

Government of Newfoundland and Labrador, Public Procurement Agency

Report to Chief Procurement Officer, Public Procurement Agency
(Pursuant to Section 32 of the Public Procurement Regulations)
Version 2 - 2019 -04-01

CONTRACT AWARD WITHOUT AN OPEN CALL FOR BIDS - APRIL 4, 2020 TO APRIL 17, 2020

Legal Name of Public Body	Contract Description	Contractor Name	Contractor Location (CITY/TOWN)	Contractor Location (PROVINCE/STATE)	Contract Price (Exclusive of HST)	Contract # or PO#	Date of Award	The Terms of Contract	Renewal Options of Contract	Relevant Exception Clause	Reason Why An Open Call for Bids Was Not Invited
College of the North Atlantic	Digitize 500 rolls of Microfilm containing student files from 1960-1990.	Konica Minolta Canada	Dartmouth	NS	\$40,400.00	172317	2/4/2020	N/A	N/A	6(a)(v) only available source	Current student data from 1960-1990 is stored on Minolta Microfilm reels. Our Minolta machine is non functioning and we are unable to obtain parts to fix it. Instead of replacing the machine, all 469 microfilm reels will be digitized by Minolta in order to keep the information safe. Due to the sensitivity of the reels and compatibility Minolta was the only supplier that could provide this service.
College of the North Atlantic	Electrical Program books for Seal Cove Campus	Nelson Education	Toronto	ON	\$11,412.83	172356	2/5/2020	N/A	N/A	6(a)(vii) resale	Books for Resale at Seal Cove Campus Bookstore.
College of the North Atlantic	Process Pathways Romeo Software Research Portal Solution.	Process Pathways Inc.	Calgary	AB	\$27,600.00	172534	2/13/2020	02/2020 - 02/2021	N/A	6(a)(v) only available source	Grants Management software required for Labor Management Partnership "Training for the Aquaculture Sector" with CNA , MUN and Advanced Education, Skills and Labor.
College of the North Atlantic	Mobile/Handheld light detection and ranging System for the creation of 3D data sets.	Geoslam	Ruddington	Nottinghamshire	\$47,196.79	172595	2/17/2020	N/A	N/A	6(a)(v) only available source	Sole provider of GeoSlam ZebHorizon Solutions including Hardware, Software and Support as required by the Engineering Geomatics/Surveying Program.
College of the North Atlantic	Equipment for Industrial Electrical Advanced Block training at Labrador City Campus.	Festo Didactic Ltd.	Quebec	QC	\$11,180.40	172603	2/18/2020	N/A	N/A	6(a)(v) only available source	Electrical Program currently has all Festo Training Equipment, new equipment purchased must be compatible with all existing equipment and is included in the plan of training.
College of the North Atlantic	Supply & Install Upgrade existing Ambulance Simulator to include Motion and Visual Options PPD Campus, St. John's.	Simleader	St. Hyacinth	QC	\$73,760.00	172619	2/19/2020	N/A	N/A	6(a)(v) only available source	Upgrade existing Ambulance Simulator purchased on P.O. # 167617, Tender # 2019-12 to add Motion and visual options. Simleader is the sole provider of this upgrade.
College of the North Atlantic	Enhanced Vibrex 2000 Plus-Gander Campus.	Hope Aero Propeller & Components Inc.	Mississauga	ON	\$45,856.76	172710	2/25/2020	N/A	N/A	6(a)(v) only available source	This component is required for the Avionics Project, this is a portable unit that can be used in various scenarios in the Aviation programs at Gander campus. Hope Aero is the sole provider of this specific unit and technology required.
College of the North Atlantic	Supply, Delivery, Installation, and Onsite Training for a Clinical Chemistry Analyzer - Beckman Coulter AU480- PPD Campus, St. John's	Beckman Coulter	Mississauga	ON	\$60,000.00	172859	3/6/2020	N/A	N/A	6(a)(v) only available source	Compatibility with existing Beckman Coulter AU480 Clinical Chemical Analyzer is required. Existing unit was purchased on P.O. # 164283/Tender #2018-88 from the manufacturer Beckman Coulter. Both units will share water purification system and reagents.
College of the North Atlantic	ESRI Educational Site License (Tier3) for the Period of 01-APR-20 to 31-MAR-21.	ESRI Canada Ltd.	Toronto	ON	\$25,630.00	172932	3/10/2020	04/01/2020 - 03/31/2021	04/01/2021 - 03/31/2022	6(a)(v) only available source	ESRI Canada is the sole provider of ESRI Educational Site Licenses. These licenses are required for GPS Maps & Data for various campus programs.
College of the North Atlantic	Oracle Support Licenses for current ERP System.	Oracle Canada	Toronto	ON	\$488,169.48	172936	3/10/2020	03/11/2020 - 03/10/2021	N/A	6(a)(v) only available source	Oracle is the sole provider of Support Licenses for Oracle PeopleSoft ERP system currently in use at all CNA locations.
College of the North Atlantic	Maintenance and Support Agreement for Infosilem Software.	Infosilem	Blainville	QC	\$24,485.74	172941	3/10/2020	12/2019 - 12/2020	N/A	6(a)(v) only available source	Infosilem is the developer and sole provider of Software and Licenses. Software purchased in 2009.

