Government of Newfoundland and Labrador, Public Procurement Agency

Report to Chief Procurement Officer, Public Procurement Agency
(Pursuant to Section 32 of the Public Procurement Regulations)
Version 2 - 2019 -04-01
CONTRACT AWARD WITHOUT AN OPEN CALL FOR BIDS -

Legal Name of Public Body	Contract Description	Contractor Name	Contractor Location (CITY/TOWN)	Contractor Location (PROVINCE/STATE)	Contract Price (Exclusive of HST)	Contract # or PO#	Date of Award	The Terms of Contract	Renewal Options of Contract	Relevant Exception Clause	Reason Why An Open Call for Bids Was Not Invited
Department of Natural Resources	Supply 300 tonnes of agricultural lime	NCL Contractors Ltd.	70 Viking Trail, Route 430	NL	$ 10,500.00	219023382	11/8/2019	Not applicable	N/A	6(a)(v) only available source	Agricultural lime being procured is sole source as per PPA Policy Sections 7.1 and 7.2. There is only one source reasonably available for bulk agricultural lime in Newfoundland and NCL is the only supplier available. No reasonable alternative or substitute exists.
Government of Newfoundland and Labrador - Marine Services	MV Legionnaire has hull damage and other maintenance requirements which can only be repaired while the vessel is in dry-dock. Failure to repair the hull damage will result in the Classification Society revoking the vessel's certificate that allows it to sail. The Classification Society is a non-governmental organization that establishes and maintains technical standards for the construction and operation of ships and offshore structures.	St. John's Dockyard	St. John's	NL	$ 1,194,880.00	219023009	11/12/2019	N/A	N/A	6(a)(iv) pre-qualified lists	New Dock is the only vendor that submitted a listing of qualifications as per the Department's request to establish a Pre-Qualified Supplier List for Dry-docking Services. The request for qualifications closed in August 2019.
Department of Transportation and Works - Air Services	An uplock actuator is required for inventory for the CL415 waterbomber. An uplock actuator locks and holds the bomb doors so they do not open on the water or in flight. It also unlocks the doors to drop the water on the fire. This part is required routinely. If not stocked, a waterbomber would not be able to fly until the part was delivered. Delivery could take weeks. The uplock actuator, currently in stock is designed to fit the previously owned CL215 waterbombers. The CL215 actuator, will be modified by Viking air to fit the CL415. To modify the part is $80,000 less than the cost of a new actuator.	Viking Air	Sidney	B.C.	$ 22,035.83	219023440	11/12/2019	N/A	N/A	6(a)(v) only available source	Viking Air is the Manufacturer of the CL415 Aircraft and is the only source for this upgrade.
Nalcor Energy	Clarity annual renewal	CERTENT	Toronto	ON	$ 60,834.60	3049	10/2/2019	1 year	Yes	6(a)(v) only available source	OEM - Only authorized seller of software
Nalcor Energy	Annual maintenance for Blueback system center site license	Dapal Geoscience	Calgary	AB	$ 23,000.00	3069	10/8/2019	1 year	Yes	6(a)(v) only available source	OEM - Only authorized seller of software
Nalcor Energy	Printers and printer supplies	Advatek Systems Inc.	Moncton	NB	$ 21,979.70	168824	10/21/2019	Commodity purchase	No	6(a)(v) only available source	OEM proprietary parts for software compatibility
Nalcor Energy	Utility360 software for E1 Customer Service	Dexova Canada, Inc.	Calgary	AB	$ 158,100.00	3167	10/30/2019	Commodity purchase	No	6(a)(v) only available source	OEM proprietary information
Newfoundland & Labrador Hydro	Lockout rations for breaker fail protection upgrade	Cyanos M Fraser Ltd.	Pickering	ON	$ 19,485.88	168468	10/1/2019	Commodity purchase	No	6(a)(v) only available source	OEM proprietary parts for equipment compatibility
Newfoundland & Labrador Hydro	Replacement parts for Combustion Eng. At Holyrood	GE Steam Power Canada Inc.	Ottawa	ON	$ 15,828.00	168468	10/1/2019	Commodity purchase	No	6(a)(v) only available source	OEM proprietary parts for equipment compatibility
Newfoundland & Labrador Hydro	Software licensing expansion for energy management system upgrades	Orion Systems International Inc.	Medina	MN	$ 32,715.87	3043	10/2/2019	1 year	yes	6(a)(v) only available source	OEM - Only authorized seller of software
Newfoundland & Labrador Hydro	Replacement parts for Rosemount transmitters at Holyrood	Atlantic Controls Ltd	Saint John	NB	$ 37,194.78	168482	10/2/2019	Commodity purchase	No	6(a)(v) only available source	OEM proprietary parts for equipment compatibility
