing MedSelect (ADC's) cabinets in place at ICU & 2E. Additional drawer module required for ICU and 2E to expand inventory to accommodate new medication distribution system.
NL Centre for Health Information	GetFeedBack	Survey Monkey	Dublin	IRL	\$12,273.04	2020-0818	7/2/2020	1 Year	N/A	6(a)v Only Available Source	Only available from Survey Monkey
NL Centre for Health Information	Oracle Software	Oracle	Toronto	ON	\$164,421.14	11022	6/1/2020	Annual pricing agreement	N/A	6(a)v Only Available Source	Owner of Software
NL Centre for Health Information	Transcription Services	Nuance	Melbourne	FL	\$104,301.12	11008	5/26/2020	Annual pricing agreement	N/A	6(a)v Only Available Source	Maintenance and Support must be completed by the Vendor
NL Centre for Health Information	VirtuoHR Support	MediSolution	Montreal	QC	\$162,071.00	2020-0734	5/21/2020	1 Year	N/A	6(a)v Only Available Source	Software is proprietary
NL Centre for Health Information	FS Load Balancers Renewal	ONX Enterprise Ltd	Thornhill	ON	\$57,070.09	2019-0231	2/13/2020	Annual	N/A	6(a)v Only Available Source	Sole distributor
NL Centre for Health Information	Corepoint Integration Engine Software	Intermediate Holdings / Lyniate / Corepoint Health	Frisco	TX	\$20,244.00	2020-0705	5/13/2020	Annual	N/A	6(a)v Only Available Source	manufacturer and sole seller of this product
NL Centre for Health Information	Caliber Renewal	Microfocus	Toronto	ON	\$26,473.47	2020-0663	5/4/2020	1 year	N/A	6(a)v Only Available Source	This software is unique in it's ability to run tests and directly assess overlap of the requirements coverage for the system being implemented.
NL Centre for Health Information	Oracle Software	Oracle	Toronto	ON	\$105,650.53	10428	2/26/2020	Annual Renewal	N/A	6(a)v Only Available Source	Owner of Software
NL Centre for Health Information	Fusion Dictation Software for Central health	Lanier Healthcare	London	ON	\$122,486.68	2020-0626	4/20/2020	One year	N/A	6(a)v Only Available Source	Owner of the software

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NL Centre for Health Information	Canadian Pharmacists Association RxTx Subscription	Canadian Pharmacists Association	Ottawa	On	\$72,536.58	10695	4/1/2020	Annual Renewal	N/A	6(a)v Only Available Source	Pharmacies use this as their source of Canadian Drug Information and is a requirement of pharmacy licensure NL
NL Centre for Health Information	MyCath Software Licenses	Mobia Technology	Dartmouth	NS	\$90,000.00	10512	3/11/2020	N/A	N/A	6(a)v Only Available Source	Owner of Software
NL Centre for Health Information	Software addition for Western Health's New LTC Facility	Meditech	Westwood	MA	\$221,700.00	2020-0446	3/6/2020	License Agreement	N/A	6(a)v Only Available Source	There is a current HIS contract with meditech and this is an additional facility that needs to be licensed and covered by the contract
Western Regional Health Authority	Audiometer	Electro-Medical Instrument	Mississauga	ON	\$14,740.00	2020-0842	7/10/2020	N/A	N/A	6(a)v Only Available Source	Standardization
Western Regional Health Authority	Visi-Pitch	Pentax	Mississauga	ON	\$11,899.00	443698	7/2/2020	One time Purchase	N/A	6(a)v Only Available Source	Standardization of equipment
Western Regional Health Authority	IV Pumps	Baxter	Mississauga	ON	\$32,080.00	437040	2/2/2020	One time Purchase	N/A	6(a)v Only Available Source	Standardization of equipment throughout the region
Western Regional Health Authority	Avelle Disposable Negative Pressure	Convatec	Dorval	QC	\$22,260.00	2020-0575	5/4/2020	3 years	N/A	6(a)v Only Available Source	Only Negative Pressure with Hydrofiber & Foam Technology
Western Regional Health Authority	Service Contract for Diagnostic Imaging	GE Healthcare	Mississauga	ON	\$788,020.00	438668	3/13/2020	2 years	N/A	6(a)v Only Available Source	Manufacturer must provide service
Department of Fisheries and Land Resources	Purchase of 170 Registered Bred Beef Cows of Selected Breeds	Larch Grove Farm Ltd	Cormack	NL	\$815,830.00	220012749	8/25/2020	N/A	N/A	6(a)(iv) emergency/urgency	No public opening resulting from restrictions placed on operations due to COVID-19
Oil and Gas Corporation of Newfoundland and Labrador	Agency of Record	M5 Marketing Communications Inc.	St John's	NL	\$1.00	419000044	8/14/2020	08/14/2020 - 08/31/2023	2x1 year renewal options	6(a)(iv) emergency/urgency	No public opening resulting from restrictions placed on operations due to COVID-19
Newfoundland & Labrador English School District (NLESD)	Desktops & Laptops refurbished and upgraded for schools throughout District.	Computers for Schools NL	St. John's	NL	\$1,000,000.00	439768	3/4/2020	N/A	N/A	6(a)(ii) compromised security	Approximately 1,000 desktops/laptops throughout the District required updates for security reasons. The District worked with Computers for Schools to resolve the situation in the most economical and rapid manner available.