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College of the North Atlantic	Consulting Services for Online Application Development.	Bell Canada	St. John's	NL	\$92,437.50	173003	3/13/2020	03/02/2020 - 06/30/2020	N/A	6(a)(vi) pre-qualified lists	Consultants with experience in the Implementation of PeopleSoft 9.2 Online Application process were contacted and resumes were provide for review by IT Director David Chow. Best fit was chosen and interviewed to ensure they had the required skillset. Statement of Work was signed with Bell for this project to be completed before June 2020.
College of the North Atlantic	Dell ProSupport for Compellent Systems 38728 & 38729. April 1, 2020 - March 31, 2022. ProSupport 24x7 w/ Priority On-Site (4 hour) for Service Tag 12F3B42 & 12G4B42. Coverage for Hardware & Software support. April 1, 2020 - March 31, 2022.	Dell Canada	North York	ON	\$27,822.15	173037	3/17/2020	04/01/2020 - 03/31/2021	N/A	6(a)(v) only available source	Continuation of Dell Prosupport for Compellent Systems purchased on Tender # 2014-106.Dell is the sole provider of Dell Prosupport for this system.
College of the North Atlantic	Purchase of Cleaver Brooks parts for existing Boiler Control Equipment at Corner Brook Campus.	Bruce Sutherland Associates Ltd.	Dartmouth	NS	\$13,836.53	173043	3/17/2020	N/A	N/A	6(a)(v) only available source	Bruce Sutherland Associates is the sole authorized distributor in Atlantic Canada for Cleaver Brook parts and service. Required for replacement parts for existing Boiler at Corner Brook Campus.
College of the North Atlantic	Fortinet FortiGate FG-1101E Network Security/Firewall Appliances for St. Johns and Corner Brook.	IMP Solutions	Halifax	NS	\$30,410.00	173050	3/17/2020	N/A	N/A	6(a)(v) only available source	IMP Solutions is the sole Certified Fortinet Partner to distribute Fortinet Equipment and Products.
College of the North Atlantic	Purchase of Cleaver Brooks parts for existing Boiler Control Equipment at Corner Brook Campus.	Bruce Sutherland Associates Ltd.	Dartmouth	NS	\$13,536.17	173060	3/17/2020	N/A	N/A	6(a)(v) only available source	Bruce Sutherland Associates is the sole authorized distributor in Atlantic Canada for Cleaver Brook parts and service. Required for replacement parts for existing Boiler at Corner Brook Campus.
College of the North Atlantic	LogMeIn Rescue Software.	LogMeIn Technologies Canada Ltd.	Quebec City	QC	\$39,325.30	173087	3/18/2020	03/2020 - 05/2021	N/A	6(a)(iv) emergency/urgency	LogMeIn Rescue Software was an urgent requirement due to Covid19 closure of all campuses. Allows IT Personnel to take control of remote users computers with low bandwidth to fix issues.
Department of Justice and Public Safety/Royal Newfoundland Constabulary	N95 Masks.	Fastenal Canada Ltd.	Mount Pearl	NL	\$17,280.00	22000266	4/2/2020	N/A	N/A	6(a)(iv) emergency/urgency	This expenditure is for the purchase of KN95 masks for front line officers of the Royal Newfoundland Constabulary (RNC).These masks are required for protection against Covid19 during Aerosol-Generating Procedures and are required through the course of normal operating procedures. Due to this emergency situation and the need to expedite this purchase, only one quote is provided.
Department of Fisheries and Land Resources	Safety Supplies and PPE for Covid-19 for Fire Suppression (Front line) staff - Provincial Wide.	Motion Industries	New Glasgow Nova Scotia / Succursale, Quebec	NS/QC	\$19,027.91	220000730	4/6/2020	N/A	N/A	6(a)(iv) emergency/urgency	A large number of vendors were contacted, was unable to supply products required. The time frame for bid would be too long. This is an urgent requirement given the current situation of Covid-19
Eastern Regional Health Authority	Multipipetor.	Qiagen	Toronto	ON	\$39,701.75	1282088	3/20/2020	N/A	N/A	6(a)(iv) emergency/urgency	Required for covid-19 preparation.
Eastern Regional Health Authority	Covid-19 Lab Analyzer.	Seegene	Toronto	ON	\$520,000.00	1282091	3/20/2020	N/A	N/A	6(a)(iv) emergency/urgency	Required for Covid-19 Preparation.

