

Government of Newfoundland and Labrador, Public Procurement Agency

Report to Chief Procurement Officer, Public Procurement Agency
(Pursuant to Section 32 of the Public Procurement Regulations)
Version 2 - 2019 -04-01

CONTRACT AWARD WITHOUT AN OPEN CALL FOR BIDS - March 21, 2020 TO April 3, 2020

Legal Name of Public Body	Contract Description	Contractor Name	Contractor Location (CITY/TOWN)	Contractor Location (PROVINCE/STATE)	Contract Price (Exclusive of HST)	Contract # or PO#	Date of Award	The Terms of Contract	Renewal Options of Contract	Relevant Exception Clause	Reason Why An Open Call for Bids Was Not Invited
City of St. John's	Ordered 24 Lenovo Thinkpad P53 20QN Laptops as an emergency due to COVID-19 for staff to be able to work from home. Reference requisition # 106933.	Triware Technologies Inc.	St. John's	NL	\$69,914.00	PUR00112419	3/23/2020	N/A	N/A	6(a)(iv) emergency/urgency	This is not going to Tender as its an emergency order for laptops so staff can work from home due to COVID-19.
Department of Municipal Affairs and Environment	Water Quality EXO Sonde replacement sensors.	Hoskin Scientific	Oakville	ON	\$16,732.00	219034354	3/24/2020	N/A	N/A	6(a)(v) only available source	Hoskin Scientific is the only company in Canada approved by the manufacturer to sell and distribute YSI EXO sondes, replacement parts and materials required for the maintenance of equipment in the Real-Time Water Quality Monitoring Program.
Oil and Gas Corporation of Newfoundland and Labrador	Phase 3 Fluid Inclusion Program.	University of Ireland, Galway	Galway	Ireland	\$78,000.00	419000011	3/24/2020	1 year	N/A	6(a)(v) only available source	This program stemmed out of a project that was with the National University of Ireland Galway (NUIG) for fluid inclusion work and MUN - Dept. of Earth Sciences with the scanning electron microscope - mineral liberation analyzer (SEM-MLA). This project was sole sourced for the work that we were interested in doing on some of the wells in our offshore. The MUN portion of the project was only done for phase 1, however the Fluid Inclusion work continued becoming essential in trying to figure out fluid migration and the petroleum system in our frontiers - and continued for phases 2 and 3. NUIG are employing a different technique that other labs are not implementing. They are the only lab that are looking at inclusions under high magnifications and using their microscope methodology and lab they are able to look at inclusions in more detail. NUIG are employing a unique solution to the petroleum industry that includes petrographic analysis of quartz grains under plane polarized light as well as fluorescent light to decipher whether or not hydrocarbons have passed through a particular sample. They also perform micro thermometric analysis on the samples in order to determine the temperature at which a fluid migrated through a particular sample. These unique datasets are integral to the architecture of the petroleum system that occurs in and around a wellbore, particularly in frontier regions where a major question may be whether or not a petroleum system even exists. This work is vital in the assessment of Newfoundland and Labrador's offshore as we explore further frontier regions that have many questions about the existence of a petroleum system.
Executive Council - Office of the Chief Information Officer	Appsian - Subscription License Fee for Incident Response, Data Masking, SSO Pricing with PeopleSoft HCM Module, and SSO e-Business Suite (1 year).	ERP Connex	Laval	QC	\$96,995.00	219034537	3/27/2020	N/A	The Government of NL has the option to continue the license for an additional 4 years at the time of expiry at the same price plus annual indexation of 2%.	6(a)(v) only available source	Appsian Application Security Platform offers PeopleSoft users a completely unique method of further securing their PeopleSoft environment. There is no other product available for sale that combines SAML based SSO, Logging, Analytics, and Data Masking for Government of Newfoundland's ERP environments.