Newfoundland & Labrador Hydro	VFD spare cells	Siemens Canada Limited	Oakville	ON	$ 119,400.00	168489	10/2/2019	Commodity purchase	No	6(a)(v) only available source	OEM proprietary parts for equipment compatibility
Newfoundland & Labrador Hydro	Water treatment chemicals for Holyrood.	Consolidated Continental Co Ltd.	St. John's	NL	$ 15,533.57	168554	10/4/2019	Commodity purchase	No	6(a)(v) only available source	Sole distributor for required water treatment chemicals
Newfoundland & Labrador Hydro	Hitachi parts for Holyrood inventory	Mitsubishi Hitachi Power Systems Canada	Calgary	AB	$ 53,040.00	168614	10/7/2019	Commodity purchase	No	6(a)(v) only available source	OEM proprietary parts for equipment compatibility
Newfoundland & Labrador Hydro	24kv isolation disconnects for inventory replenishment	Graybar Canada Limited	St. John's	NL	$ 18,077.80	168658	10/7/2019	Commodity purchase	No	6(a)(v) only available source	OEM - proprietary parts for equipment compatibility
Newfoundland & Labrador Hydro	Emergency work at Charlottetown diesel plant following fire.	Paulin Ventures Inc	St. Lewis	NL	$ 32,355.60	3080	10/11/2019	2 weeks	No	6(a)(iv) pre-qualified lists	Required immediately to restore electrical service to the community
Newfoundland & Labrador Hydro	2 CIE RTU substation controllers	GE Multilin	Markham	ON	$ 20,283.48	168761	10/18/2019	Commodity purchase	No	6(a)(v) only available source	OEM - proprietary parts for equipment compatibility
Newfoundland & Labrador Hydro	PELCO digital video recorders to replace failed units.	Graybar Canada - Corner Brook	Corner Brook	NL	$ 16,529.24	168858	10/22/2019	Commodity purchase	No	6(a)(v) only available source	OEM - proprietary parts for equipment compatibility
Newfoundland & Labrador Hydro	parts to winterize mobile generator in Charlottetown	Gulliver International Co.	Happy Valley	NL	$ 19,145.48	168834	10/22/2019	Commodity purchase	No	6(a)(v) only available source	Required immediately to maintain electrical service to the community
Newfoundland & Labrador Hydro	Power cables to connect new mobile generator Charlottetown	Graybar Canada Limited	St. John's	NL	$ 29,495.18	168833	10/22/2019	Commodity purchase	No	6(a)(v) only available source	Required immediately to maintain electrical service to the community
Newfoundland & Labrador Hydro	Motor starter to winterize mobile generator in Charlottetown	L&B Electric Ltd.	Bridgewater	NS	$ 40,316.00	168835	10/22/2019	Commodity purchase	No	6(a)(v) only available source	Required immediately to maintain electrical service to the community
Newfoundland & Labrador Hydro	8 transformer online gas monitors	GE Canada	Markham	ON	$ 410,160.00	168931	10/29/2019	Commodity purchase	No	6(a)(v) only available source	OEM - proprietary parts for equipment compatibility
Newfoundland & Labrador Hydro	Water treatment chemicals for Holyrood.	Consolidated Continental Co Ltd.	St. John's	NL	$ 11,519.90	168961	10/30/2019	Commodity purchase	No	6(a)(v) only available source	Sole distributor for required water treatment chemicals
Newfoundland & Labrador Hydro	Relays for Terminal stores equipment for BF inventory	Qualitrol Company LLC	Fairport	NY	$ 24,038.10	168979	10/30/2019	Commodity purchase	No	6(a)(v) only available source	OEM - proprietary parts for equipment compatibility
Newfoundland & Labrador Hydro	Electronic Orion replacement parts for Holyrood	AC Controls Ltd	Orangeville	ON	$ 11,668.52	168964	10/30/2019	Commodity purchase	No	6(a)(v) only available source	Sole distributor - OME stars required for equipment compatibility.
Department of Transportation & Works	Volvo Loader (Equipment #5663) requires cylinder head kit and various other engine & brake parts.	Strongco Equipment	Mount Pearl	NL	$ 10,990.92	219023562	11/13/2019	NA	NA	6(a)(v) only available source	Original Equipment Manufacturer (OEM) parts required. When dealing with brakes, cylinder head and engine repairs, OEM parts provide a longer warranty and are guaranteed to fit properly. When ordering Non-OEM parts, the risk of the wrong part or an ill fitting part being delivered is greatly increased. This results in equipment downtime, extra labor costs to complete the repair, to return the parts and to re-order the parts. This could also result in space in the garage being occupied unnecessarily until the repair is completed.