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Eastern Regional Health Authority	Abatement of Hazardous Materials.	Marcus Contracting Ltd.	Paradise	NL	\$38,221.53	2020-0492	3/19/2020	N/A	N/A	6(a)(iv) emergency/urgency	Sprinkler break in Pathology Department resulting in both autopsy rooms being shut down. No work can be performed in this area.
Eastern Regional Health Authority	Respiratory Humidifiers.	Fisher & Paykel Healthcare	Toronto	ON	\$17,100.00	1281501	3/18/2020	One time Purchase	N/A	6(a)(iv) emergency/urgency	Required for covid-19 preparation.
Eastern Regional Health Authority	Reusable Fluid Restraint Surgeon Gowns.	Medline	Montreal	QC	\$27,090.00	2020-0506	3/18/2020	One time Purchase	N/A	6(a)(iv) emergency/urgency	The demand for COVID-19 can't be anticipated - supply chain has placed an order for COVID-19 back in January but an estimated time for delivery is unknown. Therefore, with recent supply forecasts showing only "days" of supply available, these gowns (from this supplier) were the only ones available.
Eastern Regional Health Authority	Baxter Infusion Pumps.	Canadian Medical products	St. John's	NL	\$18,480.96	1281534	3/18/2020	One time Purchase	N/A	6(a)(iv) emergency/urgency	Sole distributor, supply shortage due to covid-19.
Eastern Regional Health Authority	Exhaust Fans.	Heating Products	St. John's	NL	\$57,550.00	1280558	3/12/2020	One time Purchase	N/A	6(a)(iv) emergency/urgency	Provide negative air for Covid-19.
Eastern Regional Health Authority	Cochlear Implant.	Connect Hearing	Victoria	BC	\$34,396.00	1280117	3/11/2020	One time Purchase	N/A	6(a)(v) only available source	Must be compatible with existing equipment.
Department of Fisheries and Land Resources	Safety Supplies and PPE for Covid -19 for Department Staff (Provincial wide).	Motion Industries	New Glasgow Nova Scotia / Succursale, Quebec	NS/QC	\$18,748.28	220000831	4/6/2020	N/A	N/A	6(a)(iv) emergency/urgency	A large number of vendors were contacted, was unable to supply products required. The time frame for bid would be too long. This is an urgent requirement given the current situation of Covid 19.
The Town of Gander	6000 Hr. Service to be completed On our Compair Compressor at the WTP.	Basil Fearn (93) Limited	Mount Pearl	NL	\$12,810.00	2020-0473	4/9/2020	One time Purchase	N/A	6(a)(v) only available source	Sole Source. The Water treatment Plant has Compare Compressors since the building was built. Compare does not sell direct to the end user and directs you to the distributor in your area which is Basil Fearn. This Purchase Order is for parts required to preform a 6000hr Service on the Compressor. The service is scheduled for June so we had to order these parts now due to the 8 Weeks lead time.
Executive Council - Office of the Chief Information Officer	IBM and Lenovo Annual Post Warranty and Support.	IBM Canada Limited	Markham	ON	\$307,917.65	220001200	4/8/2020	04/01/2020 - 03/31/2021	N/A	6(a)(v) only available source	Manufacturer is the sole authorized provider for custom hardware maintenance coverage in accordance with the Gold Card.
City of St. John's	Supply and Delivery of Surgical Masks, Required Personal Protective Equipment During the COVID-19 Pandemic.	MSC Industrial Supply ULC	Mississauga	ON	\$12,830.00	PUR00112837	4/9/2020	N/A	N/A	6(a)(iv) emergency/urgency	There is a worldwide shortage of these masks due to COVID-19. After many attempts to order these we secured a supply from MSC with a minimum order of 10,000 masks, supplied on a first come, first served basis.
Department of Fisheries and Land Resources - Legislation and Compliance	Supply of Cleaning Supplies/PPE Related to COVID-19 Pandemic.	Acklands Grainger	Richmond Hill	ON	\$13,751.96	220001901	4/15/2020	N/A	N/A	6(a)(iv) emergency/urgency	Due to the unavailability of the noted cleaning supplies and PPE, it is advised to secure the order as it becomes available and have our department in line to receive the order . COVID-19 Pandemic has instigated the requirement to be urgent to support essential frontline services.
Executive Council - Office of the Chief Information Officer	VMWare Support and Maintenance Renewal.	Support Soho Inc.	Toronto	ON	\$48,740.00	220001943	4/15/2020	N/A	N/A	6(a)(iv) emergency/urgency	No public opening due to COVID-19.