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Executive Council - Office of the Chief Information Officer	As per RFP # 60148693 (NS) - the Shared Apprenticeship Management System Agreement (signed Feb. 2017), GNL is required to pay for 16.95% of the cost of the 5 year Implementation, maintenance and support as outlined in Schedule B on page 20 of the AMS Agreement. Year 4 (2019-20) of the schedule requires a payment of \$ 83,062.97 from GNL.	Atlantic Apprenticeship Harmonization Project c/o Council of Atlantic Premiers	Halifax	NS	\$83,062.97	219034546	3/27/2020	Payments that are required over the 5 year period for the Agreement. Year 4 and 5 (2019-20 and 2020-21) require payments annually for Support (\$83,062.97).	RFP #60148693 requires a payment in 2020-2021 (year 5) of \$83,062.97	6(a)(v) only available source	As per RFP # 60148693 - the Shared Apprenticeship Management System Agreement (signed Feb. 2017), GNL is required to pay for the support and maintenance of AMS for the 2019-2020 year. This is part of a 5 year maintenance and support payment schedule that involves all of the Atlantic Provinces as outlined in Schedule B on page 20 of the AMS Agreement. Year 4 of the schedule requires a payment of \$ 83,062.97 from GNL.
Department of Natural Resources	OFM (Oil Field Manager) and Petrel Annual Software Maintenance Renewal Contract.	Schlumberger Canada Limited	Calgary	AB	\$90,317.64	219034618	3/30/2020	Yearly, 01/02/2020 - 12/31/2020	Yearly	6(a)(v) only available source	Sole Source - Annual Maintenance Renewal Contract for existing software.
Executive Council - Office of the Chief Information Officer	36 month license (July 1, 2020 to June 30, 2023) - Kiteworks Enterprise Secure File Sharing Users with Enterprise Connect, Advanced Governance, FIPS support and Kiteworks Enterprise Anti Virus.	Accellion Inc.	Palo Alto	CA, USA	\$127,769.04	219034566	3/30/2020	N/A	Option for Renewal after the 36 months (expires June 30, 2023)	6(a)(v) only available source	Accellion's Enterprise Content Firewall (Formerly marketed as "Kiteworks") is unique in the market in that it provides a total onsite (or on premise) solution to allow secure file sharing. It is a new category and Accellion is the sole source for Enterprise Content Firewall software.
Oil and Gas Corporation of Newfoundland and Labrador	Blueback System Center, Unlimited Site Licenses.	Cegal Geoscience Inc.	Calgary	AB	\$33,350.00	419000013	3/31/2020	1 year	Yearly	6(a)(v) only available source	Sole source utilized to ensure compatibility with existing products and to recognize exclusive rights. This software is specialized software that are required for the G&G work being performed. This particular license is referred to as "Blueback system center" and is used as a performance tracker for our main software Petrel. It allows to us track user statistics, license monitoring and projects settings through a dashboard allowing the user to drill down into the statistics and performance of petrel.
Department of Justice and Public Safety/Royal Newfoundland Constabulary	Respirator Fit Tester.	Concept Controls	Mississaga	ON	\$17,773.00	219034058	3/11/2020	N/A	N/A	6(a)(iv) emergency/urgency	This expenditure if for the purchase of a PortaCount Pro+ Respirator Fit Tester for the RNC. This specific model was chosen as it meets the RNC requirements to fit test both N95 respirators up to and including full face respirators. This instrument will permit the RNC to perform quantitative fit testing. This type of fit testing measures the actual amount of leakage into the face piece and does not rely on a person's sense of taste, smell or irritation in order to detect leakage. Quantitative fit testing eliminates human error from the equation and bases the results directly on the digital reading from the instrument. Two quotes were obtained for this product. A third quote request was unanswered. Due to the emergency situation created by the COVID-19 pandemic and front-line responders requiring personal protective equipment (PPE) that is correctly fitted for officer safety, this good was not tendered.
Department of Health & Community Services	PPE Isolation Kits.	Eastern Ventures o/a Eastern Safety Services	Conception Bay South	NL	\$443,880.00	220000316	4/2/2020	N/A	N/A	6(a)(iv) emergency/urgency	Time restraints and availability due to the Covid 19- Pandemic.

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City of St. John's	Purchase of hand sanitizer during the COVID-19 Pandemic.	Rock Safety Industrial Ltd.	St. John's	NL	\$22,400.00	PUR00112538	3/31/2020	N/A	N/A	6(a)(iv) emergency/urgency	There was a worldwide shortage of hand sanitizer due to the COVID-19 pandemic. Rock Safety were able to source a large quantity, they had it flown in and offered us the chance to purchase some of it. Previous to this we had been trying to source hand sanitizer for weeks without finding any.