Workplace4L	Continuation of consulting services to review existing 4DX Program and provide recommendations for improvements.	Franklin Covey Canada Ltd.	Salt Lake City	Utah	$ 66,654.00	N/A	11/13/2019	October 7, 2019 - December 31, 2019	No Extension	6(a)(v) only available source	Franklin Covey is the exclusive provider of 4DX material globally. This has been confirmed by Judith Arlow, the Client Partner for Franklin Covey, Eastern Region. Workplace4L also investigated and were unable to identify other providers.
Department of Transportation & Works - Air Services	Overhaul of Water Door Actuators - These actuators open and close doors that collect and release the water. They require overhaul every 5 years by the manufacturer for safety and certification. This is a requirement of the maintenance program for the CL415 Waterbomber.	Viking Air Limited	Sidney	BC	$ 32,126.64	219022889	11/5/2019	N/A	N/A	6(a)(v) only available source	Viking Air Limited is the only available source. They are the only company with proprietary rights to these parts.
Department Education & Early Childhood Development	Sole Source Resources/Textbooks	Baby Lullaby Souvenirs	Lunenburg	NS	$ 24,000.00	219023926	11/15/2019	N/A	N/A	6(a)(v) only available source	Sole Source Resources only available from (Baby Lullaby Souvenirs)
Executive Council - Office of the Chief Information Officer	Microsoft Enterprise Agreement Subscription Renewal (EAS) Monthly Subscriptions	Microsoft Canada Inc.	Toronto	ON	$ 71,623.32	119015739 219023976	1/1/2019	3 Year Term	3 Year Extension	6(a)(v) only available source	Master agreement in place with software manufacturer and is therefore the only source to purchase product at the Government rate.
College of the North Atlantic	MED Training - Offshore & Survival Training plus Quantitive FIT Testing for Marine Cooking Students	Marine Institute	St. Johns	NL	$ 60,190.00	170116	10/17/2019	N/A	N/A	6(a)(v) only available source	Marine Institute is the only Transport Canada recognized trainer for STCW B/5 Training as per Transport Canada list of providers.
College of the North Atlantic	Textbooks for Heavy Duty Mechanic Program at Stephenville Campus.	New Brunswick Community College	Moncton	NB	$ 18,045.20	170164	10/25/2019	N/A	N/A	6(a)(vii) resale	Textbooks for Resale in Bookstore at Stephenville Campus.
College of the North Atlantic	Textbooks for Business Programs at Clarenville Campus.	McGraw Hill	Whitby	ON	$ 21,137.11	170339	10/24/2019	N/A	N/A	6(a)(vii) resale	Textbooks for Resale in Bookstore at Clarenville Campus.
College of the North Atlantic	VPW/SR - Vessel Personnel with Security Responsibilities Training for Marine Cooking Students.	Marine Institute	St. Johns	NL	$ 12,870.00	170372	10/25/2019	N/A	N/A	6(a)(v) only available source	Marine Institute is the only Transport Canada recognized trainer for VPW/SR Training as per Transport Canada list of providers.
College of the North Atlantic	Textbooks for Business Programs at Clarenville Campus.	Nelson Education	Toronto	ON	$ 21,390.21	170377	10/25/2019	N/A	N/A	6(a)(vii) resale	Textbooks for Resale in Bookstore at Clarenville Campus.
College of the North Atlantic	Aircraft Maintenance Library Digital Subscription Renewal	Aircraft Technical Publishers	Brisbane	QLD	$ 14,885.40	170457	10/30/2019	31 Dec 2019 to Dec 30, 2020	N/A	6(a)(v) only available source	ATP is the sole provider of Electronic Subscriptions for Reach and Closing Aircraft Engines and Repairs Libraries.
College of the North Atlantic	Purchase of Hyperspectral Scanning unit for drill core imaging.	Photon Etc.	Montreal	QC	$ 1,594,691.00	170485	10/30/2019	N/A	N/A	6(a)(v) only available source	The Office of Applied Research & Innovation has successfully obtained funding to develop a Hyperspectral Scanning unit for drill core imaging. Photon Etc was the only company that provided an internsrated solution that covers the 2500-3000 nm gap and that would have sufficient spectral resolution to investigate mineralogy.
College of the North Atlantic	Textbooks for Business Programs at Happy Valley Goose Bay Campus.	McGraw Hill	Whitby	ON	$ 15,648.16	170507	10/30/2019	N/A	N/A	6(a)(vii) resale	Textbooks for Resale in Bookstore at Happy Valley Goose Bay Campus.
Executive Council - Office of the Chief Information Officer	Microsoft Server & Cloud Enrollment (SCE) Renewal	Microsoft Canada Inc.	Toronto	ON	$169,777.20	219024070	1/1/2019	3 Year Term	3 Year Extension	6(a)(v) only available source	Master agreement in place with software manufacturer and is therefore the only source to purchase product at the Government rate.