Newfoundland & Labrador English School District (NLESD)	Refurbished Notebooks	Powerland Computers	Winnipeg	MB	\$116,025.00	441627	4/23/2020	N/A	N/A	6(a)(iv) emergency/urgency	Other vendors were approached and this was only company who could provide qty of notebooks required (to redistribute to schools) in timeframe required.
Newfoundland & Labrador English School District (NLESD)	Refurbished Notebooks	Powerland Computers	Winnipeg	MB	\$105,125.00	441644	4/28/2020	N/A	N/A	6(a)(iv) emergency/urgency	Other vendors were approached and this was only company who could provide qty of notebooks required (to redistribute to schools) in timeframe required.
Newfoundland & Labrador English School District (NLESD)	BeyondTrust - Bomgar Enhancements	Insight Canada Inc.	Toronto	ON	\$53,485.00	441768	5/14/2020	N/A	N/A	6(a)(iv) emergency/urgency	This was needed to expand our home support efforts as it allowed for more concurrent staff to be on Bomgar to respond to the needs of teachers and students at home. Tender for continued purchases has since been issued and awarded.
Newfoundland & Labrador English School District (NLESD)	Professional Fees for phase 0, 1 & 2, FMS & WMS, to June 30th 2020	Cayenta Schools	Burnaby	BC	\$387,572.07	442139	5/25/2020	N/A	N/A	6(a)(v) only available source	to ensure compatibility with existing products
Newfoundland & Labrador English School District (NLESD)	Professional Fees for phase 2-9 from July 1 2020 to June 30 2021	Cayenta Schools	Burnaby	BC	\$1,470,932.00	442140	5/27/2020	N/A	N/A	6(a)(v) only available source	to ensure compatibility with existing products
Newfoundland & Labrador English School District (NLESD)	Learning Mailout	Saltwire Network	St. John's	NL	\$39,051.10	441643	5/29/2020	N/A	N/A	6(a)(iv) emergency/urgency	Urgency, and was the only mass distribution process that could cover all homes in NL
Newfoundland & Labrador English School District (NLESD)	Licenses: French Resources	Pearson Education Canada	Newmarket	ON	\$76,433.85	443220	6/23/2020	N/A	N/A	6(a)(v) only available source	only available source
Newfoundland & Labrador English School District (NLESD)	Licenses: French Resources	RK Publishing Inc.	Toronto	ON	\$108,000.00	443221	6/23/2020	N/A	N/A	6(a)(v) only available source	only available source
Newfoundland & Labrador English School District (NLESD)	Bus Parts	Silver's Garage	Bridgewater	NS	\$14,675.00	443206	6/23/2020	N/A	N/A	6(a)(iv) emergency/urgency	Limited Call
Newfoundland & Labrador English School District (NLESD)	Blackboard Collaborate Renewal	Blackboard Inc.	Pittsburgh	PA	\$95,172.54	443389	6/26/2020	N/A	yearly	6(a)(v) only available source	only available source
Newfoundland & Labrador English School District (NLESD)	G Suite Enterprise for Education	Amplified IT	Norfolk	VA	\$153,600.00	445490	7/31/2020	N/A	yearly	6(a)(v) only available source	only available source
Newfoundland & Labrador English School District (NLESD)	Smart Learning Suite, 1 yr subscription: 3100 licenses	3D Datacomm	St. John's	NL	\$57,105.26	445773	8/17/2020	N/A	N/A	6(a)(v) only available source	only available source
Newfoundland & Labrador English School District (NLESD)	Read & Write Unlimited Licenses	Texthelp Inc.	Woborn	MA	\$102,060.00	446016	8/24/2020	N/A	yearly	6(a)(v) only available source	only available source
Department of Fisheries & Land Resources	Caribou Tracking Collars	Vectronic Aerospace GMBH	Berlin	Germany	\$40,710.95	220013168	8/27/2020	N/A	N/A	6(a)(iv) emergency/urgency	No public opening resulting from restrictions placed on operations due to COVID-19
Department of Municipal Affairs and Environment	Environmental Consulting Services	Strum Consulting	St. John's	NL	\$46,500.00	220012463	8/7/2020	provide technical support with evaluation of the former U.S. military sites previously assessed by MAE in Labrador to meet Federal Treasury Board requirements.	n/a	6(a)(v) only available source	As per the Public Procurement Regulations under the Public Procurement Act, a public body may procure a commodity without an open call for bids when there is only one source reasonably available for the commodity. Jim Slade of Strum, formerly of Stantec Consulting, has been providing project management consulting services to MAE for over 20 years and throughout this time has worked on many of the Former US Military sites in NL: Hopedale, West Bay, Jerry's Nose, Stephenville, St. Anthony, Northwest Point, Gander, Argentia, Cartwright, and Border Beacon. Given Mr. Slade's familiarity with the former military sites, he is the only consultant who can reasonably be expected to provide the necessary technical evaluation within several weeks as needed to meet the extremely tight federal timelines.